

# Governor's Recommendation Fiscal Year 2013

**Jason R. Hall, Director**

**573/751-4770**

Book 1

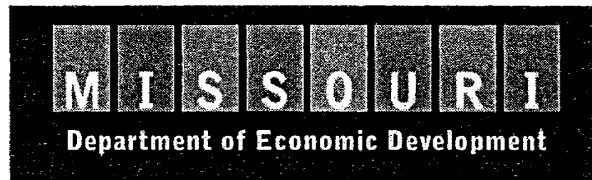
**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FY 2013 BUDGET**

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Jeremiah W. (Jay) Nixon  
Governor



Jason R. Hall  
Director

January 20, 2012

The Honorable Jay Nixon  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2013 Budget Proposal with Governor's Recommendations. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,



Jason R. Hall  
Director

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies that administer policy in the areas of community and economic development, workforce development and tourism; as well as agencies that administer their statutory requirements and work to safeguard public interest.

Programs managed by these agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

### **Development Agencies:**

The Division of Business and Community Services (BCS) is divided into teams that provide essential functions toward meeting the mission to leverage our competitive advantages and deliver strong economic growth for Missouri through the following specified goals: \_job creation/capital investment; international export expansion, innovation economy development, and community improvement. The BCS sales, marketing, finance, compliance and research teams deploy expertise in a number of strategies to meet those goals including: new business attraction; existing business expansion and retention; community development; infrastructure development; redevelopment; and housing.

The Division of Workforce Development (DWD) provides vital services, including access to skill-building training and career connections for job seekers and human resources assistance and financial incentives for businesses. DWD's Industry Training Programs help create and retain jobs in Missouri by providing funding for businesses to train new and existing workers.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

### **Regulatory Agencies:**

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of customers of investor-owned utilities in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts, with a particular focus on residential and small business consumers who have no other representation. Through the Ombudsman for Property Rights, Public Counsel also provides guidance to individuals seeking information about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

### **Administrative Services Division:**

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management staff and other divisions within the department.

**Department of Economic Development**  
**State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions**

<b>Program or Division Name</b>	<b>Type of Report</b>	<b>Date Issued</b>	<b>Website</b>
Division of Tourism	Audit Report (2011-59)	Sep-11	<a href="http://auditor.mo.gov/press/2011-59.htm">http://auditor.mo.gov/press/2011-59.htm</a>
Division of Workforce Development	Audit Report (2011-16)	Apr-11	<a href="http://auditor.mo.gov/press/2011-16.htm">http://auditor.mo.gov/press/2011-16.htm</a>
Missouri Technology Corporation	Audit Report (2010-148)	Nov-11	<a href="http://auditor.mo.gov/press/2010-148.htm">http://auditor.mo.gov/press/2010-148.htm</a>
Enterprise Zone & Enhanced Enterprise Zone Tax Credit Programs	Audit Report (2010-106)	Sep-10	<a href="http://auditor.mo.gov/press/2010-106.htm">http://auditor.mo.gov/press/2010-106.htm</a>
Lewis & Clark Discovery Initiative	Audit Report (2010-87)	Jul-10	<a href="http://auditor.mo.gov/press/2010-87.htm">http://auditor.mo.gov/press/2010-87.htm</a>
Public Service Commission	Audit Report (2010-11)	Jan-10	<a href="http://auditor.mo.gov/press/2010-11.htm">http://auditor.mo.gov/press/2010-11.htm</a>
Review of State Tax Credit Programs	Oversight Evaluation	Jun-09	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
Missouri Housing Development Commission	Audit Report (2009-65)	Jun-09	<a href="http://auditor.mo.gov/press/2009-65.htm">http://auditor.mo.gov/press/2009-65.htm</a>
Statewide/Oversight of Procurement and Fuel Card Programs Follow-up	Audit Report (2008-98)	Oct-08	<a href="http://auditor.mo.gov/press/2008-68.htm">http://auditor.mo.gov/press/2008-68.htm</a>
Affordable Housing Tax Credit Program	Audit Report (2008-47)	Jul-08	<a href="http://auditor.mo.gov/press/2008-47.htm">http://auditor.mo.gov/press/2008-47.htm</a>
Low Income Housing Tax Credit Program	Audit Report (2008-23)	Apr-08	<a href="http://auditor.mo.gov/press/2008-23.htm">http://auditor.mo.gov/press/2008-23.htm</a>
State Supplemental Tax Increment Financing Program	Oversight Evaluation	Dec-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
Missouri Development Finance Board	Audit Report (2007-12)	Mar-07	<a href="http://auditor.mo.gov/press/2007-12.htm">http://auditor.mo.gov/press/2007-12.htm</a>
Small Business Incubator Program	Oversight Evaluation	Jan-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>

**Department of Economic Development  
Programs Subject to Missouri Sunset Act**

<b>Program</b>	<b>Statute Establishing</b>	<b>Sunset Date</b>	<b>Review Status</b>
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	08-28-2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	09-04-2013	
Film Production Project Tax Credit	135.750, RSMo	11-28-2013	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10-12-2016	



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit: <u>Various</u>
Division: Department Wide	
DI Name: General Structure Adjustment	DI# 1419011

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	8,097	224,704	141,913	374,714
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	8,097	224,704	141,913	374,714
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	1,865	51,749	32,683	86,297
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Various Funds

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor's Fiscal Year 2012 budget includes a two percent (2%) pay raise for all state employees, beginning January 1, 2013. It does not include elected officials, members of the general assembly or judges covered under the Missouri Citizens' Commission on Compensation for Elected Officials.

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>Various</u>
<b>Division:</b> Department Wide	
<b>DI Name:</b> General Structure Adjustment	<b>DI#</b> 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT.** (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit <u>Various</u>						
Division: Department Wide									
DI Name: General Structure Adjustment			DI# 1419011						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100- Salaries and Wages	8,097		224,704		141,913		374,714	0.0	
Total PS	8,097	0.0	224,704	0.0	141,913	0.0	374,714	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	8,097	0.0	224,704	0.0	141,913	0.0	374,714	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development

Budget Unit Various

Division: Department Wide

DI Name: General Structure Adjustment

DI# 1419011

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.  
N/A

6b. Provide an efficiency measure.  
N/A

6c. Provide the number of clients/individuals served, if applicable.  
N/A

6d. Provide a customer satisfaction measure, if available.  
N/A

NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit <u>Various</u>
Division: Department Wide	
DI Name: General Structure Adjustment	DI# 1419011

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

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# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	817	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	744	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	1,533	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	4,319	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	1,766	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	537	0.00
LABOR ECONOMIST	0	0.00	0	0.00	0	0.00	498	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	355	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	877	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	931	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	615	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	519	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	680	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,191</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$14,191</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$980</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,211</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	99	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	33	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	159	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	342	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	110	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	356	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	383	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	516	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	2,047	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	78	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	130	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	107	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	61	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,622</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,622</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,557</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,215</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$850</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	295	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	202	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	507	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	488	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	582	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	2,319	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	3,658	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	573	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	433	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	122	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	164	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	61	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,605</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,605</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$670</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,935</b>	<b>0.00</b>

**DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	68	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	359	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	205	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	250	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	490	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	2,961	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	3,245	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	111	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	739	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	54	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	130	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,813</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,813</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,781</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,032</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	99	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	101	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	33	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	428	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	724	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	3,779	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	79	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	260	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	263	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	107	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,873</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,873</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$580</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,157</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$136</b>	<b>0.00</b>

**DECISION ITEM DETAIL**

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
EXECUTIVE I	0	0.00	0	0.00	0	0.00	96	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	124	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	480	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	726	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	61	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	541	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,028</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,028</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$303</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,725</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	311	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	261	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	295	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	450	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	369	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	0	0.00	3,033	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	834	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,371	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,924</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,924</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,688</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,236</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	2,468	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	233	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,772	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	369	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	550	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	705	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	0	0.00	321	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	0	0.00	362	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	330	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	422	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	424	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	335	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	350	0.00
TRAINING TECH I	0	0.00	0	0.00	0	0.00	613	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	710	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	311	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	1,290	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	103,094	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	4,302	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	10,563	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	19,204	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	5,445	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	0	0.00	8,881	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	0	0.00	3,151	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,286	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	596	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	565	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	7,953	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	6,717	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	876	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,832	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	243	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	4,130	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	759	0.00
OTHER	0	0.00	0	0.00	0	0.00	14	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>191,176</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$191,176</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$187,769</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,407</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	506	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	506	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$506	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$506	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	557	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	294	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	449	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	294	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	715	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	752	0.00
TOURIST GUIDE	0	0.00	0	0.00	0	0.00	459	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	1,606	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	2,081	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	360	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	417	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	428	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	355	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	471	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	942	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	511	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	801	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,943	0.00
CLERK	0	0.00	0	0.00	0	0.00	974	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	388	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,797</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$14,797</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$14,797</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	291	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	261	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	0	0.00	1,691	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	0	0.00	397	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	489	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,129</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,129</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,129</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	325	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	0	0.00	573	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	0	0.00	600	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	1,121	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	766	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	998	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	528	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	610	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,521</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,521</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,521</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,781	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	523	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,069	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	286	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	0	0.00	2,227	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	0	0.00	1,031	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	0	0.00	565	0.00
COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	0	0.00	628	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	0	0.00	109	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	407	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	818	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	348	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	405	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	509	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	330	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	271	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	520	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	413	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	553	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	561	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	1,651	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	0	0.00	751	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	724	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	0	0.00	4,594	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	3,606	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	3,528	0.00
REGULATORY ECONOMIST I	0	0.00	0	0.00	0	0.00	441	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	1,304	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	2,748	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	589	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	362	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	1,970	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	1,224	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	615	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	2,754	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	4,566	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	1,985	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	1,154	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	1,928	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	2,074	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	1,522	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	0	0.00	397	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	0	0.00	1,695	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	530	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	520	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	0	0.00	530	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	2,421	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	0	0.00	2,665	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,876	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	3,077	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	0	0.00	865	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	0	0.00	3,521	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	296	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	1,638	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	1,322	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	0	0.00	3,563	0.00
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	3,853	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	0	0.00	963	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	1,179	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	3,064	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	809	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	90,228	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$90,228</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$90,228	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	272	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	652	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	473	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	441	0.00
PERSONNEL ANAL I	0	0.00	0	0.00	0	0.00	296	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	430	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	287	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	419	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	777	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	784	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	627	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	632	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	6	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	674	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	126	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2,228	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	753	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,131	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	607	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	512	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	811	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	431	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	2,140	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	193	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	551	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	679	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	369	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,301	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$17,301</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$9,982	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$3,642	0.00



## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	95,762	1.81	106,948	2.08	106,948	2.08	106,948	2.08
DIV JOB DEVELOPMENT & TRAINING	907,504	22.19	1,441,230	33.31	1,441,230	33.31	1,441,230	33.31
TOTAL - PS	1,003,266	24.00	1,548,178	35.39	1,548,178	35.39	1,548,178	35.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,517	0.00	21,721	0.00	21,721	0.00	21,143	0.00
DIV JOB DEVELOPMENT & TRAINING	105,560	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	124,077	0.00	292,469	0.00	292,469	0.00	291,891	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL	1,127,343	24.00	1,872,832	35.39	1,872,832	35.39	1,872,254	35.39
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	980	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	13,211	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	14,191	0.00
TOTAL	0	0.00	0	0.00	0	0.00	14,191	0.00
<b>GRAND TOTAL</b>	<b>\$1,127,343</b>	<b>24.00</b>	<b>\$1,872,832</b>	<b>35.39</b>	<b>\$1,872,832</b>	<b>35.39</b>	<b>\$1,886,445</b>	<b>35.39</b>

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# CORE DECISION ITEM

Department: Economic Development Budget Unit 42183C  
 Division: Business and Community Services  
 Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	106,948	1,441,230	0	1,548,178
EE	21,721	270,748	0	292,469
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	128,669	1,744,163	0	1,872,832
FTE	2.08	33.31	0.00	35.39

Est. Fringe	54,223	730,704	0	784,926
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	106,948	1,441,230	0	1,548,178
EE	21,143	270,748	0	291,891
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	128,091	1,744,163	0	1,872,254
FTE	2.08	33.31	0.00	35.39

Est. Fringe	54,223	730,704	0	784,926
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.

The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

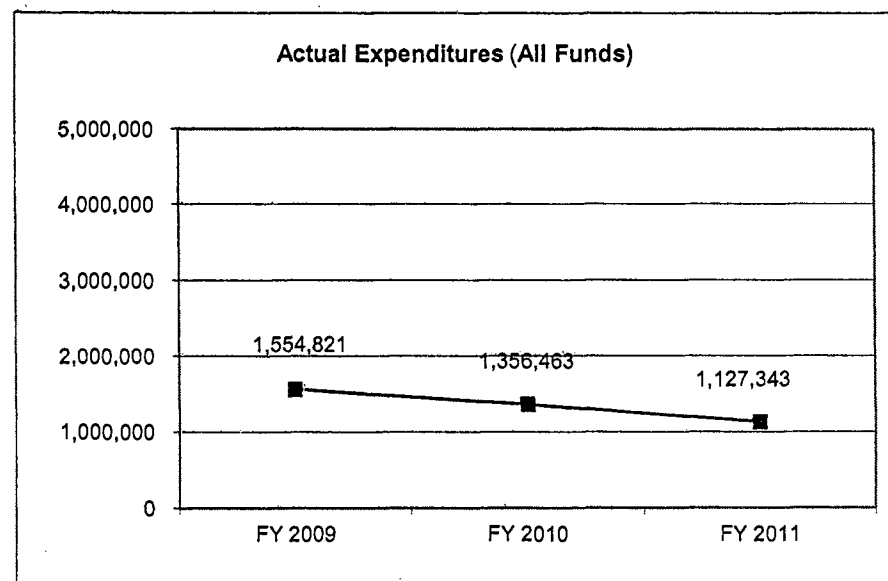
Department: Economic Development Budget Unit 42183C  
 Division: Business and Community Services  
 Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	2,191,723	2,159,107	1,912,884	1,872,832
Less Reverted (All Funds)	(21,646)	(1,908)	(5,222)	N/A
Budget Authority (All Funds)	2,170,077	2,157,199	1,907,662	N/A
Actual Expenditures (All Funds)	1,554,821	1,356,463	1,127,343	N/A
Unexpended (All Funds)	615,256	800,736	780,319	N/A
Unexpended, by Fund:				
General Revenue	9,538	40,894	49,220	N/A
Federal	605,718	759,842	731,099	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MO ECO RESEARCH INFO CENTER

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	35.39	106,948	1,441,230	0	1,548,178	
	EE	0.00	21,721	270,748	0	292,469	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,669</b>	<b>1,744,163</b>	<b>0</b>	<b>1,872,832</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	35.39	106,948	1,441,230	0	1,548,178	
	EE	0.00	21,721	270,748	0	292,469	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,669</b>	<b>1,744,163</b>	<b>0</b>	<b>1,872,832</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	1224 3700	EE	0.00	(578)	0	0	(578) Core reduction.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(578)</b>	<b>0</b>	<b>0</b>	<b>(578)</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	35.39	106,948	1,441,230	0	1,548,178	
	EE	0.00	21,143	270,748	0	291,891	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,091</b>	<b>1,744,163</b>	<b>0</b>	<b>1,872,254</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue and Federal Funds for the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- MERIC PS (3699-0101) -  $\$106,948 \times 25\% = \$26,737$  and MERIC EE (3700-0101) -  $\$21,143 \times 25\% = \$5,286$   
 - MERIC PS (3701-0155) -  $\$1,441,230 \times 25\% = \$360,308$  and MERIC EE (3702-0155) -  $\$302,933 \times 25\% = \$75,733$

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, MERIC flexed \$0.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (19.48 FTE \* 25% = 4.87); EE \$280,413 \* 25% = \$70,103
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 25% = 7.01); EE \$589,440 \* 25% = \$147,360

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$42,000	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	89,141	3.00	89,141	3.00	89,141	3.00
SR OFC SUPPORT ASST (KEYBRD)	66,636	2.49	81,149	3.00	81,149	3.00	81,149	3.00
RESEARCH ANAL I	52,931	1.80	167,265	5.00	167,265	5.00	167,265	5.00
RESEARCH ANAL II	197,595	5.49	471,204	10.11	471,204	10.11	471,204	10.11
RESEARCH ANAL III	167,466	4.06	192,602	3.96	192,602	3.96	192,602	3.96
RESEARCH ANAL IV	10,018	0.20	58,585	1.29	58,585	1.29	58,585	1.29
LABOR ECONOMIST	43,035	0.79	54,363	1.00	54,363	1.00	54,363	1.00
EXECUTIVE II	35,673	0.79	38,700	1.00	38,700	1.00	38,700	1.00
PLANNER II	8,100	0.21	0	0.00	0	0.00	0	0.00
PLANNER III	43,344	1.00	95,677	2.00	95,677	2.00	95,677	2.00
MARKETING SPECIALIST I	15,714	0.53	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST II	9,713	0.26	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	100,893	1.99	101,525	2.00	101,525	2.00	101,525	2.00
RESEARCH MANAGER B2	67,074	1.00	67,075	1.00	67,075	1.00	67,075	1.00
COMMUNITY & ECONOMIC DEV MGRB1	16,090	0.30	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	58,085	0.91	56,694	0.98	56,694	0.98	56,694	0.98
MISCELLANEOUS PROFESSIONAL	44,245	1.34	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	66,654	0.84	74,198	1.05	74,198	1.05	74,198	1.05
<b>TOTAL - PS</b>	<b>1,003,266</b>	<b>24.00</b>	<b>1,548,178</b>	<b>35.39</b>	<b>1,548,178</b>	<b>35.39</b>	<b>1,548,178</b>	<b>35.39</b>
TRAVEL, IN-STATE	8,974	0.00	22,542	0.00	22,542	0.00	22,523	0.00
TRAVEL, OUT-OF-STATE	14,777	0.00	60,911	0.00	60,911	0.00	60,857	0.00
SUPPLIES	29,861	0.00	33,544	0.00	33,544	0.00	33,285	0.00
PROFESSIONAL DEVELOPMENT	9,641	0.00	29,258	0.00	29,258	0.00	29,012	0.00
COMMUNICATION SERV & SUPP	17,582	0.00	49,427	0.00	49,427	0.00	49,427	0.00
PROFESSIONAL SERVICES	34,516	0.00	25,253	0.00	25,253	0.00	25,253	0.00
HOUSEKEEPING & JANITORIAL SERV	17	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	5,694	0.00	57,482	0.00	57,482	0.00	57,482	0.00
COMPUTER EQUIPMENT	2,995	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	20	0.00	4,861	0.00	4,861	0.00	4,861	0.00
OTHER EQUIPMENT	0	0.00	3,001	0.00	3,001	0.00	3,001	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	0	0.00	54	0.00	54	0.00	54	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	5,000	0.00
TOTAL - EE	124,077	0.00	292,469	0.00	292,469	0.00	291,891	0.00
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
<b>GRAND TOTAL</b>	<b>\$1,127,343</b>	<b>24.00</b>	<b>\$1,872,832</b>	<b>35.39</b>	<b>\$1,872,832</b>	<b>35.39</b>	<b>\$1,872,254</b>	<b>35.39</b>
GENERAL REVENUE	\$114,279	1.81	\$128,669	2.08	\$128,669	2.08	\$128,091	2.08
FEDERAL FUNDS	\$1,013,064	22.19	\$1,744,163	33.31	\$1,744,163	33.31	\$1,744,163	33.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**1. What does this program do?**

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

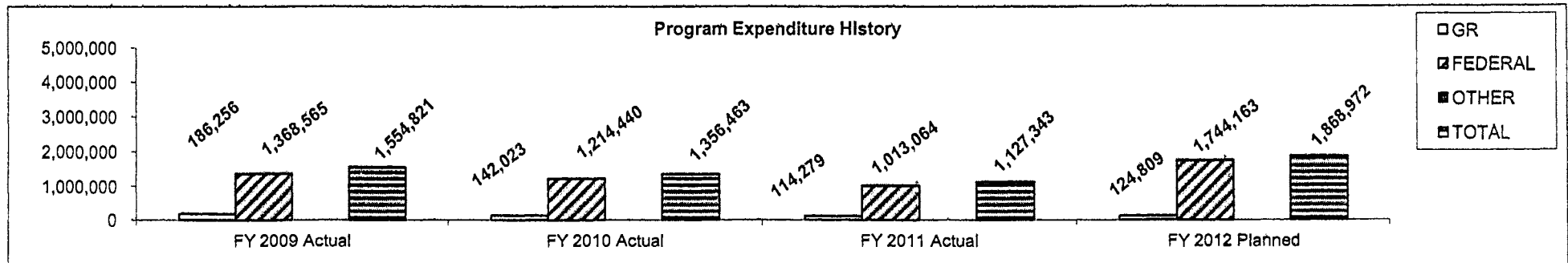
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

N/A

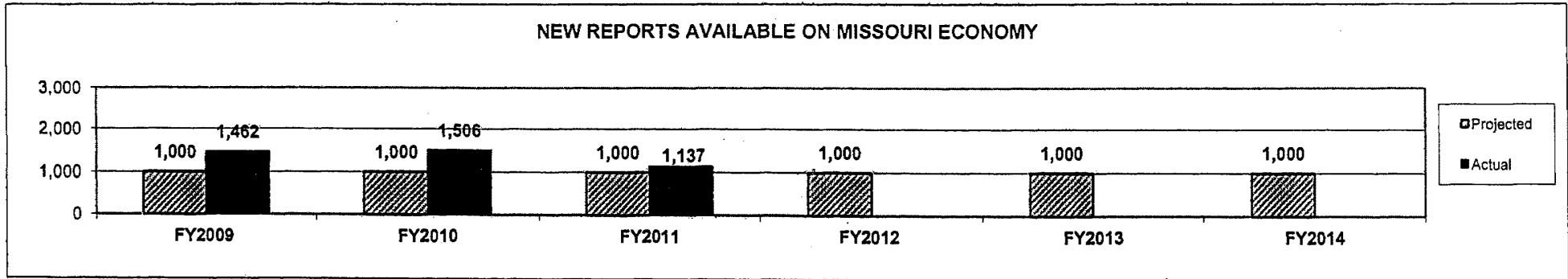
## PROGRAM DESCRIPTION

**Department: Economic Development**

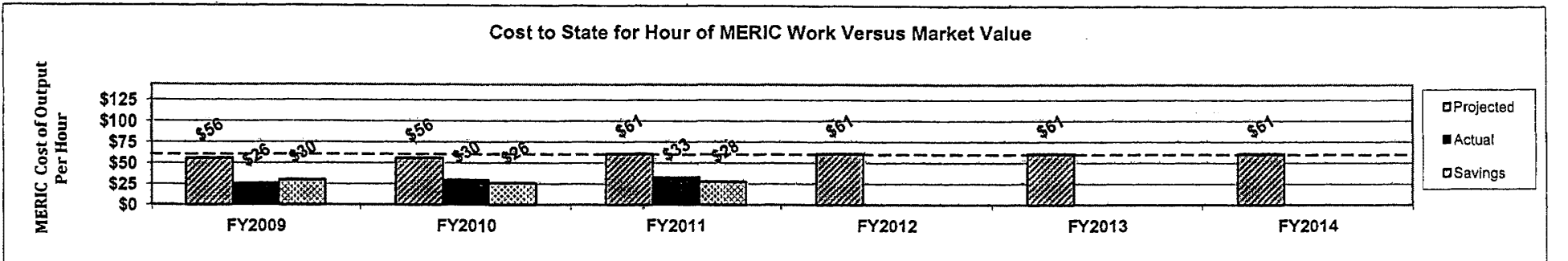
**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7a. Provide an effectiveness measure.**



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2011 is Estimated at \$61/Hour.



\*Projected is hourly cost of experienced private sector market research analyst in Missouri.

**7b. Provide an efficiency measure.**

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

# DED REPORT 9

# DECISION ITEM SUMMARY

## Budget Unit

Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	203,274	4.38	279,038	6.24	279,038	6.24	279,038	6.24
DED-ED PRO-CDBG-ADMINISTRATION	63,585	1.33	84,331	2.12	84,331	2.12	84,331	2.12
DIV JOB DEVELOPMENT & TRAINING	8,689	0.30	48,278	1.26	48,278	1.26	48,278	1.26
DED ADMINISTRATIVE	0	0.00	42,680	1.15	42,680	1.15	42,680	1.15
ECON DEVELOP ADVANCEMENT FUND	48,610	1.15	50,001	2.00	50,001	2.00	50,001	2.00
TOTAL - PS	324,158	7.16	504,328	12.77	504,328	12.77	504,328	12.77
EXPENSE & EQUIPMENT								
GENERAL REVENUE	89,889	0.00	66,464	0.00	66,464	0.00	64,109	0.00
DED-ED PRO-CDBG-ADMINISTRATION	686	0.00	52,229	0.00	52,229	0.00	52,229	0.00
INTERNATIONAL PROMOTIONS REVOL	22,927	0.00	71,226	0.00	71,226	0.00	70,100	0.00
ECON DEVELOP ADVANCEMENT FUND	53,764	0.00	414,720	0.00	414,720	0.00	407,462	0.00
TOTAL - EE	167,266	0.00	604,639	0.00	604,639	0.00	593,900	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL PROMOTIONS REVOL	4,800	0.00	1,012	0.00	1,012	0.00	1,012	0.00
TOTAL - PD	4,800	0.00	1,012	0.00	1,012	0.00	1,012	0.00
<b>TOTAL</b>	<b>496,224</b>	<b>7.16</b>	<b>1,109,979</b>	<b>12.77</b>	<b>1,109,979</b>	<b>12.77</b>	<b>1,099,240</b>	<b>12.77</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,557	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	773	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	442	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	392	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	458	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,622	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,622</b>	<b>0.00</b>

Intl Promo Revolving Fund Inc - 1419007

PROGRAM-SPECIFIC

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# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
Intl Promo Revolving Fund Inc - 1419007								
PROGRAM-SPECIFIC								
INTERNATIONAL PROMOTIONS REVOL	0	0.00	0	0.00	977,800	0.00	977,800	0.00
TOTAL - PD	0	0.00	0	0.00	977,800	0.00	977,800	0.00
TOTAL	0	0.00	0	0.00	977,800	0.00	977,800	0.00
<b>GRAND TOTAL</b>	<b>\$496,224</b>	<b>7.16</b>	<b>\$1,109,979</b>	<b>12.77</b>	<b>\$2,087,779</b>	<b>12.77</b>	<b>\$2,081,662</b>	<b>12.77</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Marketing Team

Budget Unit 41945C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	279,038	132,609	92,681	504,328
EE	66,464	52,229	485,946	604,639 E
PSD	0	0	1,012	1,012
TRF	0	0	0	0
<b>Total</b>	<b>345,502</b>	<b>184,838</b>	<b>579,639</b>	<b>1,109,979</b>

FTE 6.24 3.38 3.15 12.77

<b>Est. Fringe</b>	141,472	67,233	46,989	255,694
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)  
 Economic Development Administrative Revolving Fund (0547)  
 Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	279,038	132,609	92,681	504,328
EE	64,109	52,229	477,562	593,900 E
PSD	0	0	1,012	1,012
TRF	0	0	0	0
<b>Total</b>	<b>343,147</b>	<b>184,838</b>	<b>571,255</b>	<b>1,099,240</b>

FTE 6.24 3.38 3.15 12.77

<b>Est. Fringe</b>	141,472	67,233	46,989	255,694
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Promotions Revolving Fund (0567)  
 Economic Development Administrative Revolving Fund (0547)  
 Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

## 2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41945C

Division: Business and Community Services

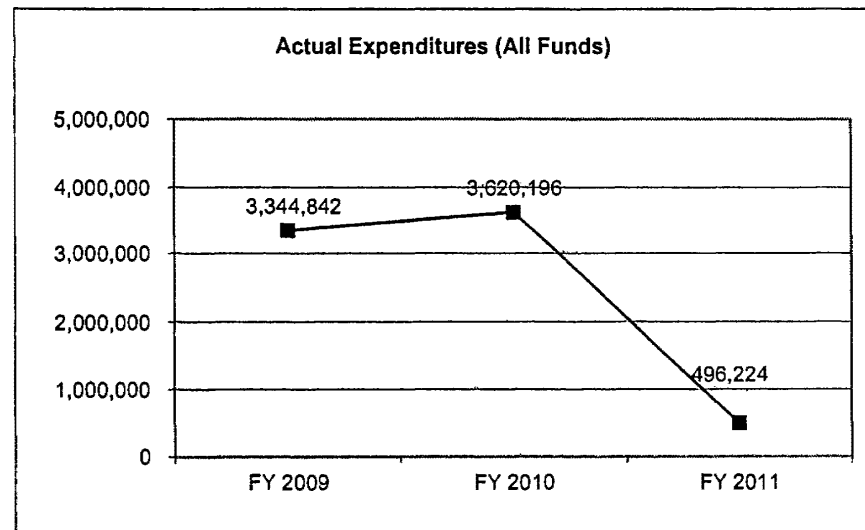
Core: Marketing Team

## 3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	4,230,654	4,414,229	1,068,563	1,109,979
Less Reverted (All Funds)	(75,847)	(35,279)	(38,982)	N/A
Budget Authority (All Funds)	4,154,807	4,378,950	1,029,581	
Actual Expenditures (All Funds)	3,344,842	3,620,196	496,224	N/A
Unexpended (All Funds)	809,965	758,754	533,357	N/A
Unexpended, by Fund:				
General Revenue	38,622	258,937	(28,059)	N/A
Federal	136,557	118,758	111,878	N/A
Other	634,786	381,060	449,538	N/A
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) Used flex authority to transfer in \$32,000 in GR funds.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MARKETING**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	12.77	279,038	132,609	92,681	504,328	
		EE	0.00	66,464	52,229	485,946	604,639	
		PD	0.00	0	0	1,012	1,012	
		<b>Total</b>	<b>12.77</b>	<b>345,502</b>	<b>184,838</b>	<b>579,639</b>	<b>1,109,979</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	12.77	279,038	132,609	92,681	504,328	
		EE	0.00	66,464	52,229	485,946	604,639	
		PD	0.00	0	0	1,012	1,012	
		<b>Total</b>	<b>12.77</b>	<b>345,502</b>	<b>184,838</b>	<b>579,639</b>	<b>1,109,979</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	1218 2384	EE	0.00	0	0	(1,126)	(1,126)	Core reduction.
Core Reduction	1218 2387	EE	0.00	0	0	(7,258)	(7,258)	Core reduction.
Core Reduction	1218 2377	EE	0.00	(2,355)	0	0	(2,355)	Core reduction.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(2,355)</b>	<b>0</b>	<b>(8,384)</b>	<b>(10,739)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.77	279,038	132,609	92,681	504,328	
		EE	0.00	64,109	52,229	477,562	593,900	
		PD	0.00	0	0	1,012	1,012	
		<b>Total</b>	<b>12.77</b>	<b>343,147</b>	<b>184,838</b>	<b>571,255</b>	<b>1,099,240</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Marketing Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue, Federal Funds and Other Funds for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) - \$279,038 \* 25% = \$69,760 and Marketing EE (2377-0101) - \$64,109 \* 25% = \$16,027
- Federal Funds: Marketing PS (2378-0123) - \$84,331 \* 25% = \$21,083 and Marketing EE (2379-0123) - \$52,229 \* 25% = \$13,057
- Other Funds: Marketing PS (4569-0783) - \$50,001 \* 25% = \$12,500 and Marketing EE (2387-0783) - \$407,462 \* 25% = \$101,866

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, the Marketing Team flexed \$0.	In FY 2012, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (19.48 FTE \* 25% = 4.87); EE \$280,413 \* 25% = \$70,103
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 25% = 7.01); EE \$589,440 \* 25% = \$147,360

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$42,000	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,472	0.25	10,795	0.37	10,795	0.37	10,795	0.37
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,566	0.12	3,566	0.12	3,566	0.12
RESEARCH ANAL II	34,644	1.00	17,322	0.50	17,322	0.50	17,322	0.50
RESEARCH ANAL III	1,554	0.04	37,296	1.00	37,296	1.00	37,296	1.00
RESEARCH ANAL IV	10,018	0.20	12,021	0.25	12,021	0.25	12,021	0.25
PLANNER II	0	0.00	38,833	1.00	38,833	1.00	38,833	1.00
MARKETING SPECIALIST I	24,933	0.87	41,799	1.45	41,799	1.45	41,799	1.45
MARKETING SPECIALIST II	0	0.00	56,351	1.58	56,351	1.58	56,351	1.58
MARKETING SPECIALIST III	185,857	4.00	223,397	5.46	223,397	5.46	223,397	5.46
COMMUNITY & ECONOMIC DEV MGRB1	24,626	0.44	8,505	0.16	8,505	0.16	8,505	0.16
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	14,171	0.25	14,171	0.25	14,171	0.25
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	23,598	0.26	11,723	0.13	11,723	0.13	11,723	0.13
SPECIAL ASST PROFESSIONAL	11,456	0.10	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,620	0.25	6,620	0.25	6,620	0.25
<b>TOTAL - PS</b>	<b>324,158</b>	<b>7.16</b>	<b>504,328</b>	<b>12.77</b>	<b>504,328</b>	<b>12.77</b>	<b>504,328</b>	<b>12.77</b>
TRAVEL, IN-STATE	10,993	0.00	57,358	0.00	57,358	0.00	54,624	0.00
TRAVEL, OUT-OF-STATE	7,435	0.00	24,496	0.00	24,496	0.00	23,322	0.00
FUEL & UTILITIES	0	0.00	3,037	0.00	3,037	0.00	3,037	0.00
SUPPLIES	36,980	0.00	66,903	0.00	66,903	0.00	63,806	0.00
PROFESSIONAL DEVELOPMENT	41,949	0.00	89,748	0.00	89,748	0.00	86,014	0.00
COMMUNICATION SERV & SUPP	4,808	0.00	101,600	0.00	101,600	0.00	101,600	0.00
PROFESSIONAL SERVICES	30,194	0.00	156,940	0.00	156,940	0.00	156,940	0.00
M&R SERVICES	28,304	0.00	1,412	0.00	1,412	0.00	1,412	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	0	0.00	2,997	0.00	2,997	0.00	2,997	0.00
OTHER EQUIPMENT	0	0.00	704	0.00	704	0.00	704	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	5,280	0.00	87,179	0.00	87,179	0.00	87,179	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,272	0.00	4,272	0.00	4,272	0.00
MISCELLANEOUS EXPENSES	1,323	0.00	4,838	0.00	4,838	0.00	4,838	0.00

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## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	1,092	0.00
TOTAL - EE	167,266	0.00	604,639	0.00	604,639	0.00	593,900	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	600	0.00
REFUNDS	4,800	0.00	412	0.00	412	0.00	412	0.00
TOTAL - PD	4,800	0.00	1,012	0.00	1,012	0.00	1,012	0.00
GRAND TOTAL	\$496,224	7.16	\$1,109,979	12.77	\$1,109,979	12.77	\$1,099,240	12.77
GENERAL REVENUE	\$293,163	4.38	\$345,502	6.24	\$345,502	6.24	\$343,147	6.24
FEDERAL FUNDS	\$72,960	1.63	\$184,838	3.38	\$184,838	3.38	\$184,838	3.38
OTHER FUNDS	\$130,101	1.15	\$579,639	3.15	\$579,639	3.15	\$571,255	3.15

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**1. What does this program do?**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

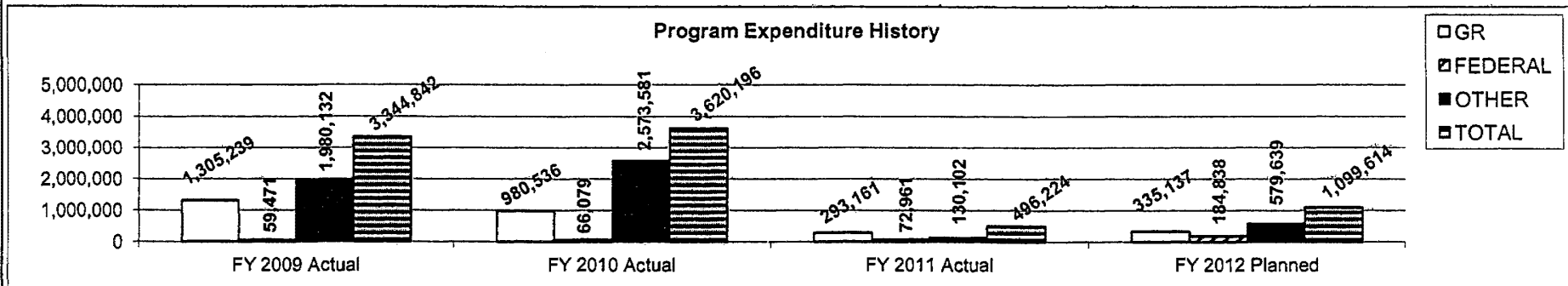
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other" funds?**

International Promotions Revolving Fund (0567), Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving

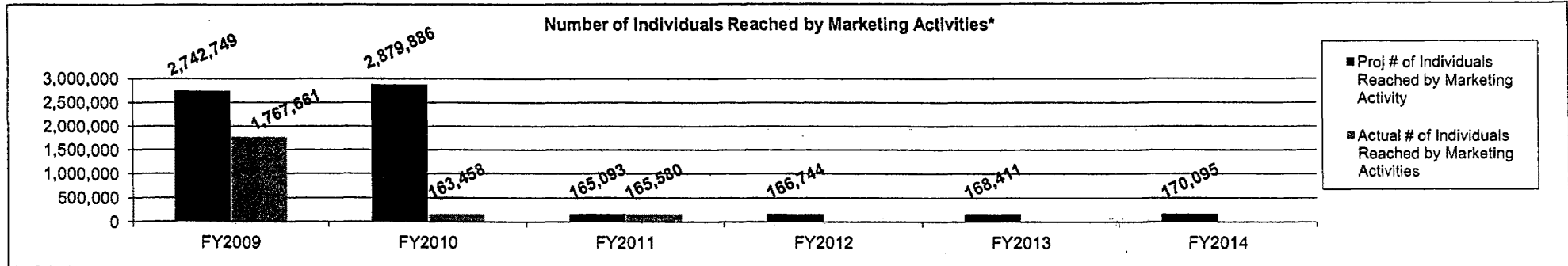
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

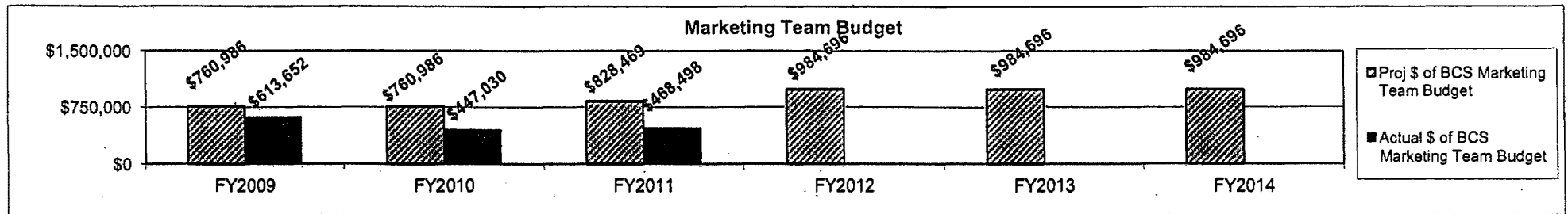
**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure.**



Note: New methodology for tracking marketing activities adopted in FY2010.

\*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014
Projected Cost Benefit of Marketing Activities	.24:1	.26:1	.20:1	.20:1	.20:1	.20:1
Actual Cost Benefit of Marketing Activities	.35:1	.37:1	.35:1			

Note: In FY2011 the Marketing Team Spent \$.35 for every 1 person reached by Marketing activity.

## PROGRAM DESCRIPTION

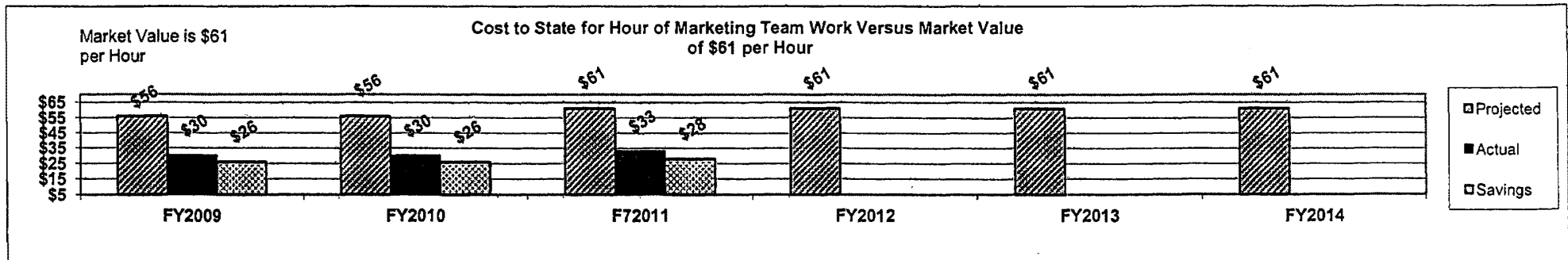
**Department:** Economic Development

**Program Name:** Marketing Team

**Program is found in the following core budget(s):** Marketing Team

**7a. Provide an effectiveness measure (continued)**

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work is \$33, a savings of roughly \$28 per hour.



**7b. Provide an efficiency measure.**

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2009 <u>Projected</u>	FY2009 <u>Actual</u>	FY2010 <u>Projected</u>	FY2010 <u>Actual</u>	FY2011 <u>Projected</u>	FY2011 <u>Actual</u>	FY2012 <u>Projected</u>
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

**7c. Provide the number of clients/individuals served, if applicable.**

	FY2010 <u>Projected</u>	FY2010 <u>Actual*</u>	FY2011 <u>Projected</u>	FY2011 <u>Actual</u>	FY2012 <u>Projected</u>	FY2013 <u>Projected</u>	FY2014 <u>Projected</u>
Avg # of newsletter mailings sent/week	2,949	2,696	2,723	2,635	2,750	2,778	2,805
Avg # of mailings opened as % of received/week	26.5%	9.5%	10.0%	6.40%	7.0%	7.3%	7.5%
Number of total hits to BCS Website	2,179,509	26,106	27,411	22,838	28,782	30,221	30,000

\*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

# PROGRAM DESCRIPTION

Department: Economic Development								
Program Name: Marketing Team								
Program is found in the following core budget(s): Marketing Team								
7d. Provide a customer satisfaction measure, if available.								
	FY2009	FY2010	FY2010	FY2011	FY2011	FY2012	FY2013	FY2014
	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Actual</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>
Conference Attendees Satisfied/Very Satisfied	72%	85%	82%	85%	86%	85%	85%	85%



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Increase to International Promotions Revolving Fund	<b>DI#</b> 1419007

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	977,800	977,800
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>977,800</b>	<b>977,800</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: International Promotions Revolving Fund (0567)

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	977,800	977,800
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>977,800</b>	<b>977,800</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: International Promotions Revolving Fund (0567)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase in Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested to increase the spending authority for the International Promotions Revolving Fund to allow the Department of Economic Development (DED) to spend the MO STEP UP grant funds in order to help Missouri small businesses with exporting opportunities.

The Small Business Jobs Act of 2010 authorized the U.S. Small Business Administration to establish a 3-year trade and export promotion pilot program, known as the State Trade and Export Promotion (STEP) Grant Program, to make grants to states to carry out export programs that assist eligible small business concerns. The aim of the STEP Program is to increase the number of small businesses that are exporting and increase the value of exports for those small businesses that are currently exporting. STEP makes grants to states to carry out export programs that assist eligible small businesses. DED submitted a project plan and is currently awaiting final approval. The STEP Grant funding is critical to the success of the DED International Trade and Investment Office. The office is mandated to provide export and trade promotion assistance to small Missouri firms. The grant amount is expected to be approximately \$977,800.

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <u>Economic Development</u>					Budget Unit <u>41945C</u>				
Division: <u>Business and Community Services</u>									
DI Name: <u>Increase to International Promotions Revolving Fund</u>					DI# <u>1419007</u>				
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p> <p>This request is based on the amount the DED expects to receive in the initial year of the grant. DED will need to apply again in years two and three for funding. Eligible activities include participation in foreign trade missions; foreign market sales trips; subscription to services provided by the Department of Commerce; website foreign language translation services; design of international marketing materials; trade show exhibitions; and participation in export and trade finance training workshops.</p>									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions	<u>0</u>		<u>0</u>		<u>977,800</u>		<u>977,800</u>		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>977,800</u>		<u>977,800</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>977,800</u>	<u>0.0</u>	<u>977,800</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41945C					
Division: Business and Community Services									
DI Name: Increase to International Promotions Revolving Fund				DI#1419007					
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					977,800		977,800		
Total PSD	0		0		977,800		977,800		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	977,800	0.0	977,800	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development Budget Unit 41945C  
Division: Business and Community Services  
DI Name: Increase to International Promotions Revolving Fund DI#1419007

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure is currently under development.

**6b. Provide an efficiency measure.**

The efficiency measure is currently under development.

**6c. Provide the number of clients/individuals served, if applicable.**

During the 12-month program Missouri is projecting that a minimum of 300 small new-to-market businesses will participate in the market expansion activities, while a maximum of 50 new-to-export businesses will participate in export training.

**6d. Provide a customer satisfaction measure, if available.**

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <b>Economic Development</b>	Budget Unit <b>41945C</b>
Division: <b>Business and Community Services</b>	
DI Name: <b>Increase to International Promotions Revolving Fund</b>	DI# <b>1419007</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Approval for activity funding will be based upon the extent to which each eligible small business can demonstrate to the state the export sales potential of participation in trade events, subscription services, and export projects, as well, as the necessity of marketing media and the importance of website translation to their overall export development plan.

The state's partners on this effort include the following: Small Business Administration(SBA); Missouri Department of Agriculture; the U.S. Commercial Service; Service Corps of Retired Executives (SCORE); Grace Hill Women's Development Center; Veterans Business Resource Center; Missouri Enterprise; World Trade Center of Kansas City; World Trade Center of St. Louis; Greater Kansas City Chamber of Commerce; Cape Girardeau Area Chamber of Commerce; Springfield Area Chamber of Commerce; Greater Ozarks International Trade Association; and the International Trade Council of Greater Kansas City

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
Intl Promo Revolving Fund Inc - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	977,800	0.00	977,800	0.00
TOTAL - PD	0	0.00	0	0.00	977,800	0.00	977,800	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$977,800</b>	<b>0.00</b>	<b>\$977,800</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$977,800	0.00	\$977,800	0.00

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item		FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE		609,148	14.43	626,200	15.52	626,200	15.52	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION		61,250	1.36	73,014	1.72	73,014	1.72	73,014	1.72
DED ADMINISTRATIVE		0	0.00	6,620	0.25	6,620	0.25	6,620	0.25
ECON DEVELOP ADVANCEMENT FUND		341,416	6.99	341,784	7.00	341,784	7.00	341,784	7.00
TOTAL - PS		1,011,814	22.78	1,047,618	24.49	1,047,618	24.49	421,418	8.97
EXPENSE & EQUIPMENT									
GENERAL REVENUE		218,485	0.00	224,704	0.00	224,704	0.00	172,405	0.00
DED-ED PRO-CDBG-ADMINISTRATION		7,065	0.00	33,484	0.00	33,484	0.00	33,484	0.00
ECON DEVELOP ADVANCEMENT FUND		44,540	0.00	44,540	0.00	44,540	0.00	43,108	0.00
TOTAL - EE		270,090	0.00	302,728	0.00	302,728	0.00	248,997	0.00
<b>TOTAL</b>		<b>1,281,904</b>	<b>22.78</b>	<b>1,350,346</b>	<b>24.49</b>	<b>1,350,346</b>	<b>24.49</b>	<b>670,415</b>	<b>8.97</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DED-ED PRO-CDBG-ADMINISTRATION		0	0.00	0	0.00	0	0.00	670	0.00
DED ADMINISTRATIVE		0	0.00	0	0.00	0	0.00	61	0.00
ECON DEVELOP ADVANCEMENT FUND		0	0.00	0	0.00	0	0.00	8,874	0.00
TOTAL - PS		0	0.00	0	0.00	0	0.00	9,605	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,605</b>	<b>0.00</b>
<b>Sales Fund Switch - 1419003</b>									
PERSONAL SERVICES									
ECON DEVELOP ADVANCEMENT FUND		0	0.00	0	0.00	0	0.00	626,200	15.52
TOTAL - PS		0	0.00	0	0.00	0	0.00	626,200	15.52
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND		0	0.00	0	0.00	0	0.00	43,338	0.00
TOTAL - EE		0	0.00	0	0.00	0	0.00	43,338	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>669,538</b>	<b>15.52</b>
<b>Sm Business Reg Fairness Board - 1419006</b>									
PERSONAL SERVICES									

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## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Sm Business Reg Fairness Board - 1419006</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	48,135	1.50	0	0.00
TOTAL - PS	0	0.00	0	0.00	48,135	1.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	5,682	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	5,682	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>53,817</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,281,904</b>	<b>22.78</b>	<b>\$1,350,346</b>	<b>24.49</b>	<b>\$1,404,163</b>	<b>25.99</b>	<b>\$1,349,558</b>	<b>24.49</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Sales Team</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	626,200	73,014	348,404	1,047,618
EE	224,704	33,484	44,540	302,728
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>850,904</b>	<b>106,498</b>	<b>392,944</b>	<b>1,350,346</b>
<b>FTE</b>	<b>15.52</b>	<b>1.72</b>	<b>7.25</b>	<b>24.49</b>

<b>Est. Fringe</b>	<b>317,483</b>	<b>37,018</b>	<b>176,641</b>	<b>531,142</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)  
Economic Development Advancement Fund (0783)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	73,014	348,404	421,418
EE	172,405	33,484	43,108	248,997
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>172,405</b>	<b>106,498</b>	<b>391,512</b>	<b>670,415</b>
<b>FTE</b>	<b>0.00</b>	<b>1.72</b>	<b>7.25</b>	<b>8.97</b>

<b>Est. Fringe</b>	<b>0</b>	<b>37,018</b>	<b>176,641</b>	<b>213,659</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)  
Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

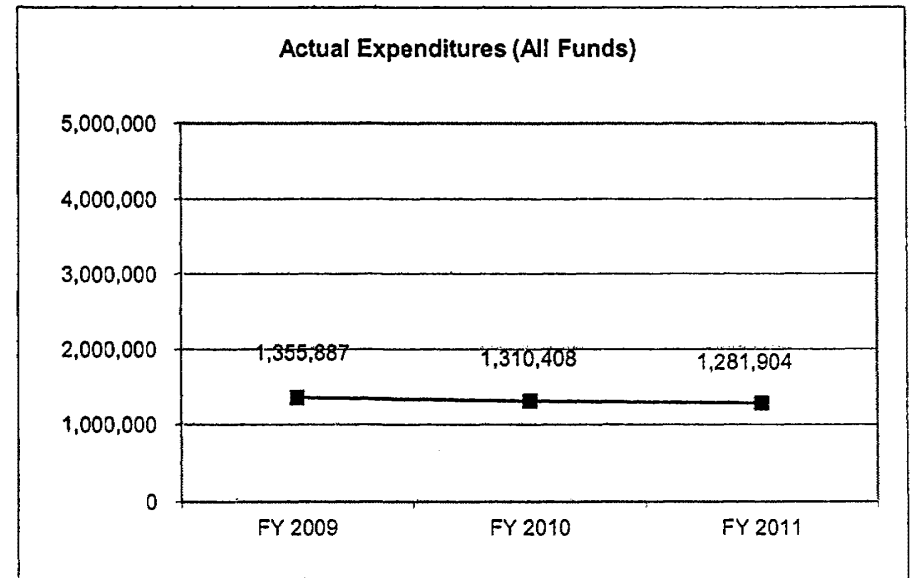
Department: Economic Development Budget Unit 41955C  
 Division: Business and Community Services  
 Core: Sales Team

## 3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1,516,144	1,535,333	1,412,653	1,350,346
Less Reverted (All Funds)	(67,436)	(57,293)	(32,762)	N/A
Budget Authority (All Funds)	1,448,708	1,478,040	1,379,891	N/A
Actual Expenditures (All Funds)	1,355,887	1,310,408	1,281,904	N/A
Unexpended (All Funds)	92,821	167,632	97,987	N/A
Unexpended, by Fund:				
General Revenue	42,812	115,506	52,816	N/A
Federal	22,150	44,566	38,183	N/A
Other	27,859	7,560	6,988	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT SALES

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	24.49	626,200	73,014	348,404	1,047,618	
		EE	0.00	224,704	33,484	44,540	302,728	
		<b>Total</b>	<b>24.49</b>	<b>850,904</b>	<b>106,498</b>	<b>392,944</b>	<b>1,350,346</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	24.49	626,200	73,014	348,404	1,047,618	
		EE	0.00	224,704	33,484	44,540	302,728	
		<b>Total</b>	<b>24.49</b>	<b>850,904</b>	<b>106,498</b>	<b>392,944</b>	<b>1,350,346</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	1148 2391	PS	(15.52)	(626,200)	0	0	(626,200)	Fund switch.
Core Reduction	1148 2393	EE	0.00	(43,338)	0	0	(43,338)	Fund switch.
Core Reduction	1217 2393	EE	0.00	(8,961)	0	0	(8,961)	Core reduction.
Core Reduction	1217 2802	EE	0.00	0	0	(1,432)	(1,432)	Core reduction.
<b>NET GOVERNOR CHANGES</b>			<b>(15.52)</b>	<b>(678,499)</b>	<b>0</b>	<b>(1,432)</b>	<b>(679,931)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	8.97	0	73,014	348,404	421,418	
		EE	0.00	172,405	33,484	43,108	248,997	
		<b>Total</b>	<b>8.97</b>	<b>172,405</b>	<b>106,498</b>	<b>391,512</b>	<b>670,415</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41955C  <b>BUDGET UNIT NAME:</b> Sales Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Sales PS (2391-0101) - \$0 \* 25% = \$0 and Sales EE (2393-0101) - \$172,405 \* 25% = \$43,101  
 - Federal Funds: Sales PS (2399-0123) - \$73,014 \* 25% = \$18,254 and Sales EE (2400-0123) - \$33,484 \* 25% = \$8,371  
 - Other Funds: Sales PS (2801-0783) - \$341,784 \* 25% = \$85,446 and Sales EE (2802-0783) - \$43,108 \* 25% = \$10,777

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, the Sales Team flexed \$0.	In FY 2012, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (19.48 FTE \* 25% = 4.87); EE \$280,413 \* 25% = \$70,103
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 25% = 7.01); EE \$589,440 \* 25% = \$147,360

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$42,000	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	36,068	1.25	32,242	1.12	32,242	1.12	3,400	0.12
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	21,992	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	51,708	2.00	55,274	2.12	55,274	2.12	3,566	0.12
PLANNER III	53,292	1.00	53,228	1.00	53,228	1.00	0	0.00
MARKETING SPECIALIST I	11,512	0.37	63,495	1.75	63,495	1.75	0	0.00
MARKETING SPECIALIST II	80,750	2.16	252,993	6.32	252,993	6.32	160,252	3.92
MARKETING SPECIALIST III	625,994	13.58	398,961	8.24	398,961	8.24	204,716	4.00
COMMUNITY & ECONOMIC DEV MGRB1	62,532	1.15	62,471	1.19	62,471	1.19	3,006	0.06
COMMUNITY & ECONOMIC DEV MGRB2	62,952	1.00	47,214	0.75	47,214	0.75	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	17,698	0.19	13,270	0.25	13,270	0.25	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	17,929	0.25	17,929	0.25	17,929	0.25
SPECIAL ASST PROFESSIONAL	9,308	0.08	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,620	0.25	6,620	0.25	6,620	0.25
<b>TOTAL - PS</b>	<b>1,011,814</b>	<b>22.78</b>	<b>1,047,618</b>	<b>24.49</b>	<b>1,047,618</b>	<b>24.49</b>	<b>421,418</b>	<b>8.97</b>
TRAVEL, IN-STATE	97,321	0.00	69,851	0.00	69,851	0.00	21,421	0.00
TRAVEL, OUT-OF-STATE	7,164	0.00	49,016	0.00	49,016	0.00	46,848	0.00
FUEL & UTILITIES	0	0.00	34	0.00	34	0.00	34	0.00
SUPPLIES	13,939	0.00	24,937	0.00	24,937	0.00	23,846	0.00
PROFESSIONAL DEVELOPMENT	33,675	0.00	50,327	0.00	50,327	0.00	48,285	0.00
COMMUNICATION SERV & SUPP	25,921	0.00	20,192	0.00	20,192	0.00	20,192	0.00
PROFESSIONAL SERVICES	84,571	0.00	61,457	0.00	61,457	0.00	61,457	0.00
M&R SERVICES	5,482	0.00	808	0.00	808	0.00	808	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	4,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	140	0.00	4,146	0.00	4,146	0.00	4,146	0.00
OTHER EQUIPMENT	0	0.00	1,555	0.00	1,555	0.00	1,555	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	773	0.00	287	0.00	287	0.00	287	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	5,147	0.00	5,147	0.00	5,147	0.00
MISCELLANEOUS EXPENSES	1,104	0.00	7,564	0.00	7,564	0.00	7,564	0.00

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SALES								
CORE								
REBILLABLE EXPENSES	0	0.00	1,278	0.00	1,278	0.00	1,278	0.00
TOTAL - EE	270,090	0.00	302,728	0.00	302,728	0.00	248,997	0.00
GRAND TOTAL	\$1,281,904	22.78	\$1,350,346	24.49	\$1,350,346	24.49	\$670,415	8.97
GENERAL REVENUE	\$827,633	14.43	\$850,904	15.52	\$850,904	15.52	\$172,405	0.00
FEDERAL FUNDS	\$68,315	1.36	\$106,498	1.72	\$106,498	1.72	\$106,498	1.72
OTHER FUNDS	\$385,956	6.99	\$392,944	7.25	\$392,944	7.25	\$391,512	7.25

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

**1. What does this program do?**

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

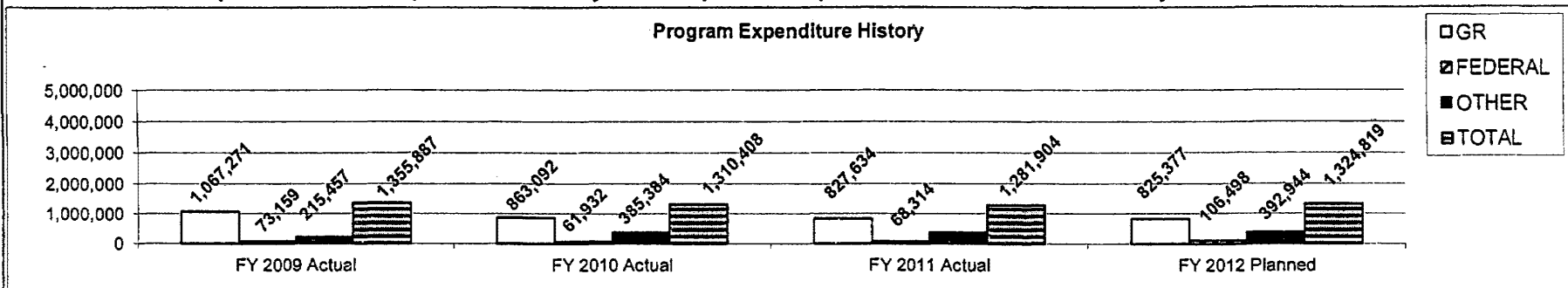
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547)

# PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

## 7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
Cost to State/Announced Projects		\$68.03M		\$129.9M		\$122.5M			
** Total New Jobs Created/Retained	17,025*	11,032	17,038*	17,941	15,785*	13,138	14,919*	15,333*	15,333*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$6,167		\$7,238		\$9,327			

\*Based on 3 years prior average calculating two years Actual and previous year Projected.

\*\*Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
Cost to State/Announced Projects		\$68.03M		\$129.9M		\$122.5M			
Total (\$) Proj. Capital Investment	\$3.0B	\$1.32B	\$2.9B	\$845.3M	\$2.64B*	\$961.6M	\$1.6B*	\$1.13B*	\$1.13B*
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.05		\$0.15		\$0.12			

\*Projections based on two years Actual and previous year Projected.

## 7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

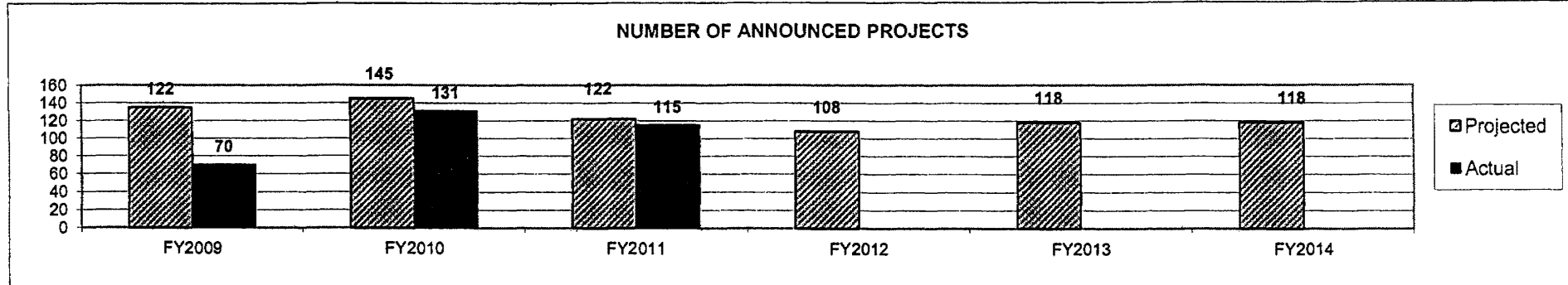
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.  
Projections based on average of two years Actuals and one year Projected.

7d. Provide a customer satisfaction measure, if available.  
NA



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Sales Team EDAF/GR Fund Switch **DI#** 1419003

**Budget Unit** 41955C

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	626,200	626,200
EE	0	0	43,338	43,338
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>669,538</b>	<b>669,538</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>15.52</b>	<b>15.52</b>

<b>Est. Fringe</b>	0	0	317,483	317,483
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This decision item provides the funding from the Economic Development Advancement fund that is being used to replace the core reductions from General Revenue. Section 620.1900 RSMo states that at least fifty percent of the fees and other moneys deposited in the Economic Development Advancement Fund shall be appropriated for marketing, technical assistance, and training, contracts for specialized economic development services, and new initiatives and pilot programming to address economic trends. The remainder may be appropriated toward the costs of staffing and operating expenses for the program activities of the department of economic development, and for accountability functions.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41955C
Division: Business and Community Services	
DI Name: Sales Team EDAF/GR Fund Switch	DI# 1419003

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41955C					
Division: Business and Community Services									
DI Name: Sales Team EDAF/GR Fund Switch				DI# 1419003					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Professional Services	0		0		626,200		626,200	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>626,200</b>	<b>0.0</b>	<b>626,200</b>	<b>15.52</b>	<b>0</b>
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>43,338</b>		<b>43,338</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>669,538</b>	<b>0.0</b>	<b>669,538</b>	<b>15.52</b>	<b>0</b>

**NEW DECISION ITEM**  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Sales Team EDAF/GR Fund Switch      **DI#** 1419003

**Budget Unit** 41955C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
N/A

**6b. Provide an efficiency measure.**  
N/A

**6c. Provide the number of clients/individuals served, if applicable.**  
N/A

**6d. Provide a customer satisfaction measure, if available.**  
N/A

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Sales Team EDAF/GR Fund Switch DI# 1419003

Budget Unit 41955C

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

N/A

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Sales Fund Switch - 1419003</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	28,842	1.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	21,992	1.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	51,708	2.00
PLANNER III	0	0.00	0	0.00	0	0.00	53,228	1.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	63,495	1.75
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	92,741	2.40
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	194,245	4.24
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	59,465	1.13
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	47,214	0.75
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	13,270	0.25
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>626,200</b>	<b>15.52</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	43,338	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>43,338</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$669,538</b>	<b>15.52</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$669,538</b>	<b>15.52</b>



NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Small Business Regulatory Fairness Board <b>DI#</b> 1419006	

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	48,135	0	0	48,135
EE	5,682	0	0	5,682
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>53,817</b>	<b>0</b>	<b>0</b>	<b>53,817</b>
FTE	1.50	0.00	0.00	1.50

<b>Est. Fringe</b>	26,855	0	0	26,855
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Section 536.310 (House Bill 464) allows the Missouri Small Business Regulatory Fairness Board (SBRFB) to receive funding to hire 1.5 FTE in support of the board and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff.

The SBRFB ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state departments and agencies to identify rules and regulations that place an unfair burden on small business owners and recommends alternatives that benefit all parties.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Small Business Regulatory Fairness Board	<b>DI#</b> 1419006

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Section 536.310 (House Bill 464) allows the Missouri Small Business Regulatory Fairness Board (SBRFB) to receive funding to hire 1.5 FTE in support of the board and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff. The request ties to the Truly Agreed and Finally Passed fiscal note for House Bill 464 (1405-06T).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
100/Planner II	37,669	1.0	0	0.0	0	0.0	37,669	1.0	
100/Office Support Clerical	10,466	0.5	0	0.0	0	0.0	10,466	0.5	
<b>Total PS</b>	<b>48,135</b>	<b>1.5</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>48,135</b>	<b>1.5</b>	<b>0</b>
320/Professional Development	1,298		0		0		1,298		
140/Travel, In-State	3,893		0		0		3,893		
190/Supplies	491						491		
<b>Total EE</b>	<b>5,682</b>		<b>0</b>		<b>0</b>		<b>5,682</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>53,817</b>	<b>1.5</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>53,817</b>	<b>1.5</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 41955C							
Division: Business and Community Services									
DI Name: Small Business Regulatory Fairness Board		DI#1419006							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Small Business Regulatory Fairness Board DI#1419006

Budget Unit 41955C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

# of Proposed Rules and Amendments Filed by State Agencies for Review by the SBRFB in FY2010: 290

**6b. Provide an efficiency measure.**

The efficiency measure is under development.

**6c. Provide the number of clients/individuals served, if applicable.**

# of Small Business Comment Forms Filed in FY2010: 4

# of Public Hearings Conducted in FY2010: 3

# of Meetings Conducted by SBRFB in FY2010: 6

**6d. Provide a customer satisfaction measure, if available.**

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <u>Economic Development</u>	Budget Unit <u>41955C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>Small Business Regulatory Fairness Board</u> DI# <u>1419006</u>	

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The board provides state agencies with input regarding rules that adversely affect small businesses and solicits comments from small businesses. The board also holds hearings around the state with state agencies and small business owners. These events provide a public venue for state agencies to discuss their approach to regulatory fairness for small businesses and for members of the public to comment on state agency performance.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Sm Business Reg Fairness Board - 1419006</b>								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	10,466	0.50	0	0.00
PLANNER II	0	0.00	0	0.00	37,669	1.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>48,135</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	3,893	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	491	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,298	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,682</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$53,817</b>	<b>1.50</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$53,817</b>	<b>1.50</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>FINANCE</b>									
<b>CORE</b>									
<b>PERSONAL SERVICES</b>									
DED-ED PRO-CDBG-ADMINISTRATION	172,887	4.26	194,232	4.62	194,232	4.62	194,232	4.62	4.62
ECON DEVELOP ADVANCEMENT FUND	732,803	18.08	767,121	18.52	767,121	18.52	767,121	18.52	18.52
TOTAL - PS	905,690	22.34	961,353	23.14	961,353	23.14	961,353	23.14	23.14
<b>EXPENSE &amp; EQUIPMENT</b>									
DED-ED PRO-CDBG-ADMINISTRATION	9,799	0.00	127,170	0.00	127,170	0.00	127,170	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	73,162	0.00	115,189	0.00	115,189	0.00	110,472	0.00	0.00
TOTAL - EE	82,961	0.00	242,359	0.00	242,359	0.00	237,642	0.00	0.00
<b>TOTAL</b>	<b>988,651</b>	<b>22.34</b>	<b>1,203,712</b>	<b>23.14</b>	<b>1,203,712</b>	<b>23.14</b>	<b>1,198,995</b>	<b>23.14</b>	<b>23.14</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
<b>PERSONAL SERVICES</b>									
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,781	0.00	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	7,032	0.00	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	8,813	0.00	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,813</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$988,651</b>	<b>22.34</b>	<b>\$1,203,712</b>	<b>23.14</b>	<b>\$1,203,712</b>	<b>23.14</b>	<b>\$1,207,808</b>	<b>23.14</b>	<b>23.14</b>

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41965C

Division: Business and Community Services

Core: Finance Team

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	194,232	767,121	961,353
EE	0	127,170	115,189	242,359
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	321,402	882,310	1,203,712

FTE 0.00 4.62 18.52 23.14

Est. Fringe 0 98,476 388,930 487,406

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	194,232	767,121	961,353
EE	0	127,170	110,472	237,642
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	321,402	877,593	1,198,995

FTE 0.00 4.62 18.52 23.14

Est. Fringe 0 98,476 388,930 487,406

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Finance Team

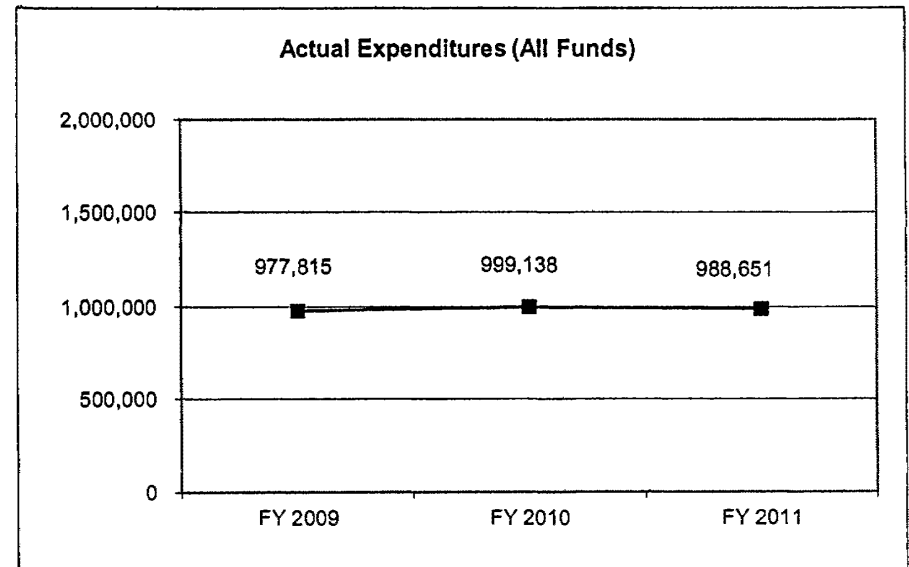
Budget Unit 41965C

## 3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1,166,556	1,194,556	1,148,780	1,203,712
Less Reverted (All Funds)	(32,377)	(6,358)	0	N/A
Budget Authority (All Funds)	1,134,179	1,188,198	1,148,780	N/A
Actual Expenditures (All Funds)	977,815	999,138	988,651	N/A
Unexpended (All Funds)	156,364	189,060	160,129	N/A
Unexpended, by Fund:				
General Revenue	5,797	15,334	0	N/A
Federal	122,847	146,092	138,716	N/A
Other	27,720	27,634	21,413	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FINANCE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	23.14	0	194,232	767,121	961,353	
	EE	0.00	0	127,170	115,189	242,359	
	<b>Total</b>	<b>23.14</b>	<b>0</b>	<b>321,402</b>	<b>882,310</b>	<b>1,203,712</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	23.14	0	194,232	767,121	961,353	
	EE	0.00	0	127,170	115,189	242,359	
	<b>Total</b>	<b>23.14</b>	<b>0</b>	<b>321,402</b>	<b>882,310</b>	<b>1,203,712</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	1227 2816 EE	0.00	0	0	(4,717)	(4,717)	Core reduction.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(4,717)</b>	<b>(4,717)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	23.14	0	194,232	767,121	961,353	
	EE	0.00	0	127,170	110,472	237,642	
	<b>Total</b>	<b>23.14</b>	<b>0</b>	<b>321,402</b>	<b>877,593</b>	<b>1,198,995</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41965C  <b>BUDGET UNIT NAME:</b> Finance Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
--	---

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in General Revenue and Federal Funds for the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- Federal Funds: Finance PS (2412-0123) - \$194,232 \* 25% = \$48,558 and Finance EE (2413-0123) - \$127,170 \* 25% = \$31,793  
 - Other Funds: Finance PS (2812-0783) - \$767,121 \* 25% = \$191,780 and Finance EE (2816-0783) - \$110,472 \* 25% = \$27,618

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$28,000 Other Funds	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, the Finance Team flexed \$28,000 from E&E to PS to cover operational expenses.	In FY2012, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (19.48 FTE \* 25% = 4.87); EE \$280,413 \* 25% = \$70,103
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 25% = 7.01); EE \$589,440 \* 25% = \$147,360

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$42,000	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,164	0.24	7,395	0.25	7,395	0.25	7,395	0.25
SR OFC SUPPORT ASST (KEYBRD)	24,576	1.00	39,165	1.74	39,165	1.74	39,165	1.74
ACCOUNT CLERK II	26,640	1.00	22,338	0.87	22,338	0.87	22,338	0.87
TRAINING TECH II	0	0.00	27,280	0.06	27,280	0.06	27,280	0.06
ECONOMIC DEV INCENTIVE SPEC I	64,878	2.22	53,465	1.75	53,465	1.75	53,465	1.75
ECONOMIC DEV INCENTIVE SPEC II	133,758	3.58	323,031	8.76	323,031	8.76	323,031	8.76
ECONOMIC DEV INCENTIVE SPC III	511,236	12.03	354,050	7.51	354,050	7.51	354,050	7.51
COMMUNITY & ECONOMIC DEV MGRB1	8,307	0.14	12,023	0.24	12,023	0.24	12,023	0.24
COMMUNITY & ECONOMIC DEV MGRB2	115,603	2.00	80,644	1.40	80,644	1.40	80,644	1.40
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	8,600	0.09	5,862	0.06	5,862	0.06	5,862	0.06
DESIGNATED PRINCIPAL ASST DIV	0	0.00	14,171	0.25	14,171	0.25	14,171	0.25
SPECIAL ASST PROFESSIONAL	4,928	0.04	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>905,690</b>	<b>22.34</b>	<b>961,353</b>	<b>23.14</b>	<b>961,353</b>	<b>23.14</b>	<b>961,353</b>	<b>23.14</b>
TRAVEL, IN-STATE	11,206	0.00	52,580	0.00	52,580	0.00	50,699	0.00
TRAVEL, OUT-OF-STATE	0	0.00	26,231	0.00	26,231	0.00	25,502	0.00
FUEL & UTILITIES	0	0.00	60	0.00	60	0.00	60	0.00
SUPPLIES	19,726	0.00	22,592	0.00	22,592	0.00	21,967	0.00
PROFESSIONAL DEVELOPMENT	11,700	0.00	60,284	0.00	60,284	0.00	58,802	0.00
COMMUNICATION SERV & SUPP	11,088	0.00	14,606	0.00	14,606	0.00	14,606	0.00
PROFESSIONAL SERVICES	23,557	0.00	48,004	0.00	48,004	0.00	48,004	0.00
M&R SERVICES	4,061	0.00	839	0.00	839	0.00	839	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,932	0.00	1,932	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	757	0.00	2,823	0.00	2,823	0.00	2,823	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,416	0.00	1,416	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
BUILDING LEASE PAYMENTS	648	0.00	332	0.00	332	0.00	332	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,808	0.00	1,808	0.00	1,808	0.00
MISCELLANEOUS EXPENSES	218	0.00	2,525	0.00	2,525	0.00	2,525	0.00

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	82,961	0.00	242,359	0.00	242,359	0.00	237,642	0.00
GRAND TOTAL	\$988,651	22.34	\$1,203,712	23.14	\$1,203,712	23.14	\$1,198,995	23.14
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$182,686	4.26	\$321,402	4.62	\$321,402	4.62	\$321,402	4.62
OTHER FUNDS	\$805,965	18.08	\$882,310	18.52	\$882,310	18.52	\$877,593	18.52

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Finance Team

**Program is found in the following core budget(s):** Finance Team

**1. What does this program do?**

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

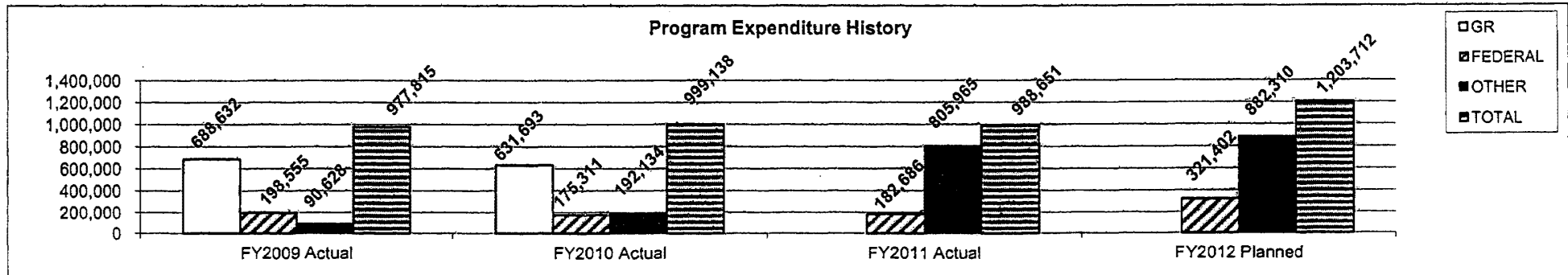
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783).

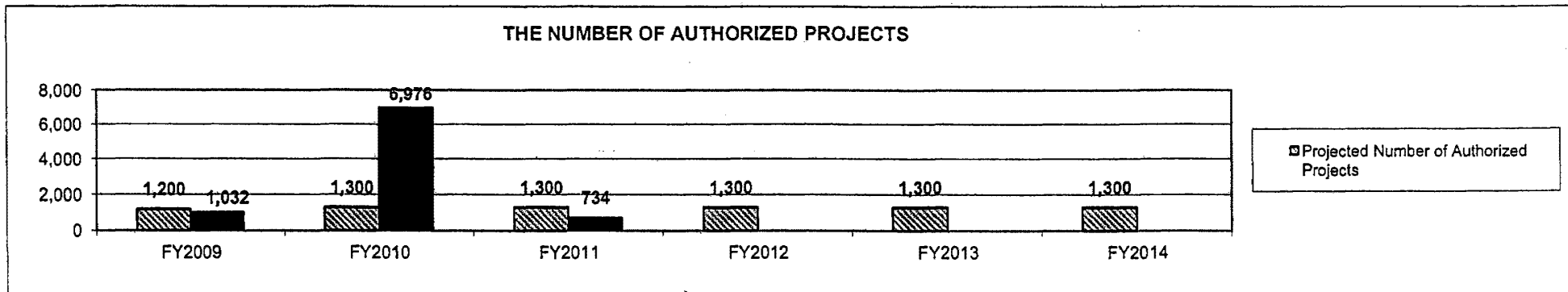
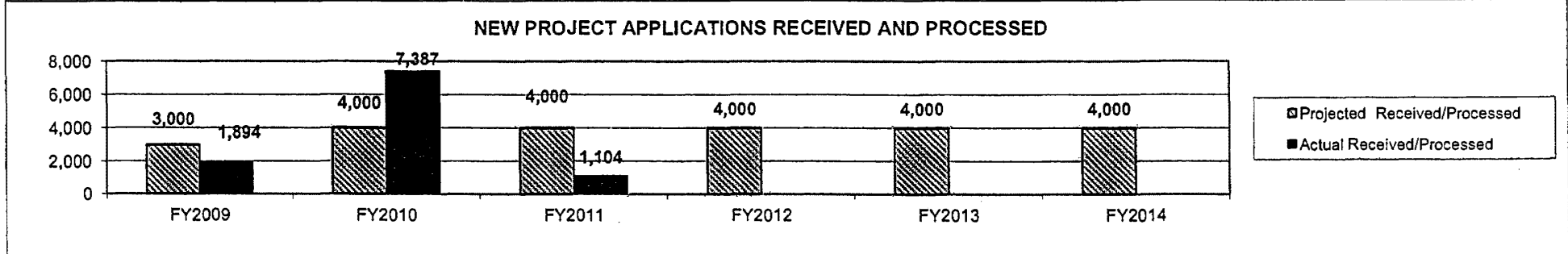
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

**7a. Provide an effectiveness measure.**



Performance Measures for the Finance Team were revised in FY2011.

**7b. Provide an efficiency measure.**

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

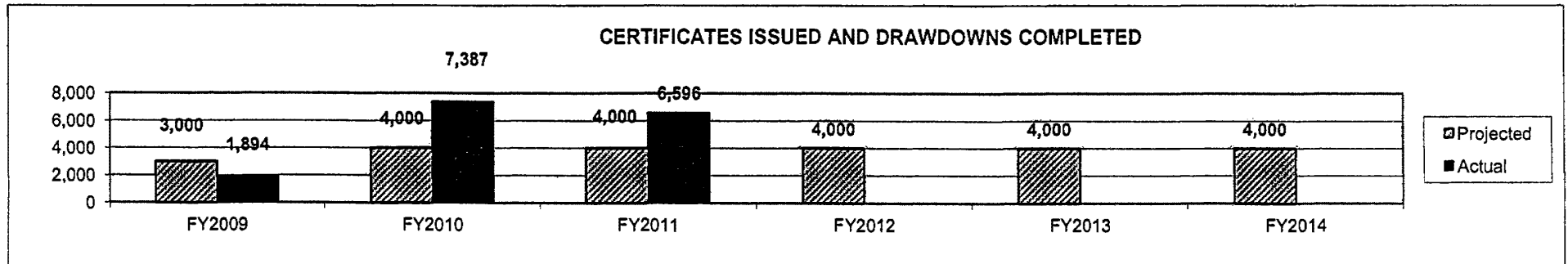
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



This Measure for the Finance Team was revised in FY2011 to reflect "Projects" versus "Clients."

7d. Provide a customer satisfaction measure, if available.

NA

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	59,700	1.49	63,223	1.51	63,223	1.51	63,223	1.51
DED-ED PRO-CDBG-ADMINISTRATION	429,470	9.37	562,541	13.54	562,541	13.54	562,541	13.54
ECON DEVELOP ADVANCEMENT FUND	64,757	1.10	14,790	0.50	14,790	0.50	14,790	0.50
TOTAL - PS	553,927	11.96	640,554	15.55	640,554	15.55	640,554	15.55
EXPENSE & EQUIPMENT								
GENERAL REVENUE	22,857	0.00	23,546	0.00	23,546	0.00	22,756	0.00
DED-ED PRO-CDBG-ADMINISTRATION	78,955	0.00	216,555	0.00	216,555	0.00	216,555	0.00
ECON DEVELOP ADVANCEMENT FUND	9,218	0.00	14,991	0.00	14,991	0.00	14,406	0.00
TOTAL - EE	111,030	0.00	255,092	0.00	255,092	0.00	253,717	0.00
<b>TOTAL</b>	<b>664,957</b>	<b>11.96</b>	<b>895,646</b>	<b>15.55</b>	<b>895,646</b>	<b>15.55</b>	<b>894,271</b>	<b>15.55</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	580	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	5,157	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	136	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,873	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,873</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$664,957</b>	<b>11.96</b>	<b>\$895,646</b>	<b>15.55</b>	<b>\$895,646</b>	<b>15.55</b>	<b>\$900,144</b>	<b>15.55</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Compliance Team

Budget Unit 41975C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	63,223	562,541	14,790	640,554
EE	23,546	216,555	14,991	255,092
PSD	0	0	0	0
TRF	0	0	0	0
Total	86,769	779,096	29,781	895,646
FTE	1.51	13.54	0.50	15.55

Est. Fringe	32,054	285,208	7,499	324,761
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	63,223	562,541	14,790	640,554
EE	22,756	216,555	14,406	253,717
PSD	0	0	0	0
TRF	0	0	0	0
Total	85,979	779,096	29,196	894,271
FTE	1.51	13.54	0.50	15.55

Est. Fringe	32,054	285,208	7,499	324,761
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Compliance Team

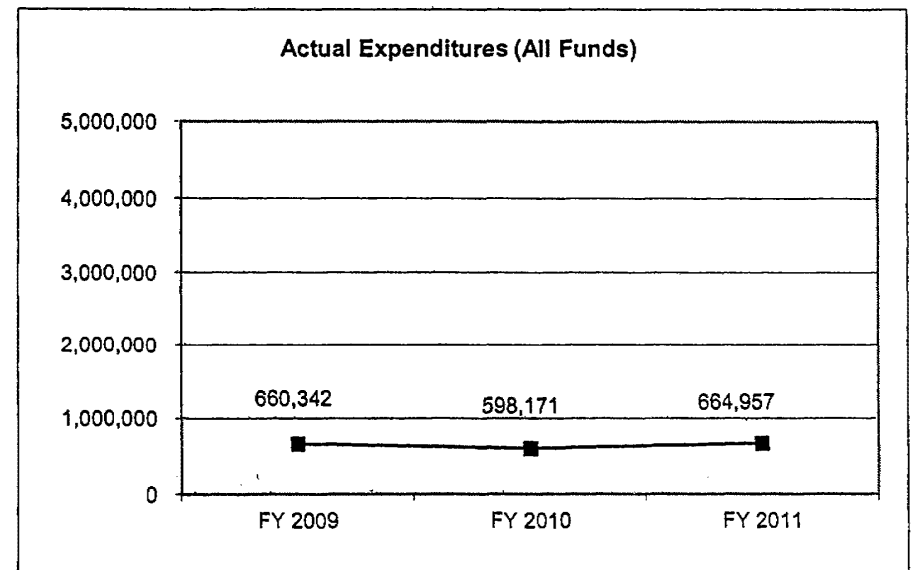
Budget Unit 41975C

## 3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	827,740	811,740	954,068	895,646
Less Reverted (All Funds)	(61,081)	(5,120)	(2,747)	N/A
Budget Authority (All Funds)	766,659	806,620	951,321	N/A
Actual Expenditures (All Funds)	660,342	598,171	664,957	N/A
Unexpended (All Funds)	106,317	208,449	286,364	N/A
Unexpended, by Fund:				
General Revenue	3,994	43,194	4,955	N/A
Federal	95,317	149,015	270,671	N/A
Other	7,006	16,240	10,738	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT COMPLIANCE

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	15.55	63,223	562,541	14,790	640,554	
	EE	0.00	23,546	216,555	14,991	255,092	
	<b>Total</b>	<b>15.55</b>	<b>86,769</b>	<b>779,096</b>	<b>29,781</b>	<b>895,646</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	15.55	63,223	562,541	14,790	640,554	
	EE	0.00	23,546	216,555	14,991	255,092	
	<b>Total</b>	<b>15.55</b>	<b>86,769</b>	<b>779,096</b>	<b>29,781</b>	<b>895,646</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	1222 2829	EE	0.00	0	(585)	(585)	Core reduction.
Core Reduction	1222 2422	EE	0.00	(790)	0	(790)	Core reduction.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(790)</b>	<b>0</b>	<b>(585)</b>	<b>(1,375)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	15.55	63,223	562,541	14,790	640,554	
	EE	0.00	22,756	216,555	14,406	253,717	
	<b>Total</b>	<b>15.55</b>	<b>85,979</b>	<b>779,096</b>	<b>29,196</b>	<b>894,271</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41975C  <b>BUDGET UNIT NAME:</b> Compliance Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
---	---

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) -  $\$63,223 \times 25\% = \$15,806$  and Compliance EE (2422-0101) -  $\$22,756 \times 25\% = \$5,689$
- Federal Funds: Compliance PS (2424-0123) -  $\$562,541 \times 25\% = \$140,635$  and Compliance EE (2425-0123) -  $\$216,555 \times 25\% = \$54,139$
- Other Funds: Compliance PS (3563-0783) -  $\$14,790 \times 25\% = \$3,698$  and Compliance EE (2829-0783) -  $\$14,406 \times 25\% = \$3,602$

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, the Compliance Team flexed \$0.	In FY 2012, the MERIC, Marketing, Sales, and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 25% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$1,075,409 \* 25% = \$268,852 (19.48 FTE \* 25% = 4.87); EE \$280,413 \* 25% = \$70,103
- Federal: PS \$2,403,626 \* 25% = \$600,907 (56.57 FTE \* 25% = 14.14); EE \$732,371 \* 25% = \$183,093
- Admin Revolving: PS \$49,300 \* 25% = \$12,325 (1.40 FTE \* 25% = .35); EE \$0
- Economic Development Advancement Fund: PS \$1,173,696 \* 25% = \$293,424 (28.02 FTE \* 25% = 7.01); EE \$589,440 \* 25% = \$147,360

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$42,000	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2011, there was a total of \$42,000 flexed between the BCS Teams: - \$32,000 flexed from Sales PS (\$20,000) and MERIC PS (\$12,000) to Marketing PS and \$10,000 flexed from Marketing E&E to Finance PS to cover operational expenses.	In FY 2012, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 25% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,472	0.25	10,797	0.39	10,797	0.39	10,797	0.39
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,996	0.50	10,996	0.50	10,996	0.50
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,568	0.15	3,568	0.15	3,568	0.15
ECONOMIC DEV INCENTIVE SPEC I	63,354	1.99	46,596	1.50	46,596	1.50	46,596	1.50
ECONOMIC DEV INCENTIVE SPEC II	59,700	1.60	79,036	1.94	79,036	1.94	79,036	1.94
ECONOMIC DEV INCENTIVE SPC III	259,766	5.77	412,265	10.00	412,265	10.00	412,265	10.00
COMMUNITY & ECONOMIC DEV MGRB1	22,599	0.43	8,531	0.17	8,531	0.17	8,531	0.17
COMMUNITY & ECONOMIC DEV MGRB2	41,906	0.72	28,339	0.50	28,339	0.50	28,339	0.50
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	28,703	0.25	28,703	0.25	28,703	0.25
DIVISION DIRECTOR	17,698	0.19	11,723	0.15	11,723	0.15	11,723	0.15
DESIGNATED PRINCIPAL ASST DIV	80,000	1.00	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	1,432	0.01	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>553,927</b>	<b>11.96</b>	<b>640,554</b>	<b>15.55</b>	<b>640,554</b>	<b>15.55</b>	<b>640,554</b>	<b>15.55</b>
TRAVEL, IN-STATE	29,698	0.00	43,091	0.00	43,091	0.00	42,556	0.00
TRAVEL, OUT-OF-STATE	1,395	0.00	5,445	0.00	5,445	0.00	5,364	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	5,192	0.00
SUPPLIES	10,976	0.00	17,168	0.00	17,168	0.00	16,899	0.00
PROFESSIONAL DEVELOPMENT	19,950	0.00	60,935	0.00	60,935	0.00	60,445	0.00
COMMUNICATION SERV & SUPP	6,535	0.00	8,402	0.00	8,402	0.00	8,402	0.00
PROFESSIONAL SERVICES	39,647	0.00	85,504	0.00	85,504	0.00	85,504	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	1,569	0.00	1,513	0.00	1,513	0.00	1,513	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	474	0.00	4,172	0.00	4,172	0.00	4,172	0.00
OTHER EQUIPMENT	0	0.00	2,538	0.00	2,538	0.00	2,538	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	6	0.00
BUILDING LEASE PAYMENTS	648	0.00	598	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,713	0.00	4,713	0.00	4,713	0.00
MISCELLANEOUS EXPENSES	138	0.00	4,402	0.00	4,402	0.00	4,402	0.00

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	111,030	0.00	255,092	0.00	255,092	0.00	253,717	0.00
<b>GRAND TOTAL</b>	<b>\$664,957</b>	<b>11.96</b>	<b>\$895,646</b>	<b>15.55</b>	<b>\$895,646</b>	<b>15.55</b>	<b>\$894,271</b>	<b>15.55</b>
GENERAL REVENUE	\$82,557	1.49	\$86,769	1.51	\$86,769	1.51	\$85,979	1.51
FEDERAL FUNDS	\$508,425	9.37	\$779,096	13.54	\$779,096	13.54	\$779,096	13.54
OTHER FUNDS	\$73,975	1.10	\$29,781	0.50	\$29,781	0.50	\$29,196	0.50

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Compliance Team**

### 1. What does this program do?

The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

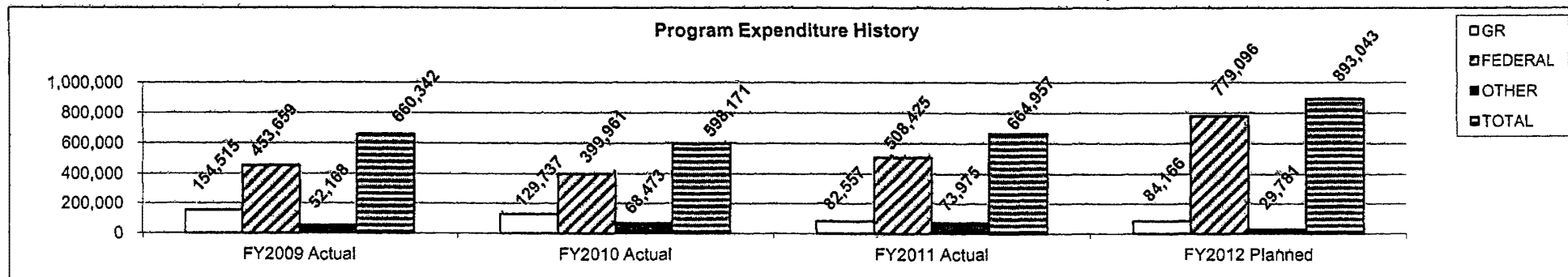
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

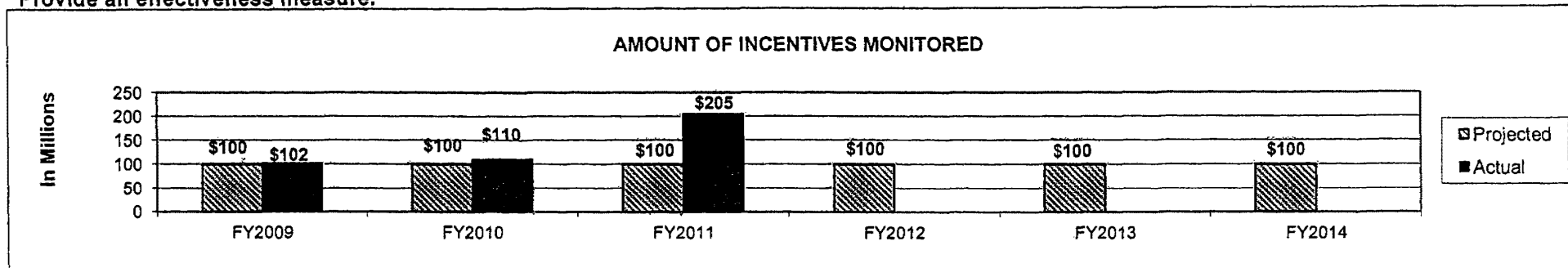
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Compliance Team

**Program is found in the following core budget(s):** Compliance Team

**7a. Provide an effectiveness measure.**

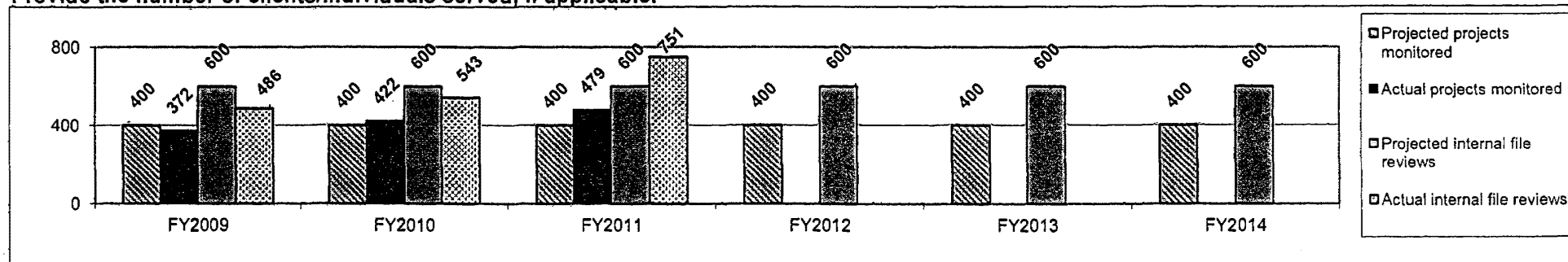


**7b. Provide an efficiency measure.**

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		720,198,882		1,063,365,721		741,024,609	
\$ of BCS Operational Budget	\$ 7,060,831	\$ 5,996,846	\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277
Cost Benefit to Achieve a Result		\$0.0083		\$0.0051		\$ 0.0061	

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

## 2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

## 3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.

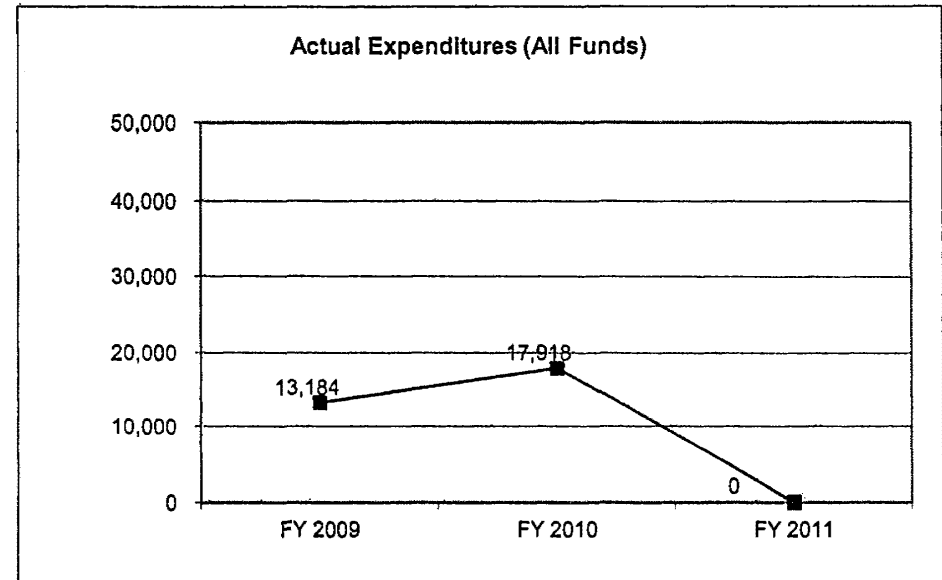
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Econ Dev Advancement Fund Refunds (EDAF)

Budget Unit 41980C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	13,184	17,918	0	N/A
Unexpended (All Funds)	(13,183)	(17,917)	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(13,183)	(17,917)	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

## NOTES:

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT TAX CREDIT REFUNDS

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
REFUNDS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**1. What does this program do?**

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

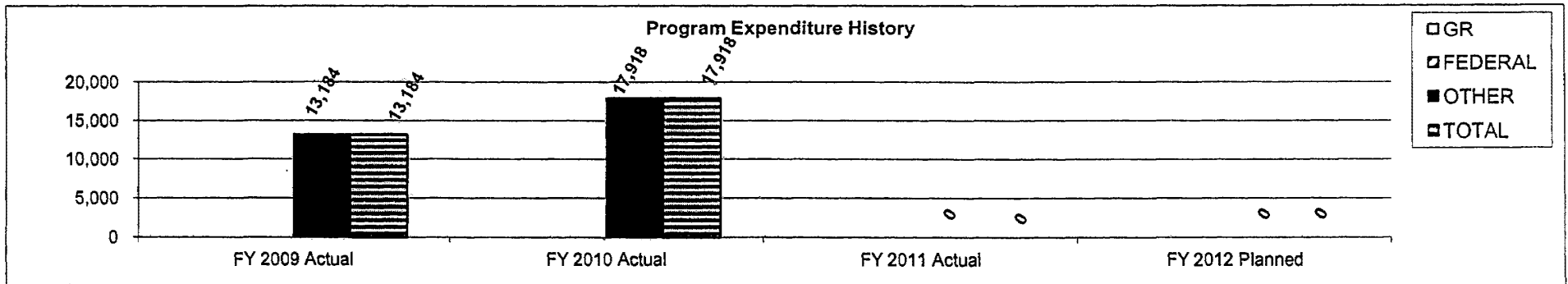
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**7a. Provide an effectiveness measure.**

NA

**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**

NA

**7d. Provide a customer satisfaction measure, if available.**

NA

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>CORE</b>								
<b>EXPENSE &amp; EQUIPMENT</b>								
ECON DEVELOP ADVANCEMENT FUND	650,000	0.00	650,000	0.00	650,000	0.00	650,000	0.00
TOTAL - EE	650,000	0.00	650,000	0.00	650,000	0.00	650,000	0.00
TOTAL	650,000	0.00	650,000	0.00	650,000	0.00	650,000	0.00
<b>GRAND TOTAL</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b> Economic Development <b>Division:</b> Business and Community Services <b>Core:</b> International Trade and Investment Offices	<b>Budget Unit</b> 42013C
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## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	650,000	650,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	650,000	650,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

**CORE DECISION ITEM**

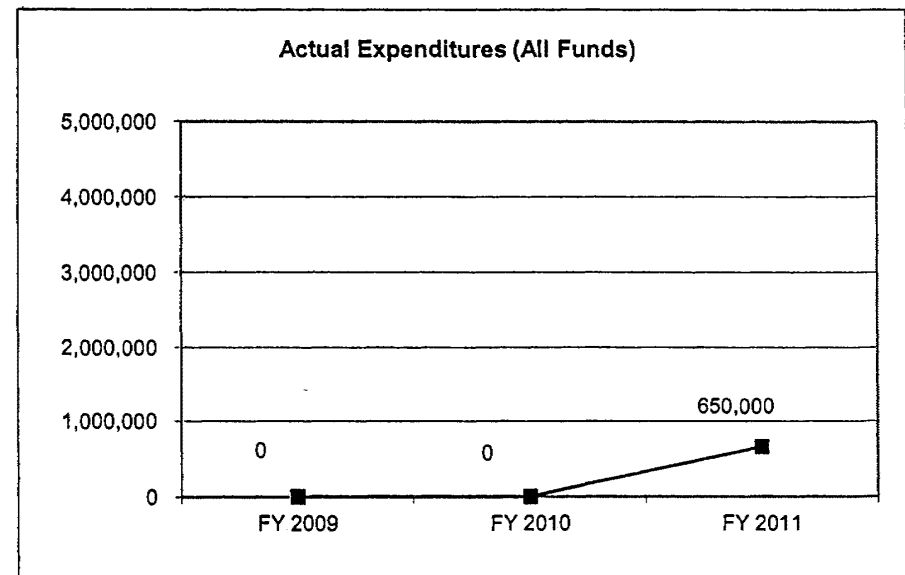
<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42013C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>International Trade and Investment Offices</b>	

**3. PROGRAM LISTING (list programs included in this core funding)**

International Trade and Investment Offices

**4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	650,000	650,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	650,000	N/A
Actual Expenditures (All Funds)	0	0	650,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



**NOTES:**

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT INTRN TRADE & INVEST OFFICES

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	0	650,000	650,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	0	650,000	650,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	0	650,000	650,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	650,000	0.00	650,000	0.00	650,000	0.00	650,000	0.00
TOTAL - EE	650,000	0.00	650,000	0.00	650,000	0.00	650,000	0.00
GRAND TOTAL	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00	\$650,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**1. What does this program do?**

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the state

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

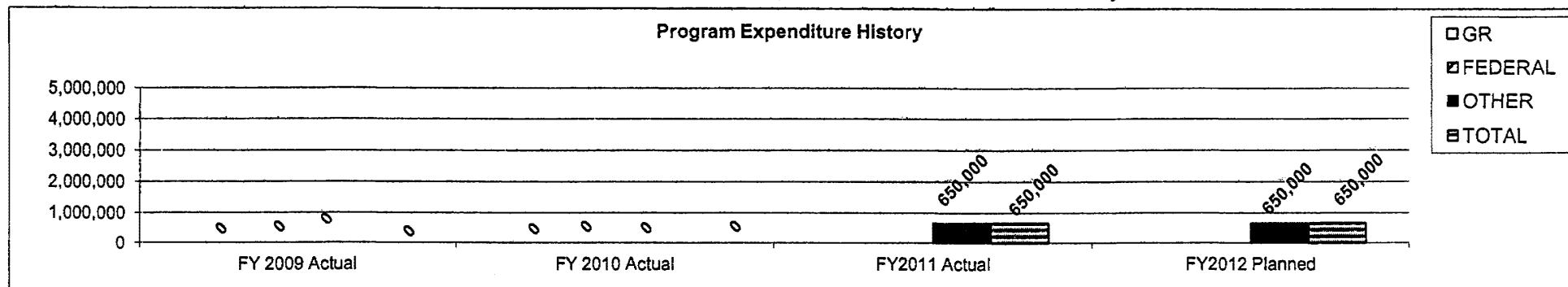
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

# PROGRAM DESCRIPTION

Department: Economic Development

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

## 7a. Provide an effectiveness measure.

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
Trade: \$ Amount of Export Sales	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$21.5 million	\$23.6 million
Trade: Number of In-Country Contacts Generated	N/A	N/A	N/A	626	688	1002	764	856	942
Investment: Number of Leads Referred to DED	N/A	N/A	N/A	107	118	78	86	95	105
Investment: Number of Projects Referred to DED	N/A	N/A	N/A	20	22	28	31	34	37

## 7b. Provide an efficiency measure.

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
\$ Amount of Export Sales	N/A	N/A	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$21.5 million	\$23.6 million
Cost of Foreign Offices	N/A	N/A	N/A	\$650,000	\$ 650,000	\$650,000	\$650,000	\$650,000	\$650,000
Cost Benefit to Achieve Results	N/A	N/A	N/A	\$ 0.098	\$ 0.089	\$0.017	\$0.033	\$0.030	\$0.037

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**7c. Provide the number of clients/individuals served, if applicable.**

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2010 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
Number of Missouri firms Assisted	N/A	N/A	N/A	372	409	443	450	504	554
Number of Trade Events Conducted	N/A	N/A	N/A	45	50	137	55	60	66
Number of Investment Networking Events	N/A	N/A	N/A	7	8	21	9	10	11

**7d. Provide a customer satisfaction measure, if available.**

	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2010 Actual</u>	<u>FY2011 Projected</u>	<u>FY2011 Actual</u>	<u>FY2012 Projected</u>	<u>FY2013 Projected</u>	<u>FY2014 Projected</u>
Customer Satisfaction Rating	N/A	N/A	N/A	93.4%	95%	94.2%	95%	95%	95%

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	1,250,000	0.00
TOTAL - EE	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	1,250,000	0.00
<b>TOTAL</b>	<b>2,250,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>1,250,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42014C				
Division: Business and Community Services									
Core: Business Recruitment and Marketing									
1. CORE FINANCIAL SUMMARY									
FY 2013 Budget Request					FY 2013 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	2,250,000	2,250,000	EE	0	0	1,250,000	1,250,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000	Total	0	0	1,250,000	1,250,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
2. CORE DESCRIPTION									
<p>In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.</p> <p>The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.</p>									

# CORE DECISION ITEM

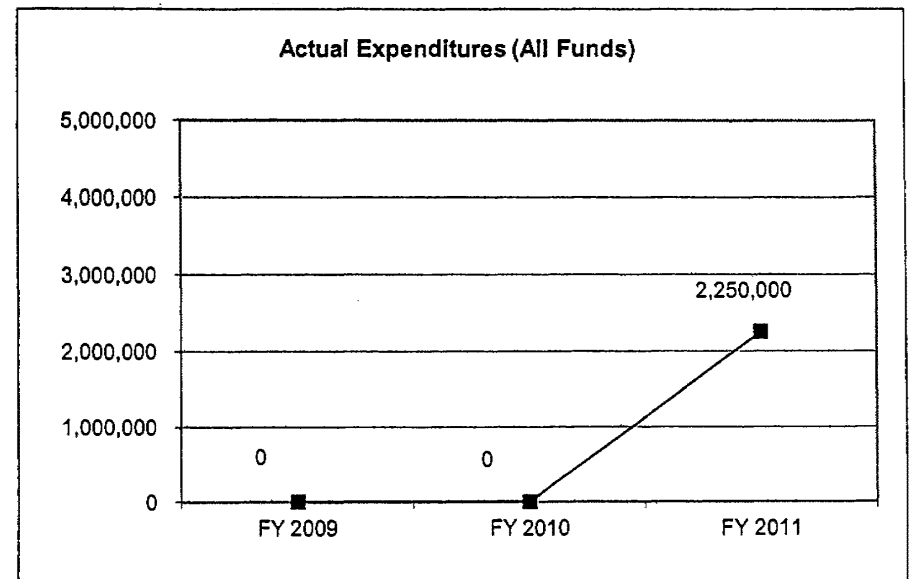
Department: Economic Development Budget Unit 42014C  
 Division: Business and Community Services  
 Core: Business Recruitment and Marketing

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Recruitment and Marketing

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	2,250,000	2,250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	2,250,000	N/A
Actual Expenditures (All Funds)	0	0	2,250,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS RECRUITMENT&MARKETING**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	EE		0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	EE		0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	1140 7521	EE	0.00	0	0	(1,000,000)	(1,000,000)	Reduce core funding.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(1,000,000)</b>	<b>(1,000,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	EE		0.00	0	0	1,250,000	1,250,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	1,250,000	0.00
TOTAL - EE	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	1,250,000	0.00
<b>GRAND TOTAL</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$2,250,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00	\$1,250,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**1. What does this program do?**

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and, coordinating opportunities with DED overseas offices.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

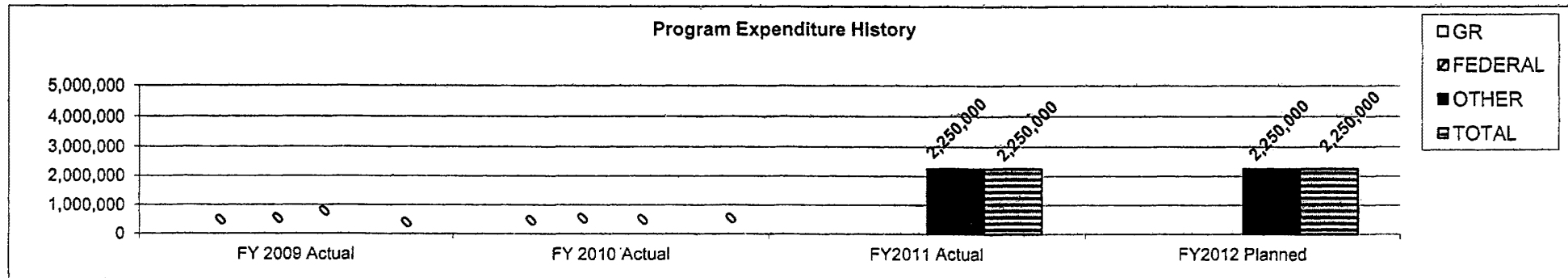
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

# PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

## 7a. Provide an effectiveness measure.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2013 Projected	FY2014 Projected
Number of Prospective Recruitment Projects	N/A	27	N/A	24	40	25	45	50	55
Number of Active Recruitment Projects	N/A	48	N/A	62	60	60	65	70	75
Number of Projects Successfully Recruited to Missouri	N/A	6	N/A	7	10	10	11	12	13

NOTE: The program was started in FY2008.

NOTE: The Program was in ramp-up mode in FY2009.

NOTE: In FY2010, the program was developed, but had not yet implemented projected effectiveness measures.

NOTE: FY2011 is the first full FY in which the program is projecting effectiveness measures.

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

## 7b. Provide an efficiency measure.

	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2013 Projected	FY2014 Projected
\$ of State Funding Investment per New Job Created	N/A	\$3,850	N/A	\$834	N/A	\$2,414	N/A	N/A	N/A
\$ of State Funding Investment per New \$45,000 in Annual Payroll Created	N/A	\$3,397	N/A	\$769	N/A	\$1,632	N/A	N/A	N/A
\$ of State Funding Investment per New \$100,000 in Capital Investment Generated	N/A	\$7,553	N/A	\$2,650	N/A	\$4,326	N/A	N/A	N/A

Note: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

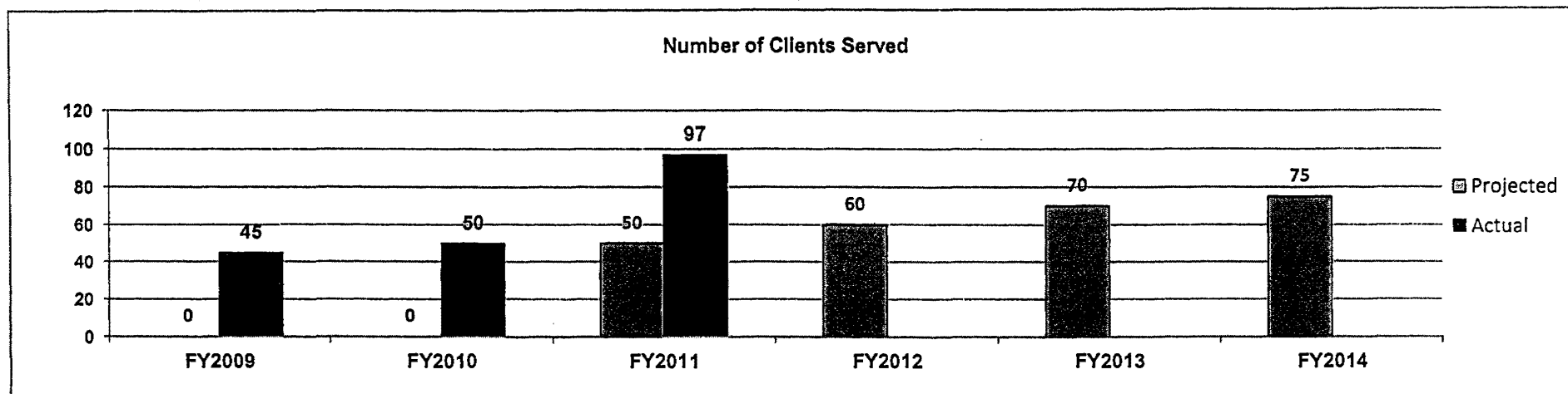
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7c. Provide the number of clients/individuals served, if applicable.**



Note: FY2011 is the first full FY in which the program is issuing projections of clients served (i.e., new recruitment projects/leads serviced) now that the it is in full operational mode and has some operational history.

Note: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

**7d. Provide a customer satisfaction measure, if available.**

NA

# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Life Sciences Research

Budget Unit 42012C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attracting to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.

The FY2010 and FY2009 appropriations were directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY2008 was directed to the areas of animal and plant sciences.

## 3. PROGRAM LISTING (list programs included in this core funding)

Life Sciences Research

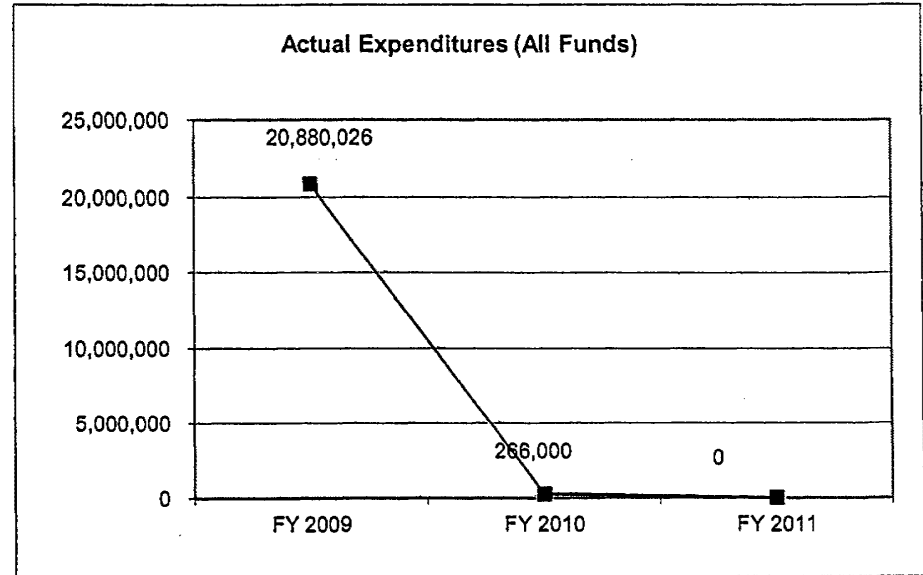
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Life Sciences Research

Budget Unit 42012C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	21,000,000	13,300,000	0	0
Less Reverted (All Funds)	0	(13,034,000)	0	N/A
Budget Authority (All Funds)	21,000,000	266,000	0	N/A
Actual Expenditures (All Funds)	20,880,026	266,000	0	N/A
Unexpended (All Funds)	119,974	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	119,974	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The Life Sciences Research Board approved 18 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY2009 budget year.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Life Sciences Research**

**Program is found in the following core budget(s): Life Sciences Research**

**1. What does this program do?**

In FY 2009 the Life Sciences Research Trust Fund appropriation was expanded to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. In FY 2009, the Life Sciences Research Board (LSRB) received 186 proposals of which 66 were invited to submit a full proposal. Eighteen projects were awarded a Life Sciences Research Trust Fund Grant -- 14 under the Research category and 4 for Commercialization.

In FY 2008, the Life Sciences Research Trust Fund appropriation was directed to the areas of animal and plant sciences. The LSRB received 43 proposals and awarded 10 grants to the Research area and 4 to the Commercialization area.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 196.110, RSMo.

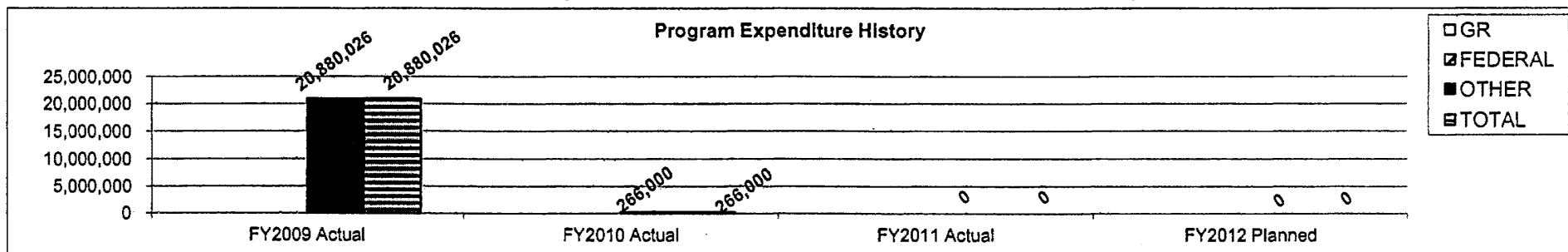
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2010 Actual Expenditures includes restriction.

**6. What are the sources of the "Other " funds?**

Life Sciences Research Trust Fund (0763).

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Life Sciences Research

**Program is found in the following core budget(s):** Life Sciences Research

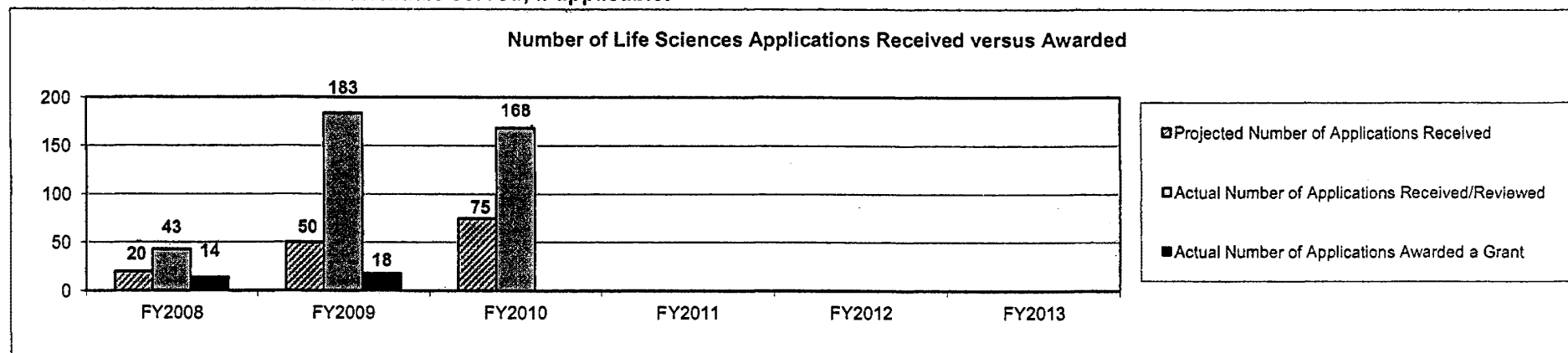
**7a. Provide an effectiveness measure.**

Measures are under development; however the effectiveness measure will be non-state research funding leveraged as a result of the life sciences grants.

**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42010C

Division: Business and Community Services

Core: Innovation Centers

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

## 2. CORE DESCRIPTION

The Innovation Center core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.

New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Innovation Centers

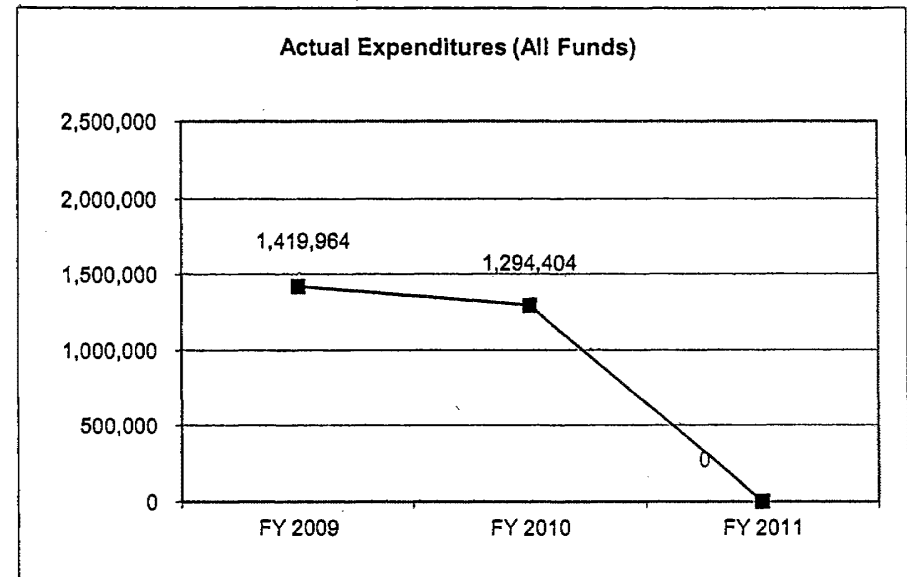
Budget Unit 42010C

## 3. PROGRAM LISTING (list programs included in this core funding)

Innovation Centers

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	2,050,806	2,250,806	0	0
Less Reverted (All Funds)	0	(956,402)	0	N/A
Budget Authority (All Funds)	2,050,806	1,294,404	0	N/A
Actual Expenditures (All Funds)	1,419,964	1,294,404	0	N/A
Unexpended (All Funds)	630,842	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	630,842	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) One new center added in FY09 located in St. Joseph. Received a withholding of the fourth quarter transfer.  
 (2) Appropriation reduced in FY2010.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Innovation Centers**

**Program is found in the following core budget(s): Innovation Centers**

**1. What does this program do?**

The Missouri Innovation Center program created by 348.271, RSMo, is a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

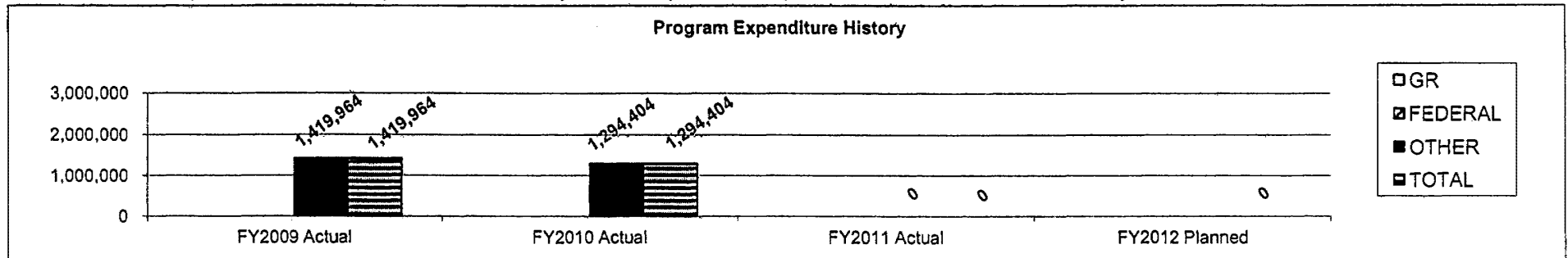
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY10 Actual Expenditures reflect restriction.

## PROGRAM DESCRIPTION

**Department:** Economic Development

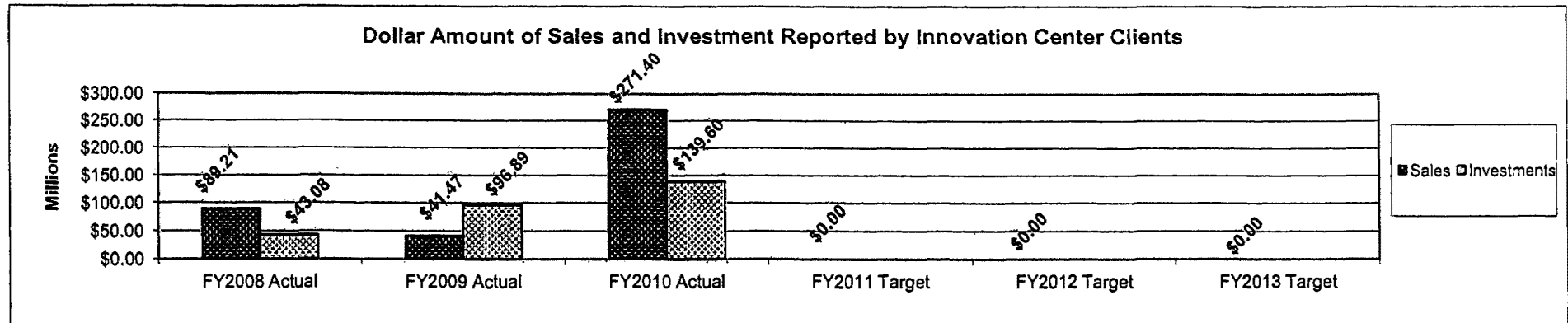
**Program Name:** Innovation Centers

**Program is found in the following core budget(s):** Innovation Centers

**6. What are the sources of the "Other " funds?**

Expenditures reflected are from the Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY 2008-\$2,428,840; FY 2009-\$2,755,258 and FY 2010-\$3,357,889.

**7a. Provide an effectiveness measure.**



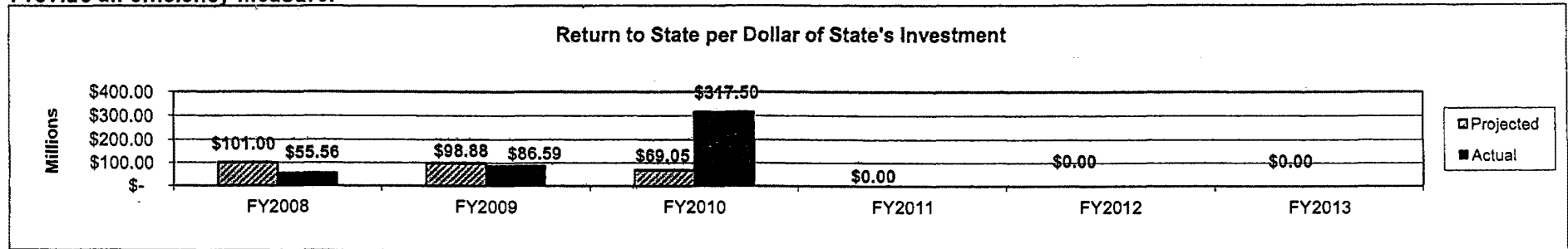
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Innovation Centers

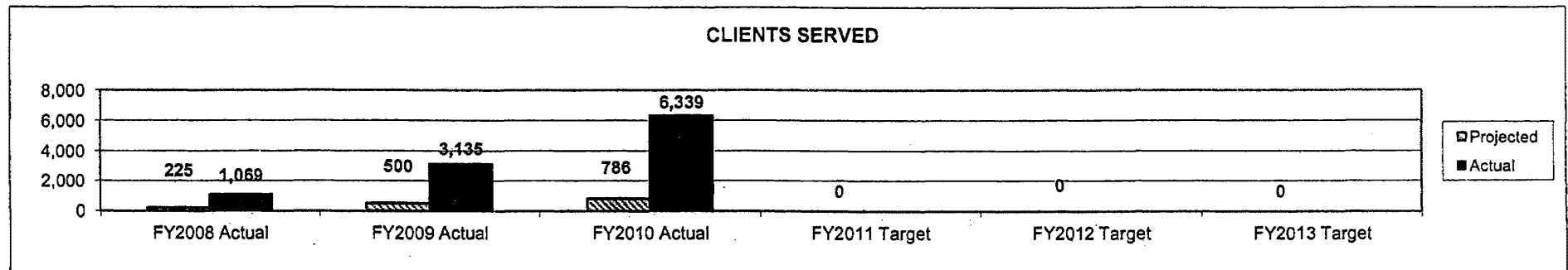
Program is found in the following core budget(s): Innovation Centers

7b. Provide an efficiency measure.



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

7c. Provide the number of clients/individuals served, if applicable.



Note: Targets reflect average of two years actual and previous year target.

7d. Provide a customer satisfaction measure, if available.

Not available.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<hr/>									
MO TECH CORP-RAM									
CORE									
PROGRAM-SPECIFIC									
MO SCIENCE & INNOVATION REINVE	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	
ECON DEVELOP ADVANCEMENT FUND	500,000	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	
TOTAL	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	
<hr/>									
GRAND TOTAL	\$2,149,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	
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# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Missouri Technology Corporation (MTC)

Budget Unit 41962C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,700,000	1,700,000
TRF	0	0	0	0
Total	0	0	1,700,000	1,700,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,700,000	1,700,000
TRF	0	0	0	0
Total	0	0	1,700,000	1,700,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology (MOFAST) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers, Missouri Manufacturing Extension Partnership (MEP), and the Missouri Federal and State Technology Program (MOFAST).

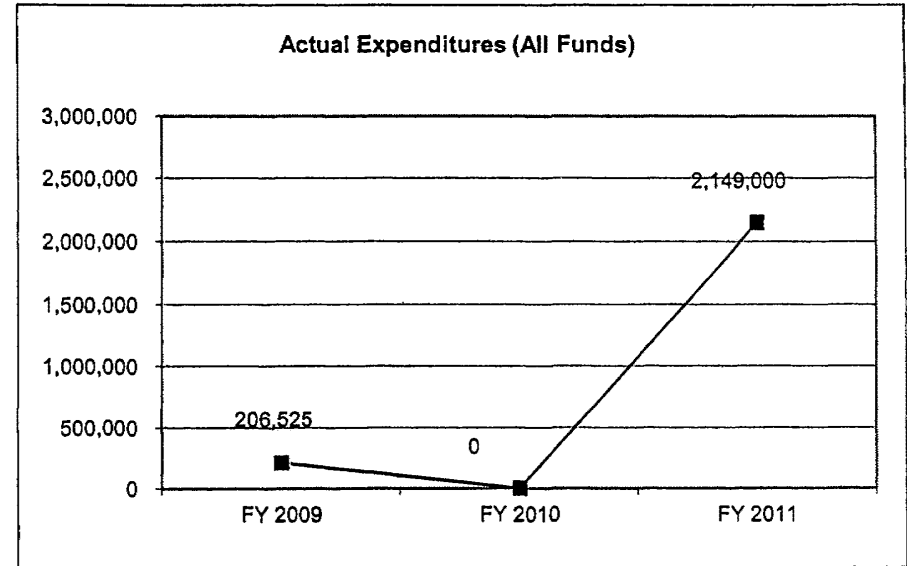
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Technology Corporation (MTC)

Budget Unit 41962C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	277,308	0	2,200,000	1,700,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	277,308	0	2,200,000	N/A
Actual Expenditures (All Funds)	206,525	0	2,149,000	N/A
Unexpended (All Funds)	70,783	0	51,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	70,783	0	51,000	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH CORP-RAM

## 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,700,000	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	<b>1,700,000</b>	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,700,000	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	<b>1,700,000</b>	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,700,000	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	<b>1,700,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL - PD	2,149,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
<b>GRAND TOTAL</b>	<b>\$2,149,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$2,149,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

MTC authorization is in Section 348.251-348.275, RSMo.; Innovation Center authorization is in Section 348.271, RSMo. ; MOFAST authorization is in 348.264, RSMo. (technology commercialization programs); and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

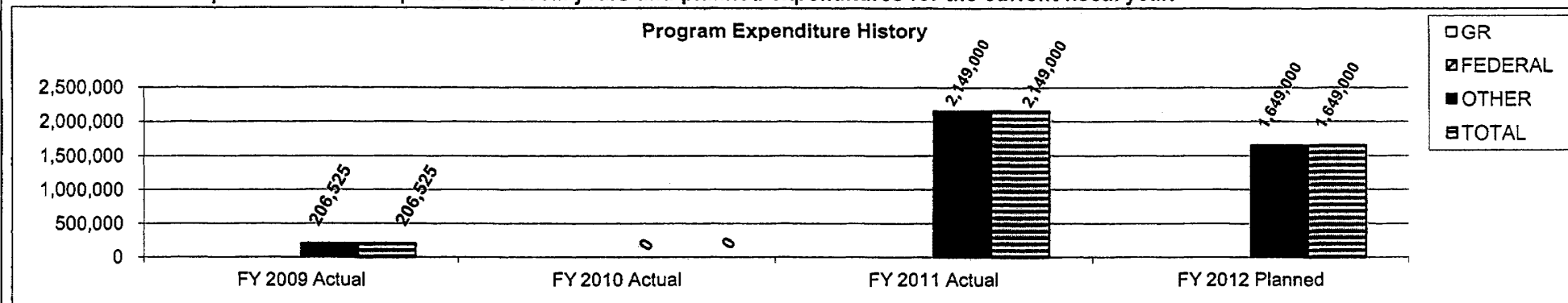
**3. Are there federal matching requirements? If yes, please explain.**

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Notes: FY2011 Actual includes one-time funding for Bioscience Entrepreneurial Training Program.

FY2012 Planned Expenditures includes 3% Governor's Reserve from GR transfer.

**6. What are the sources of the "Other" funds?**

Missouri Technology Investment Fund (0172), receives its revenue from a General Revenue transfer.

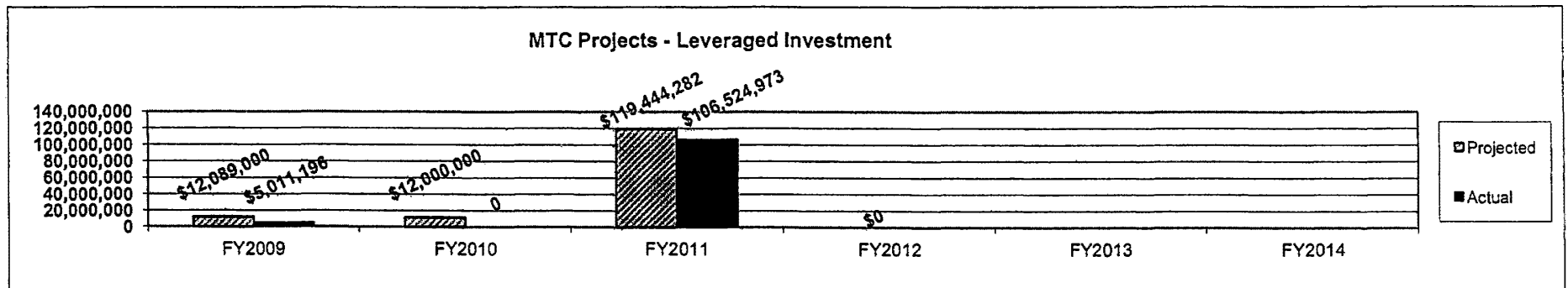
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC)

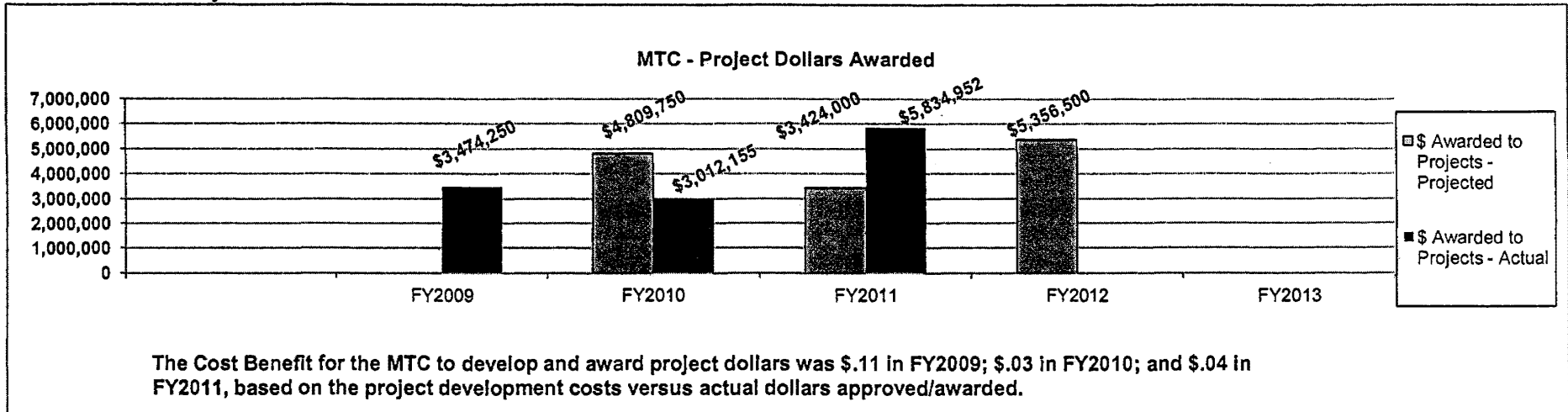
Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



Note: Beginning in FY2011 MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST.

7b. Provide an efficiency measure.



Note: Beginning in FY2011 MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

There is not an external customer satisfaction measure available at this time.

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO MANF EXTENSION PARTNERSHIP</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
DED-FED & OTHER	0	0.00	1	0.00	1	0.00	1	0.00	
DED ADMINISTRATIVE	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - PD	0	0.00	2	0.00	2	0.00	2	0.00	
TOTAL	0	0.00	2	0.00	2	0.00	2	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Manufacturing Extension Partnership

Budget Unit 41990C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	1	1	2 E
TRF	0	0	0	0
Total	0	1	1	2
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	1	1	2 E
TRF	0	0	0	0
Total	0	1	1	2
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Missouri Manufacturing Extension Partnership (MEP) reallocated into the Missouri Technology Corporation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs. The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state and private match in order to receive the federal dollars. Private funds are generated through fees assessed to clients for services provided by the MEP program.

MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies including: Quality Management Systems, manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership (MEP)

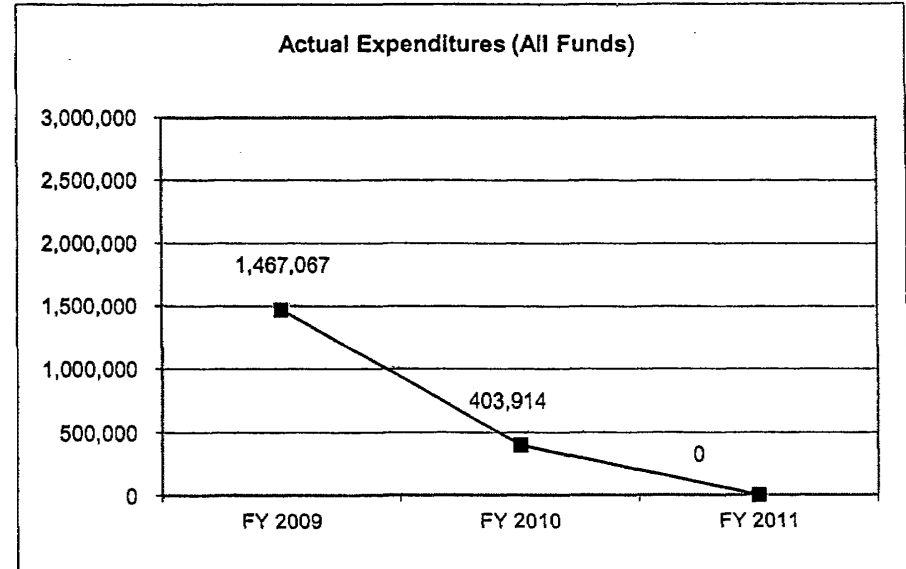
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Manufacturing Extension Partnership**

**Budget Unit 41990C**

**4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2011 Current Yr.
Appropriation (All Funds)	2,052,091	2,052,091	2	2
Less Reverted (All Funds)	0	(1,648,175)	0	N/A
Budget Authority (All Funds)	2,052,091	403,916	2	N/A
Actual Expenditures (All Funds)	1,467,067	403,914	0	N/A
Unexpended (All Funds)	585,024	2	2	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	1	1	1	N/A
Other	585,023	1	1	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Received withholding of the fourth quarter transfer.
- (2) Appropriation reduced in FY2010.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO MANF EXTENSION PARTNERSHIP**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	1	1	2	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	1	1	2	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	1	1	2	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO MANF EXTENSION PARTNERSHIP</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	2	0.00	2	0.00	2	0.00
TOTAL - PD	0	0.00	2	0.00	2	0.00	2	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>	<b>\$2</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Manufacturing Extension Partnership

**Program is found in the following core budget(s):** Missouri Manufacturing Extension Partnership

### 1. What does this program do?

The Missouri Manufacturing Extension Partnership (MEP) is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium sized manufacturing companies to become and remain competitive in order to retain existing jobs and create new quality jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

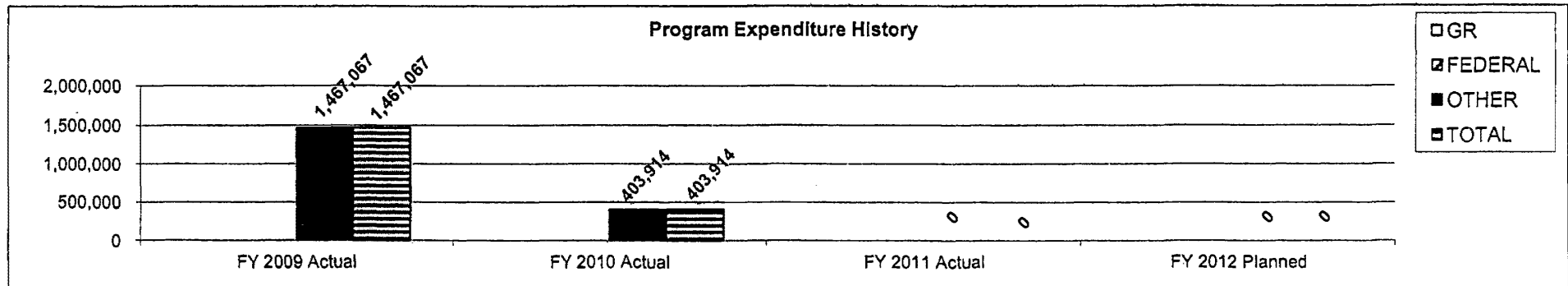
### 3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## PROGRAM DESCRIPTION

**Department: Economic Development**

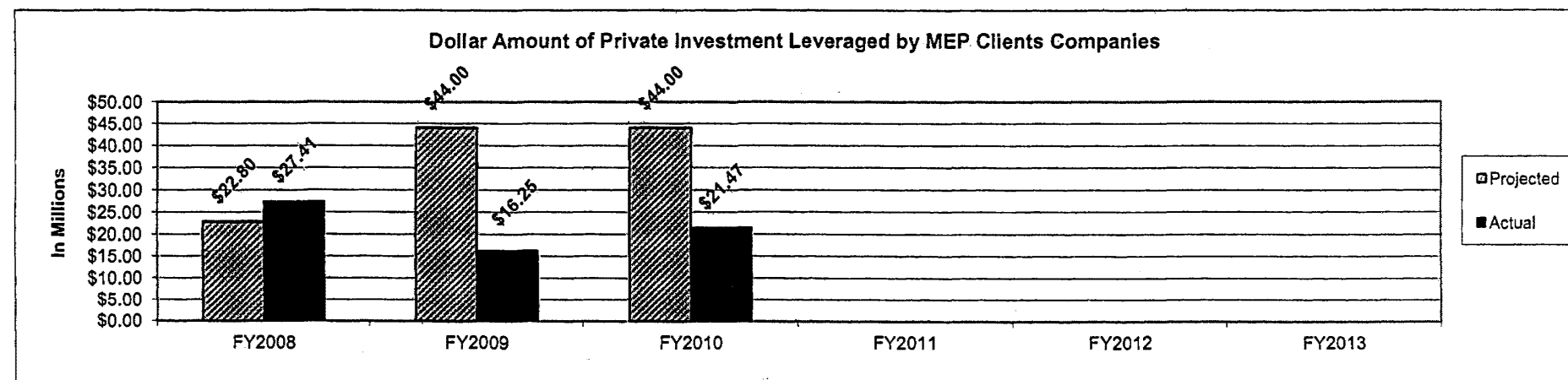
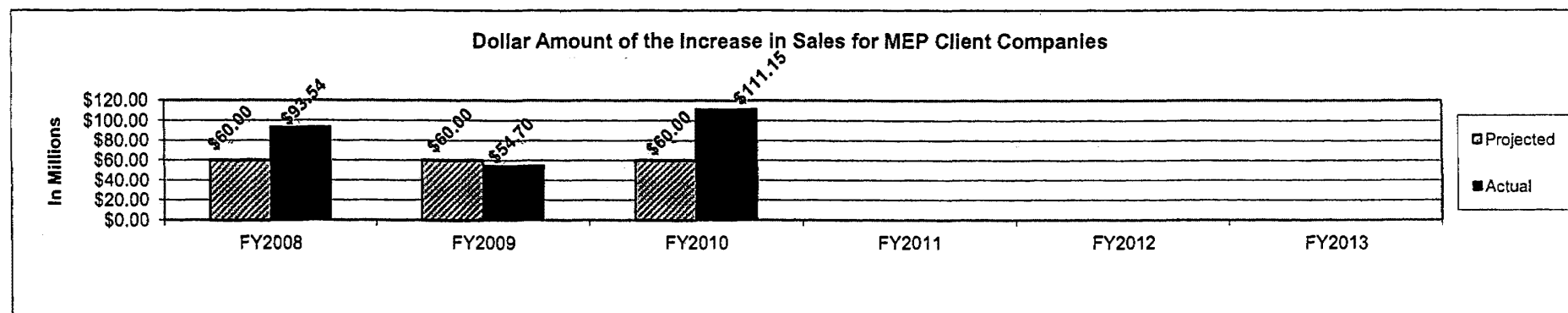
**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

### 6. What are the sources of the "Other " funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY 2008 Federal \$2,109,748 and Private \$2,308,715; FY 2009 Federal \$2,109,748 and Private \$2,535,304 and FY 2010 Federal \$2,109,748 and Private \$1,822,297.

### 7a. Provide an effectiveness measure.



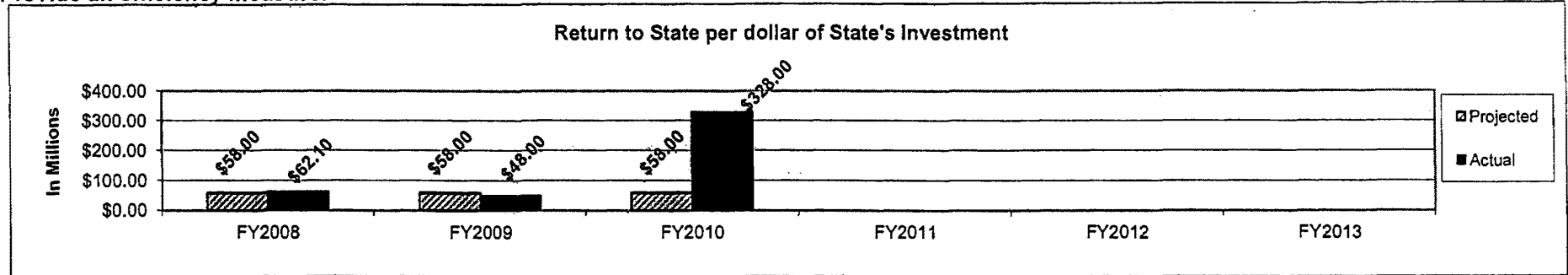
## PROGRAM DESCRIPTION

**Department: Economic Development**

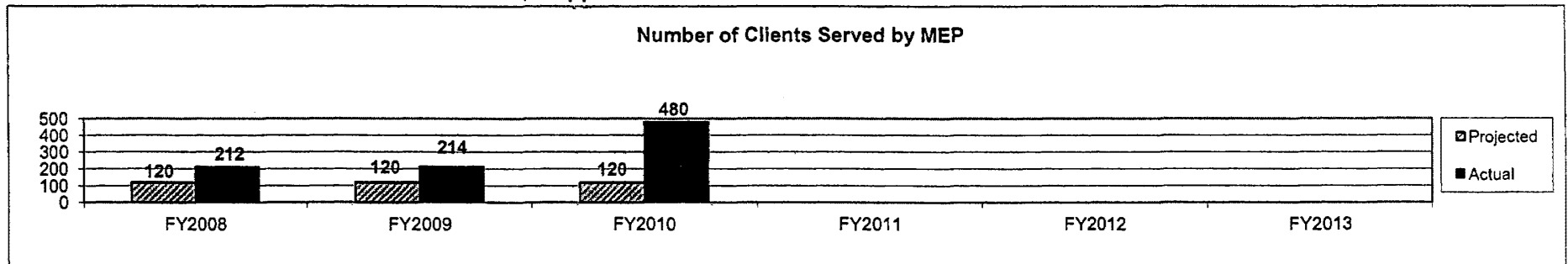
**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

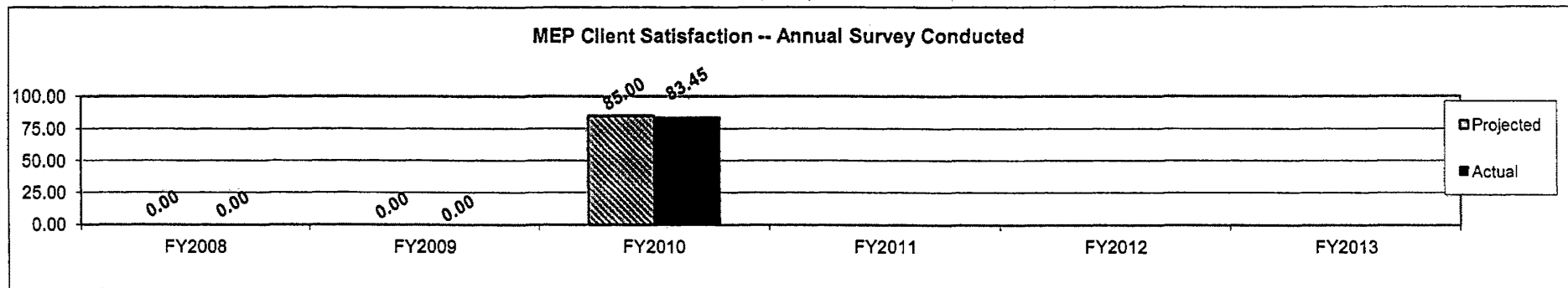
**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**



Note: The Net Promoter Score was adopted in FY2010 as the new Customer Satisfaction Score.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MOFAST</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
BUSINESS EXTENSION SERVICE TEA	0	0.00	400,000	0.00	200,000	0.00	200,000	0.00	0.00
TOTAL - PD	0	0.00	400,000	0.00	200,000	0.00	200,000	0.00	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>400,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$400,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42162C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Federal and State Technology Partnership Program (MOFAST)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	FY 2013 Budget Request					FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	200,000	200,000	PSD	0	0	200,000	200,000
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds: Business Extension Services Team Fund (0280)</b>					<b>Other Funds: Business Extension Services Team Fund (0280)</b>				
<b>Note:</b>					<b>Note:</b>				
<b>2. CORE DESCRIPTION</b>									
<p>Missouri Federal and State Technology Partnership (MOFAST) core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs.</p> <p>MOFAST is administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development. Technology entrepreneurship will help grow Missouri's industries of tomorrow and provide opportunities to create high quality jobs for Missouri's citizens.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Federal and State Technology Partnership Program									

**CORE DECISION ITEM**

**Department: Economic Development**

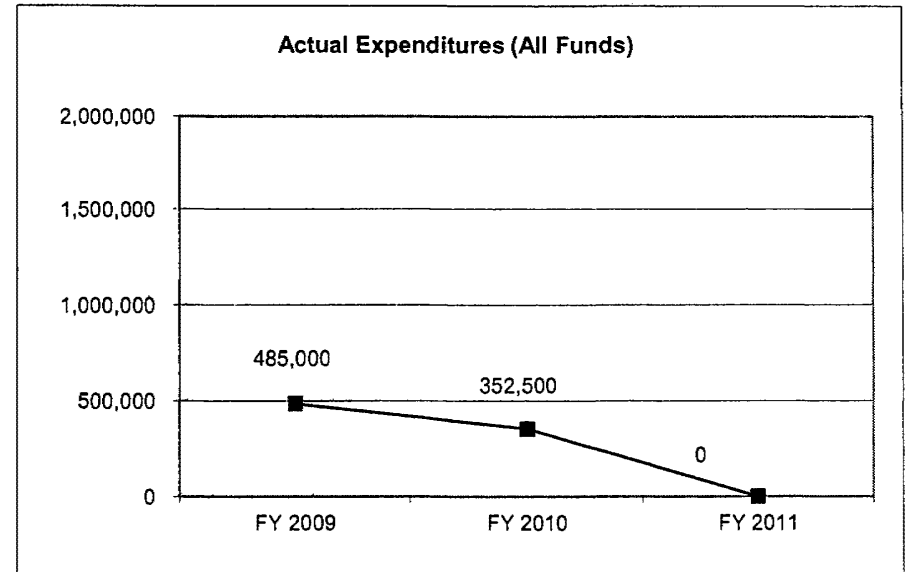
**Budget Unit 42162C**

**Division: Business and Community Services**

**Core: Missouri Federal and State Technology Partnership Program (MOFAST)**

**4. FINANCIAL HISTORY**

	<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Current Yr.</b>
Appropriation (All Funds)	500,000	500,000	0	400,000
Less Reverted (All Funds)	0	(75,000)	0	(200,000)
Budget Authority (All Funds)	500,000	425,000	0	N/A
Actual Expenditures (All Funds)	485,000	352,500	0	N/A
Unexpended (All Funds)	15,000	72,500	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	15,000	72,500	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MOFAST

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	0	400,000	400,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>400,000</b>	<b>400,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	827 8057	PD	0.00	0	0	(200,000)	(200,000)	Reduce core to match FY12 restriction.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(200,000)</b>	<b>(200,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	0	200,000	200,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	0	200,000	200,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MOFAST								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	400,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	0	0.00	400,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$400,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$400,000	0.00	\$200,000	0.00	\$200,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

### 1. What does this program do?

This item funds several MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup businesses and small Missouri technology businesses in order to bring government research and development awards to Missouri small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Small Business Development Center Fund established in 620.1001.

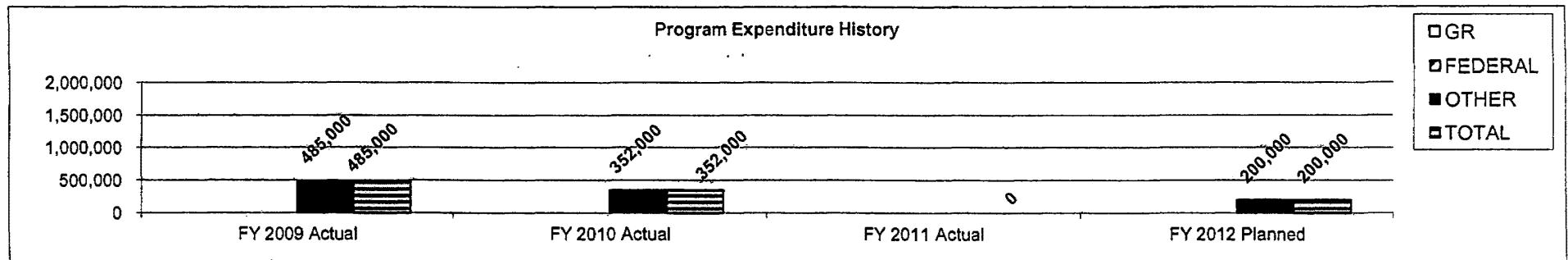
### 3. Are there federal matching requirements? If yes, please explain.

Yes, every state dollar is matched with \$2 of federal and local match.

### 4. Is this a federally mandated program? If yes, please explain.

No.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual Expenditures reflects restriction.

### 6. What are the sources of the "Other " funds?

FY 09 and FY10 - Missouri Small Business Development Center Fund

FY12 - Business Extension Service Team Fund (0280)

## PROGRAM DESCRIPTION

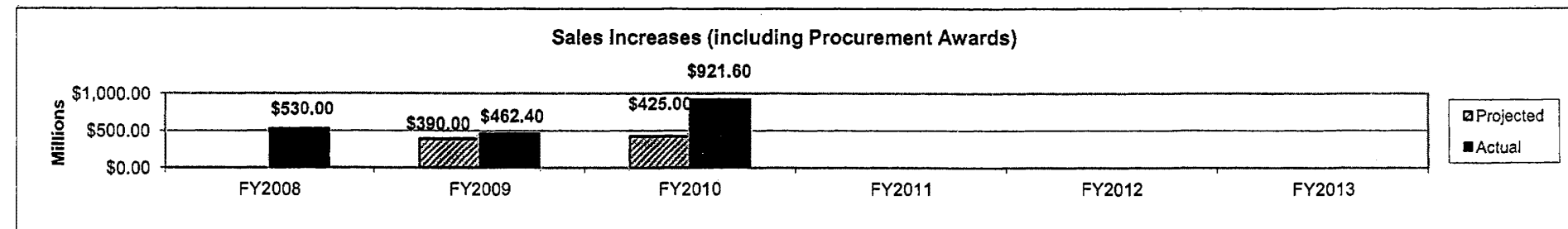
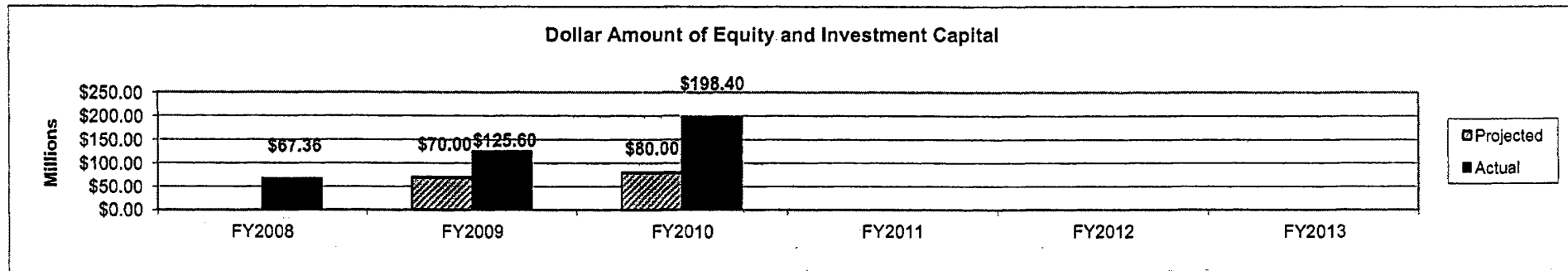
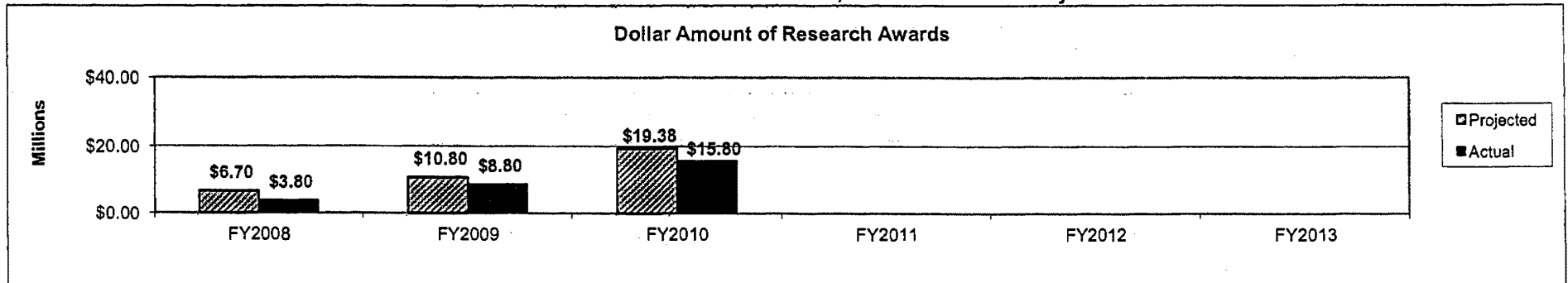
**Department: Economic Development**

**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

**7a. Provide an effectiveness measure.**

**Note: The three effectiveness charts under 7a. reflect clients of the MOFAST, SBTDC and PTAC System.**



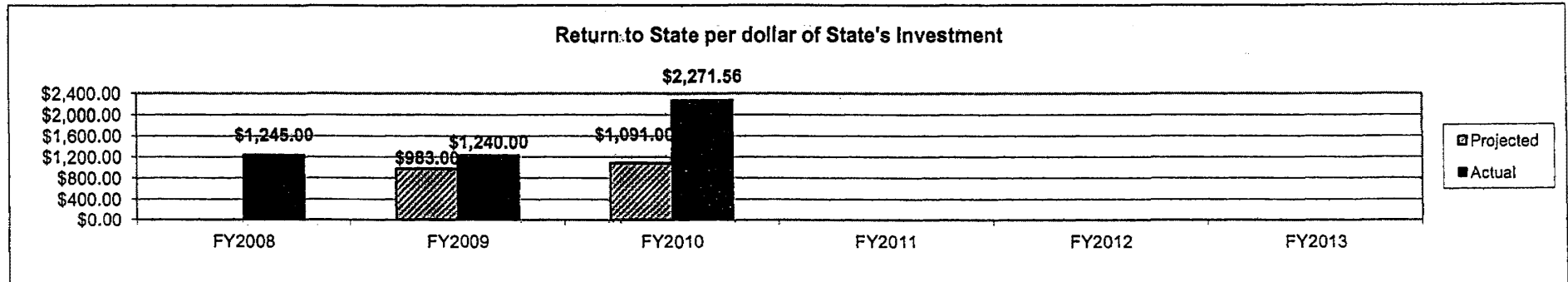
## PROGRAM DESCRIPTION

**Department: Economic Development**

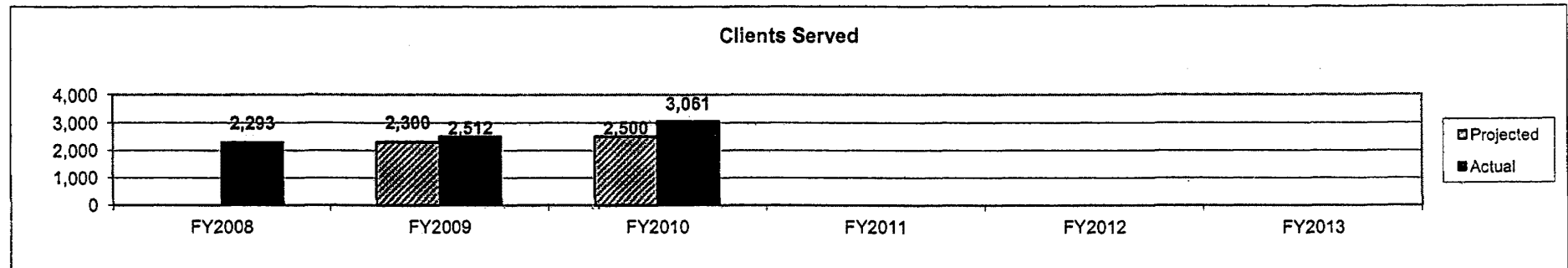
**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

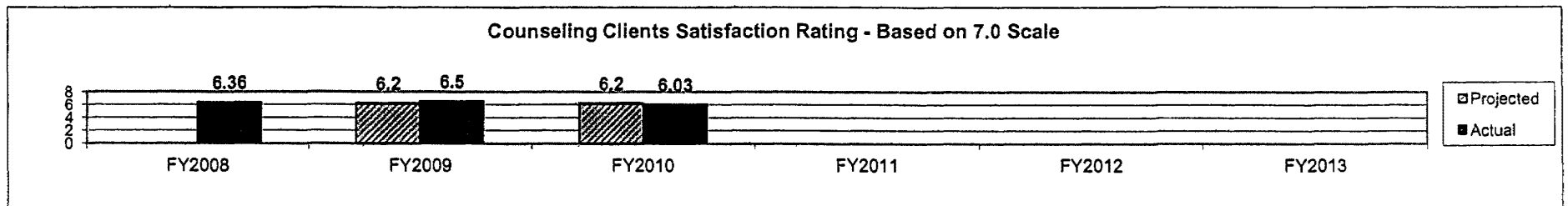
**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**





# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TECHNOLOGY-BASED INVESTMENT</b>									
MOSIRA - 1419002									
PROGRAM-SPECIFIC									
MO SCIENCE & INNOVATION REINVE	0	0.00	0	0.00	0	0.00	4,000,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	4,000,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	4,000,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$4,000,000	0.00	

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NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: MO Science and Innovation Reinvestment DI# 1419002

Budget Unit 42060C

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,000,000	4,000,000
TRF	0	0	0	0
Total	0	0	4,000,000	4,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Science and Innovation Reinvestment Fund (0172)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

During the 2011 extraordinary legislative session, the Missouri General Assembly passed the Missouri Science and Innovation Reinvestment Act ("MOSIRA"). Governor Nixon signed MOSIRA into law on October 21, 2011 and the bill takes effect on February 4, 2012. MOSIRA creates a long-term funding source that, among other goals, grows the Missouri economy through science and innovation. Accordingly, MOSIRA establishes the Missouri Science and Innovation Reinvestment Fund, which consists of funds generated pursuant to the MOSIRA gross wage formula, other funds appropriated to it by the General Assembly, and certain other sources. The Missouri Technology Corporation will administer MOSIRA funds via loans and other means in order to generate further economic growth in the science and innovation industry sectors. Funding will be invested in a wide range of programs designed to create jobs, nurture start-ups, and bring science and technology companies to the state.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 42060C
Division: Business and Community Services	
DI Name: MO Science and Innovation Reinvestment      DI# 1419002	

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Per Section 348.264, RSMo, the Missouri Science and Innovation Reinvestment Fund shall consist of all moneys which may be appropriated to it by the general assembly.

<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit 42060C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: MO Science and Innovation Reinvestment</b>		<b>DI# 1419002</b>							
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
<b>Program Distributions</b>					4,000,000		4,000,000		
<b>Total PSD</b>	0		0		4,000,000		4,000,000		0
<b>Transfers</b>									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	4,000,000	0.0	4,000,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development

Budget Unit 42060C

Division: Business and Community Services

DI Name: MO Science and Innovation Reinvestment DI# 1419002

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a. Provide an effectiveness measure.

N/A

6b. Provide an efficiency measure.

N/A

6c. Provide the number of clients/individuals served, if applicable.

N/A

6d. Provide a customer satisfaction measure, if available.

N/A

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Missouri Technology Corporation is required to commence a strategic plan process for the use of MOSIRA-generated funding.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TECHNOLOGY-BASED INVESTMENT</b>								
MOSIRA - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	4,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	4,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,000,000	0.00

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MO TECH INVESTMENT TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	0.00
TOTAL - TRF	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	0.00
TOTAL	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00	0.00
<b>GRAND TOTAL</b>	<b>\$1,649,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>	<b>\$1,700,000</b>	<b>0.00</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,700,000	0	0	1,700,000
Total	1,700,000	0	0	1,700,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,700,000	0	0	1,700,000
Total	1,700,000	0	0	1,700,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), Innovation Centers, and the Missouri Federal and State Technology Partnership (MOFAST).

## 3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

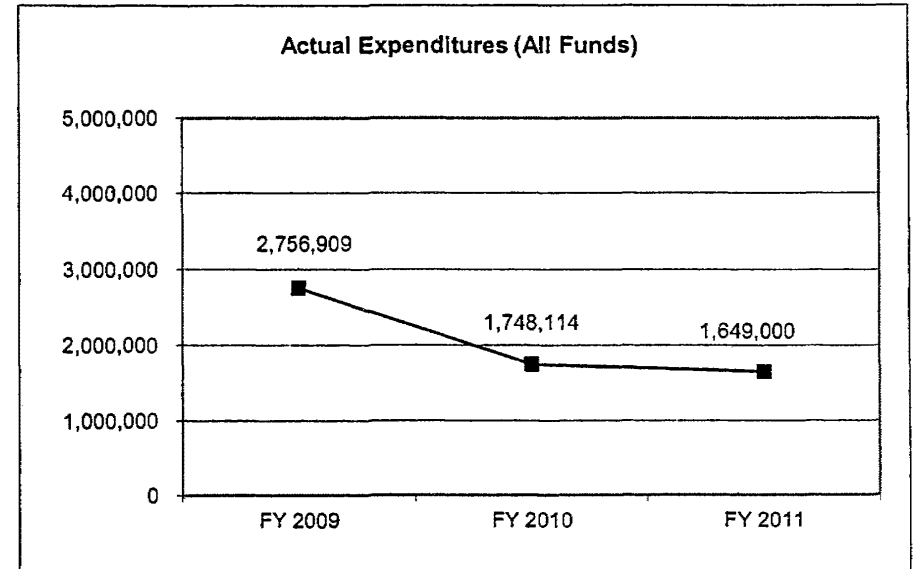
# CORE DECISION ITEM

Department: **Economic Development**  
Division: **Business and Community Services**  
Core: **MO Technology Investment Fund Transfer**

Budget Unit **42080C**

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	4,429,999	4,352,691	1,700,000	1,700,000
Less Reverted (All Funds)	(1,673,090)	(2,604,577)	(51,000)	N/A
Budget Authority (All Funds)	2,756,909	1,748,114	1,649,000	N/A
Actual Expenditures (All Funds)	2,756,909	1,748,114	1,649,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH INVESTMENT TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,700,000	0	0	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>1,700,000</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,700,000	0	0	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>1,700,000</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	1,700,000	0	0	1,700,000	
	<b>Total</b>	<b>0.00</b>	<b>1,700,000</b>	<b>0</b>	<b>0</b>	<b>1,700,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
TOTAL - TRF	1,649,000	0.00	1,700,000	0.00	1,700,000	0.00	1,700,000	0.00
GRAND TOTAL	\$1,649,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00
GENERAL REVENUE	\$1,649,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00	\$1,700,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**1. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), Innovation Centers, and Missouri Federal and State Technology Partnership (MOFAST) programs.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 348.251 - 348.272, RSMo.

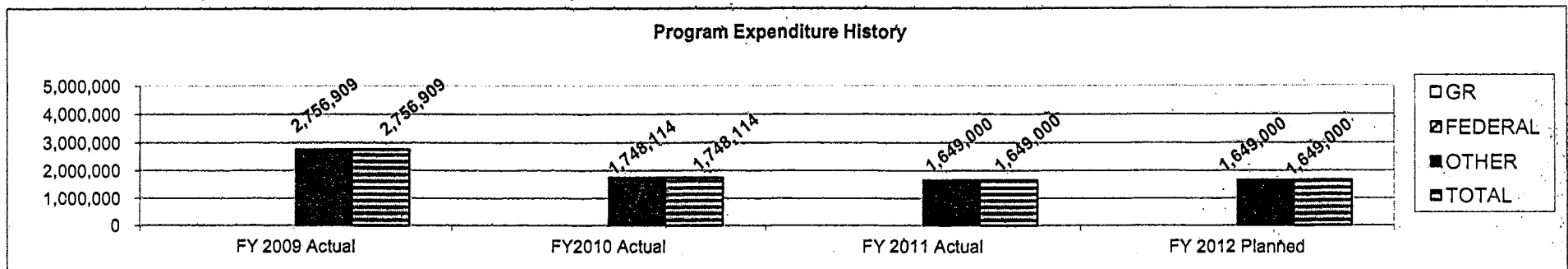
**3. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufactured Extension Partnership program.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MOFAST Transfer

Budget Unit 42613C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

## 3. PROGRAM LISTING (list programs included in this core funding)

N/A

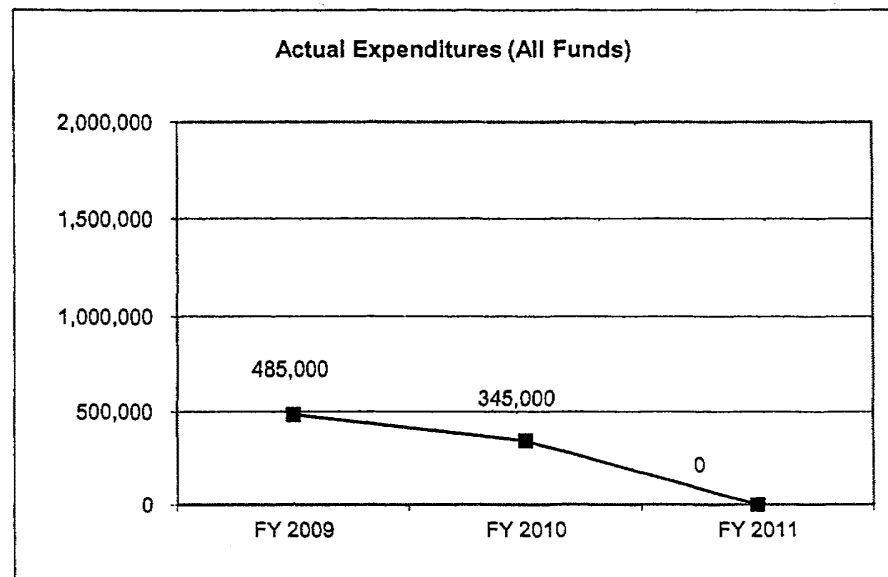
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MOFAST Transfer

Budget Unit 42613C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	500,000	500,000	0	0
Less Reverted (All Funds)	(15,000)	(155,000)	0	N/A
Budget Authority (All Funds)	485,000	345,000	0	N/A
Actual Expenditures (All Funds)	485,000	345,000	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** MOFAST Transfer

**Program is found in the following core budget(s):** MOFAST Transfer

**1. What does this program do?**

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

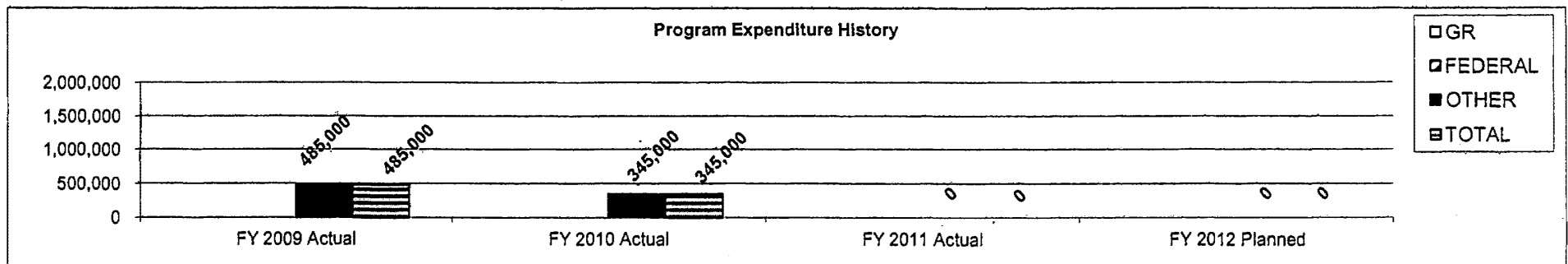
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MOFAST Transfer**

**Program is found in the following core budget(s): MOFAST Transfer**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Business Extension Services Team (BEST)

Budget Unit 41970C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority from the BEST fund.

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

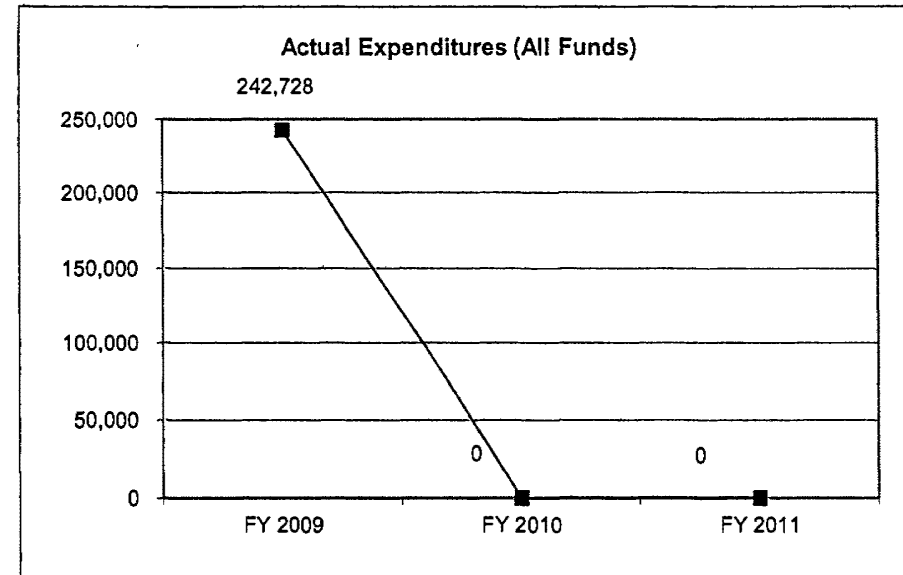
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Business Extension Services Team (BEST)

Budget Unit 41970C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1,000,000	1,000,000	0	0
Less Reverted (All Funds)	0	(1,000,000)	0	N/A
Budget Authority (All Funds)	1,000,000	0	0	N/A
Actual Expenditures (All Funds)	242,728	0	0	N/A
Unexpended (All Funds)	757,272	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	757,272	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

**NOTES:** (1) No new appropriation. Spent from fund balance in FY09 which totaled \$1,064,315.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

**1. What does this program do?**

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.1023-620.1029, RSMo.

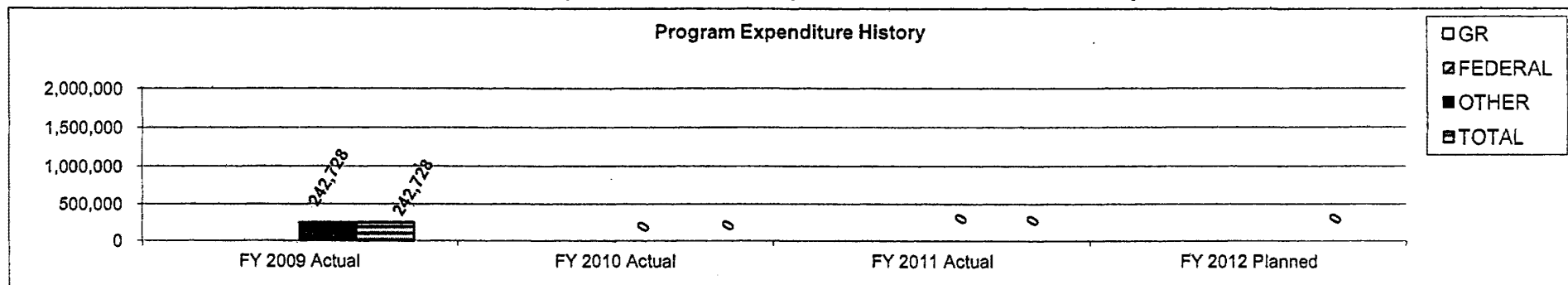
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Business Extension Services Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

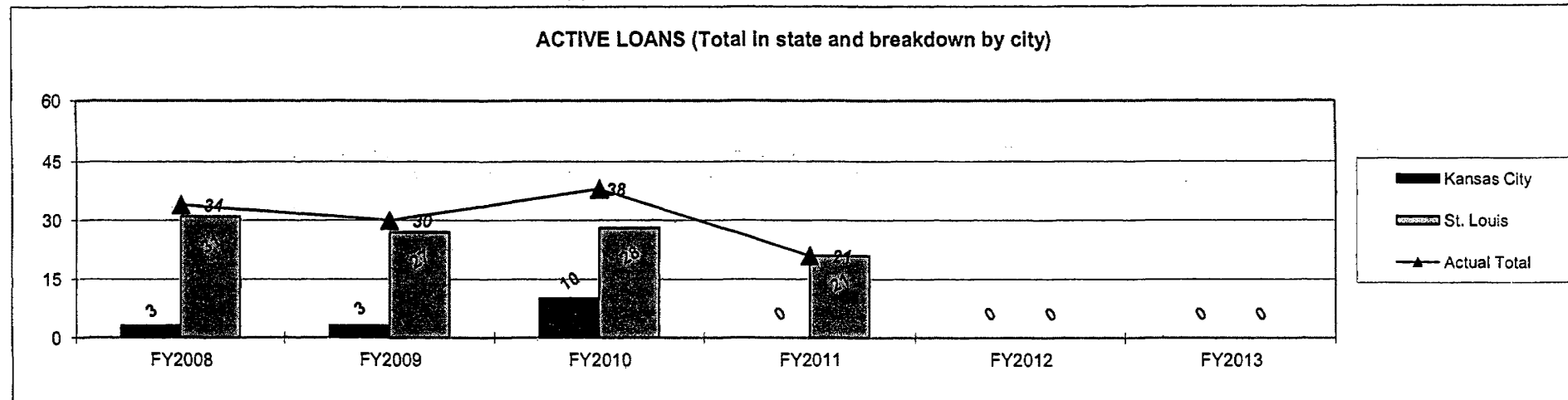
**7a. Provide an effectiveness measure.**

Current activity includes management of existing portfolio of loans.

**7b. Provide an efficiency measure.**

Current activity includes management of existing portfolio of loans.

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item									
Budget Object Summary	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Fund	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>BEST FUND TRF TO GR</b>									
<b>CORE</b>									
FUND TRANSFERS									
BUSINESS EXTENSION SERVICE TEA	0	0.00	416,069	0.00	0	0.00	0	0.00	
TOTAL - TRF	0	0.00	416,069	0.00	0	0.00	0	0.00	
TOTAL	0	0.00	416,069	0.00	0	0.00	0	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$416,069</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Business Extension Services Team (BEST) Transfer to GR

Budget Unit 41970C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Business Extension Services Team (BEST), also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. All remaining funds were transferred to GR in FY12.

## 3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41970C

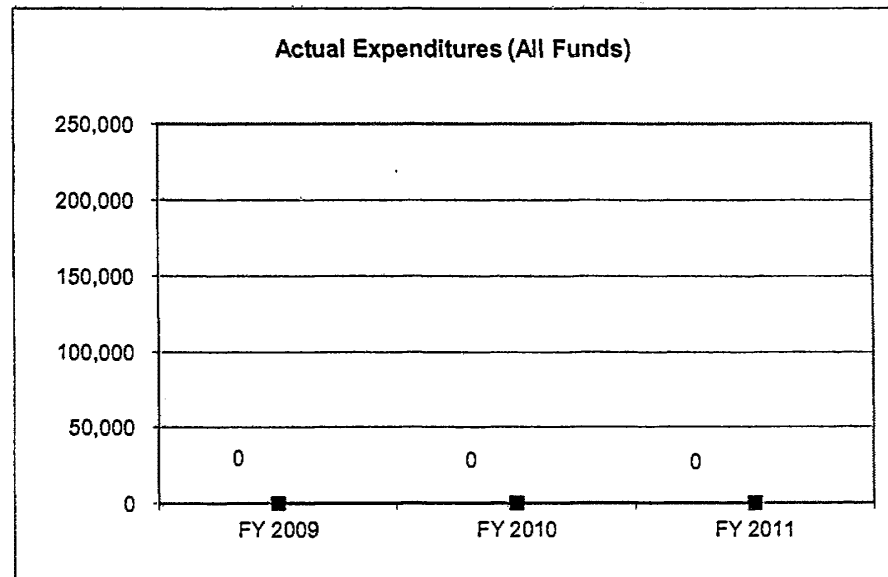
Division: Business and Community Services

Core: Business Extension Services Team (BEST) Transfer to GR

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	0	416,069
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

**NOTES:** (1) No new appropriation. Spent from fund balance in FY09 which totaled \$1,064,315.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT BEST FUND TRF TO GR

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	TRF		0.00	0	0	416,069	416,069	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>416,069</b>	<b>416,069</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	959 T460	TRF	0.00	0	0	(416,069)	(416,069)	One-time to be removed in FY13.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(416,069)</b>	<b>(416,069)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	TRF		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	TRF		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BEST FUND TRF TO GR								
CORE								
TRANSFERS OUT	0	0.00	416,069	0.00	0	0.00	0	0.00
TOTAL - TRF	0	0.00	416,069	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$416,069	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$416,069	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Business Extension Services Team (BEST) Program Transfer

**Program is found in the following core budget(s):** Business Extension Services Team (BEST) Transfer

**1. What does this program do?**

Funds transferred from BEST (UEL) fund (0280) to GR in FY12.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.1023-620.1029, RSMo.

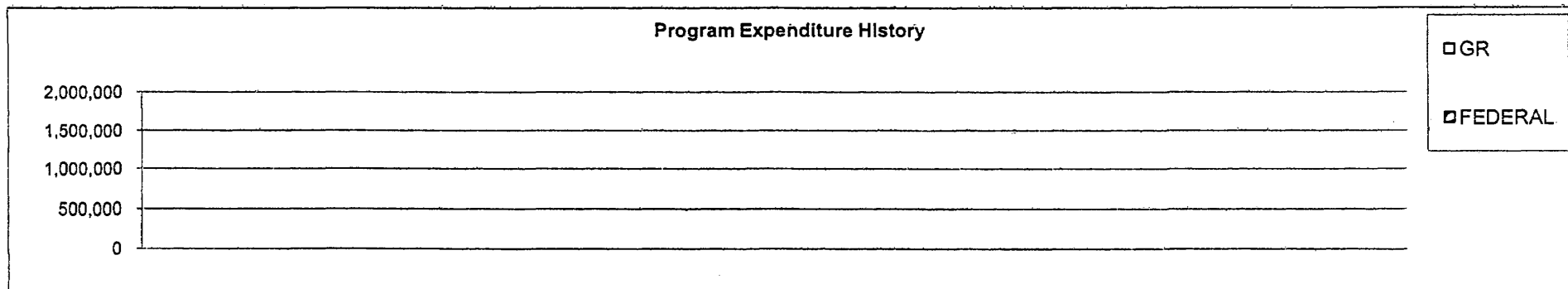
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Business Extension Services Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program Transfer**

**Program is found in the following core budget(s): Business Extension Services Team (BEST) Transfer**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	343,165	0.00	216,200	0.00	216,200	0.00	216,200	0.00
TOTAL - EE	343,165	0.00	216,200	0.00	216,200	0.00	216,200	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
TOTAL - PD	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
<b>TOTAL</b>	<b>58,246,128</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>	<b>28,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$58,246,128</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Community Development Block Grant (CDBG)**

**Budget Unit 42165C**

## **1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	216,200	0	216,200 E
PSD	0	27,783,800	0	27,783,800 E
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:              An "E" is requested for \$28,000,000 for Federal CDBG funds.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	216,200	0	216,200 E
PSD	0	27,783,800	0	27,783,800 E
TRF				0
<b>Total</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:              An "E" is requested for \$28,000,000 for Federal CDBG funds.

## **2. CORE DESCRIPTION**

The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

## **3. PROGRAM LISTING (list programs included in this core funding)**

Community Development Block Grant Program

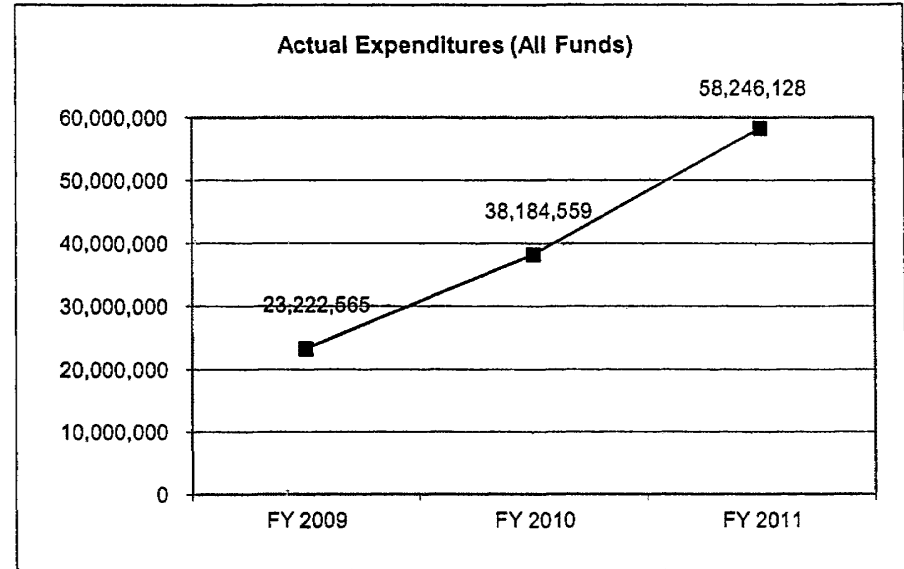
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Community Development Block Grant (CDBG)**

**Budget Unit 42165C**

**4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	23,222,565	38,184,559	58,246,128	N/A
Unexpended (All Funds)	4,777,435	(10,184,559)	(30,246,128)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	4,777,435	(10,184,559)	(30,246,128)	N/A
Other	0	0	0	N/A
		(1)	(2)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Original appropriation \$28,000,000E. Appropriation increased by \$10.2 million.
- (2) Original appropriation \$28,000,000E. Appropriation increased by \$36 million.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>28,000,000</b>	<b>0</b>	<b>28,000,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	7,059	0.00	13,000	0.00	13,000	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	37	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	1,766	0.00	24,500	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	3,547	0.00	72,950	0.00	72,950	0.00	72,950	0.00
COMMUNICATION SERV & SUPP	4,309	0.00	1,500	0.00	1,500	0.00	1,500	0.00
PROFESSIONAL SERVICES	325,771	0.00	87,300	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	250	0.00
BUILDING LEASE PAYMENTS	575	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	101	0.00	5,450	0.00	5,450	0.00	5,450	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
<b>TOTAL - EE</b>	<b>343,165</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>	<b>216,200</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	57,902,963	0.00	27,783,800	0.00	27,783,800	0.00	27,783,800	0.00
<b>TOTAL - PD</b>	<b>57,902,963</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>	<b>27,783,800</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$58,246,128</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$58,246,128</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>	<b>\$28,000,000</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

### 1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

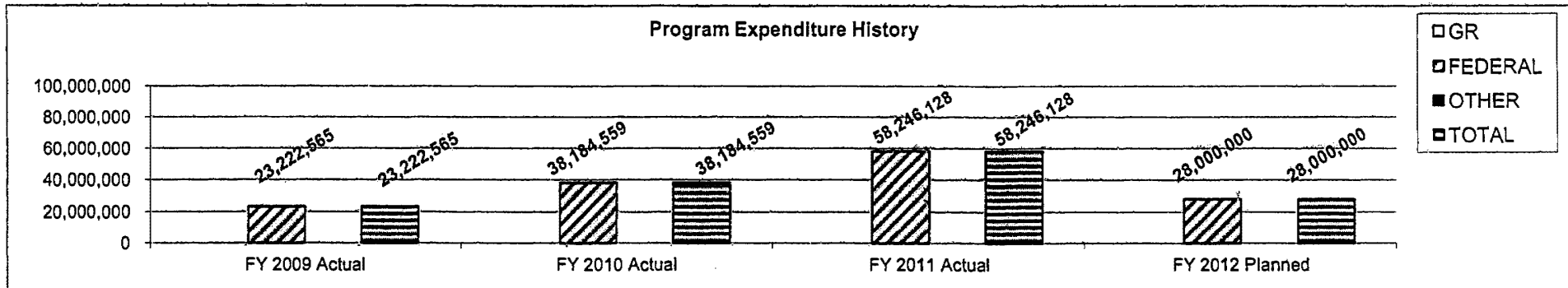
### 3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

### 4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 and FY2011 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

### 6. What are the sources of the "Other" funds?

N/A

## PROGRAM DESCRIPTION

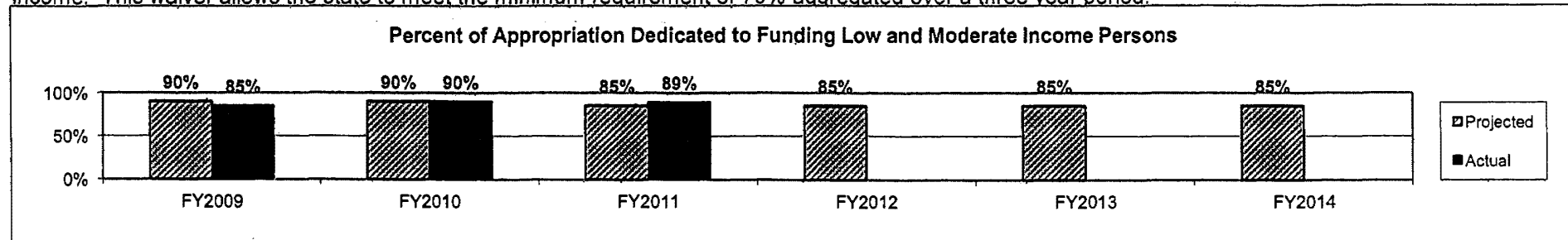
**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

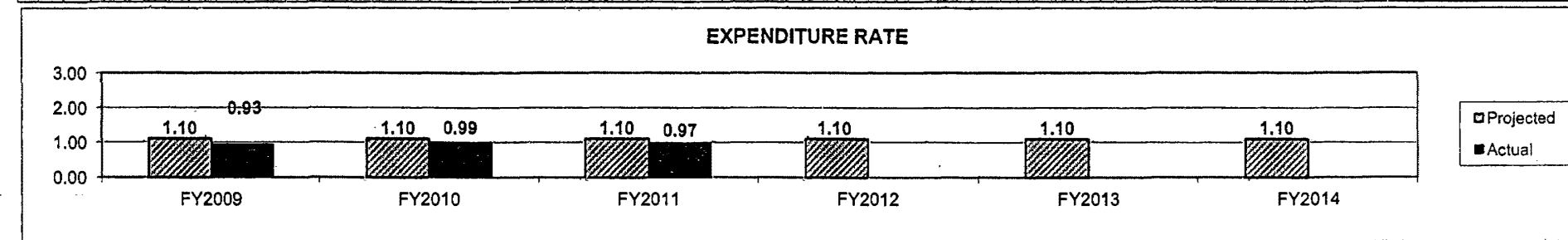
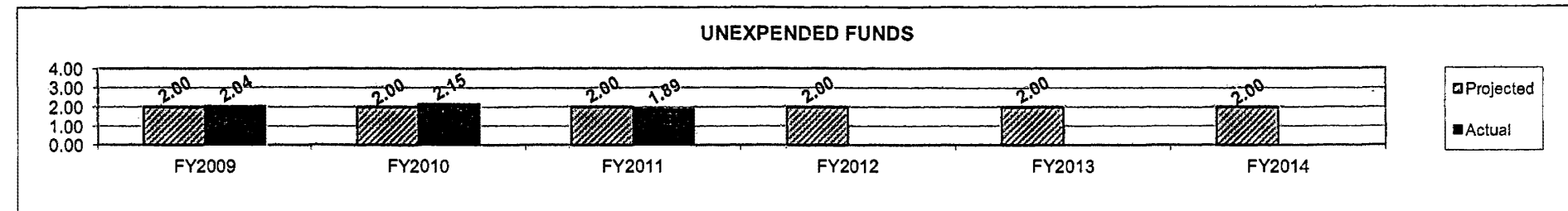
**7a. Provide an effectiveness measure.**

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



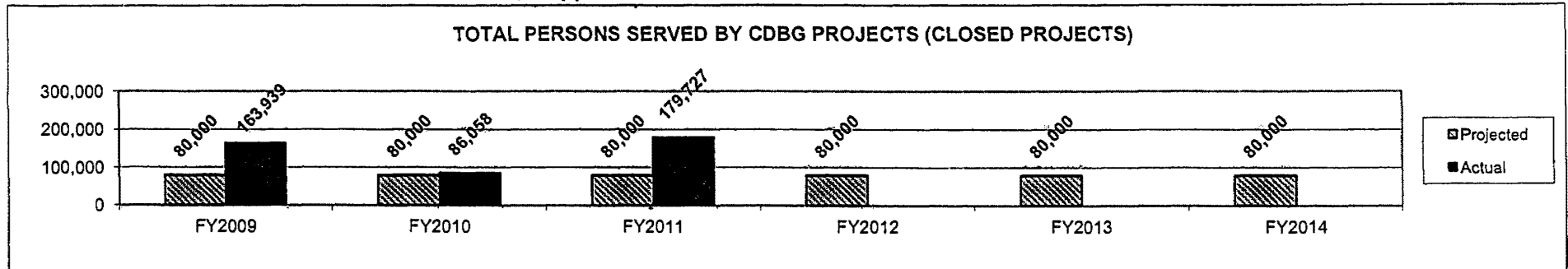
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A



# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO DISASTER CASE MANAGEMENT</b>								
MO Disaster Case Mgmt Pgm - 1419010								
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$10,000,000	0.00

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**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: MO Disaster Case Management Program #1419010**

**Budget Unit 42161C**

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	10,000,000	0	10,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	10,000,000	0	10,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Federal Grant Opportunity</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item Request is needed to provide spending authority for a federal grant program titled the Missouri Disaster Case Management Program (DCMP). DCMP is a federally-funded program administered by the Department of Homeland Security's FEMA in partnership with the U.S. Department of Health and Human Services. In the event of a presidentially declared disaster the Governor of the impacted state may request DCMP through a federal grant.

This program, if funded, will allow DED to contract with a Management Agency, who will then subcontract with provider agencies to initiate disaster case management relating to the natural disaster's that occurred in Missouri during the spring/summer of 2011 under DR-1980-MO. Disaster Case Managers (DCMs) will assist individuals and families affected by disaster to recover to a reasonable level of self-sustainability through the development of a recovery plan. DCMs will work with survivors/families to understand their experience related to the disaster, identify the assistance already received and determine the disaster-related needs remaining. A need the survivor cannot resolve for themselves that is a direct result of the disaster and is not a pre-existing condition or ongoing social issue is considered to be a disaster-caused unmet need. The survivor/family will work with a DCM to develop an Individual or Household Recovery Plan. The DCM will work to locate existing resources in the community to address the needs identified in the plan.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development Budget Unit 42161C  
Division: Business and Community Services  
DI Name: MO Disaster Case Management Program #1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting the New Decision item to establish spending authority for the DCMP in the amount of \$10,000,000. This request is based on the amount of federal dollars the DED expects to receive. It is a 2 year grant with the start date of May 22, 2011. We are requesting one FTE, an Economic Development Incentive Specialist III position, who will be responsible for the administration of the grant, oversee the contract with the Management Agency, and manage the program in general.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
	0						0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
800 - Program Distributions			10,000,000				10,000,000		
Total PSD	0		10,000,000		0		10,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	10,000,000	0.0	0	0.0	10,000,000	0.0	0

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 42161C					
Division: Business and Community Services									
DI Name: MO Disaster Case Management Program				#1419010					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions			10,000,000		0		10,000,000		
Total PSD	0		10,000,000		0		10,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	10,000,000	0.0	0	0.0	10,000,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: MO Disaster Case Management Program      #1419010

Budget Unit 42161C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
An effectiveness measure is being developed.

**6b. Provide an efficiency measure.**  
An efficiency measure is being developed.

**6c. Provide the number of clients/individuals served, if applicable.**  
The number of individuals served will be tracked accordingly.

**6d. Provide a customer satisfaction measure, if available.**  
N/A

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42161C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>MO Disaster Case Management Program</u> <u>#1419010</u>	

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED will contract with a Management Agency, who will then subcontract with provider agencies to initiate disaster case management relating to the natural disaster's that occurred in Missouri during the spring/summer of 2011 under DR-1980-MO. Disaster Case Managers (DCMs) will assist individuals and families affected by disaster to recover to a reasonable level of self-sustainability through the development of a recovery plan. DCMs will work with survivors/families to understand their experience related to the disaster, identify the assistance already received and determine the disaster-related needs remaining. A need the survivor cannot resolve for themselves that is a direct result of the disaster and is not a pre-existing condition or ongoing social issue is considered to be a disaster-caused unmet need. The survivor/family will work with a DCM to develop an Individual or Household Recovery Plan. The DCM will work to locate existing resources in the community to address the needs identified in the plan.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO DISASTER CASE MANAGEMENT</b>								
<b>MO Disaster Case Mgmt Pgm - 1419010</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$10,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SMALL BUSINESS CREDIT</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DED-ED PROGRAMS-FEDERAL OTHER	833	0.01	443,550	0.00	443,550	0.00	443,550	0.00	
TOTAL - PS	833	0.01	443,550	0.00	443,550	0.00	443,550	0.00	
EXPENSE & EQUIPMENT									
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	800	0.00	800	0.00	800	0.00	
TOTAL - EE	0	0.00	800	0.00	800	0.00	800	0.00	
PROGRAM-SPECIFIC									
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	9,555,650	0.00	9,555,650	0.00	9,555,650	0.00	
TOTAL - PD	0	0.00	9,555,650	0.00	9,555,650	0.00	9,555,650	0.00	
TOTAL	833	0.01	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00	
<b>GRAND TOTAL</b>	<b>\$833</b>	<b>0.01</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: State Small Business Credit Initiative (SSBCI)

Budget Unit 42170C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	443,550	0	443,550
EE	0	800	0	800
PSD	0	9,555,650	0	9,555,650 E
TRF	0	0	0	0
Total	0	10,000,000	0	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	224,880	0	224,880
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
 Notes: An "E" is requested for \$9,555,650.

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	443,550	0	443,550
EE	0	800	0	800
PSD	0	9,555,650	0	9,555,650 E
TRF	0	0	0	0
Total	0	10,000,000	0	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	224,880	0	224,880
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
 Notes: An "E" is requested for \$9,555,650.

## 2. CORE DESCRIPTION

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$16.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$10 million to the Grow Missouri Loan Participation Fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Small Business Credit Initiative

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42170C

Division: Business and Community Services

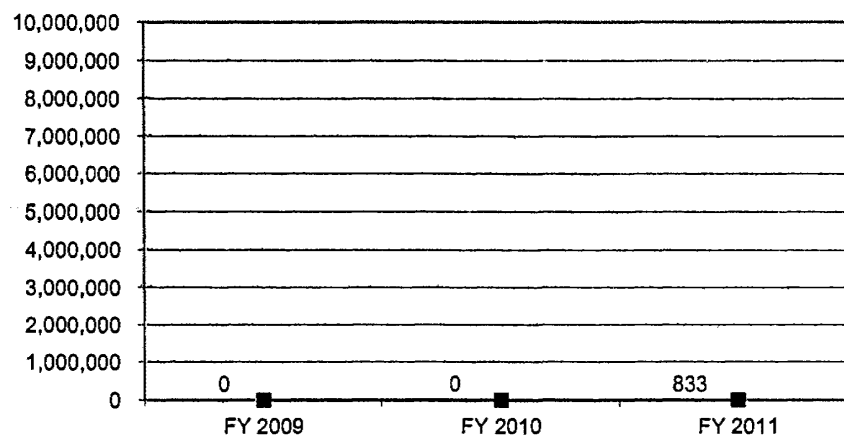
Core: State Small Business Credit Initiative (SSBCI)

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	0	10,000,000
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	10,000,000
Actual Expenditures (All Funds)	0	0	833	0
Unexpended (All Funds)	0	0	(833)	10,000,000
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	(833)	0
Other	0	0	0	0

(1)

Actual Expenditures (All Funds)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES: (1) New in mid-year FY2011.

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT SMALL BUSINESS CREDIT

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	0.00	0	443,550	0	443,550	
	EE	0.00	0	800	0	800	
	PD	0.00	0	9,555,650	0	9,555,650	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	0.00	0	443,550	0	443,550	
	EE	0.00	0	800	0	800	
	PD	0.00	0	9,555,650	0	9,555,650	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	0.00	0	443,550	0	443,550	
	EE	0.00	0	800	0	800	
	PD	0.00	0	9,555,650	0	9,555,650	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
ACCOUNTANT II	0	0.00	443,550	0.00	433,552	0.00	433,552	0.00
SENIOR COUNSEL	833	0.01	0	0.00	9,998	0.00	9,998	0.00
<b>TOTAL - PS</b>	<b>833</b>	<b>0.01</b>	<b>443,550</b>	<b>0.00</b>	<b>443,550</b>	<b>0.00</b>	<b>443,550</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	100	0.00	100	0.00	100	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	100	0.00
SUPPLIES	0	0.00	100	0.00	100	0.00	100	0.00
COMMUNICATION SERV & SUPP	0	0.00	100	0.00	100	0.00	100	0.00
PROFESSIONAL SERVICES	0	0.00	100	0.00	100	0.00	100	0.00
M&R SERVICES	0	0.00	100	0.00	100	0.00	100	0.00
BUILDING LEASE PAYMENTS	0	0.00	100	0.00	100	0.00	100	0.00
MISCELLANEOUS EXPENSES	0	0.00	100	0.00	100	0.00	100	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>800</b>	<b>0.00</b>	<b>800</b>	<b>0.00</b>	<b>800</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	9,555,650	0.00	9,555,650	0.00	9,555,650	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>9,555,650</b>	<b>0.00</b>	<b>9,555,650</b>	<b>0.00</b>	<b>9,555,650</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$833</b>	<b>0.01</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$833</b>	<b>0.01</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$16.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$10 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

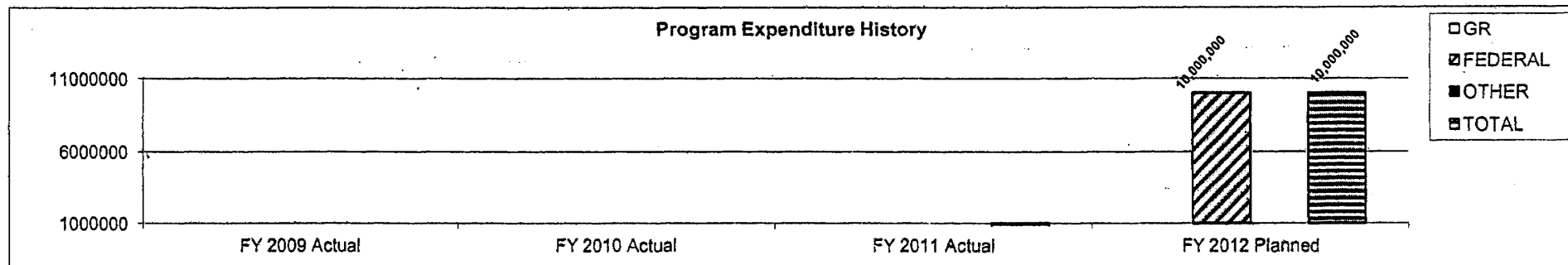
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**  
Measures are under development.

**7b. Provide an efficiency measure.**  
Measures are under development.

**7c. Provide the number of clients/individuals served, if applicable.**  
Not applicable at this time.

**7d. Provide a customer satisfaction measure, if available.**  
Not applicable at this time.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MAINSTREET PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO MAIN STREET PROGRAM FUND	42,614	0.00	43,204	0.00	42,614	0.00	42,614	0.00	0.00
TOTAL - PD	42,614	0.00	43,204	0.00	42,614	0.00	42,614	0.00	0.00
<b>TOTAL</b>	<b>42,614</b>	<b>0.00</b>	<b>43,204</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$43,204</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>0.00</b>

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**CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42140C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2013 Budget Request</b>					<b>FY 2013 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	42,614	42,614	PSD	0	0	42,614	42,614
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Main Street Fund (0596)				Other Funds:	Main Street Fund (0596)			
Notes:	Requires a GR transfer to the Main Street Fund (0596)				Notes:	Requires a GR transfer to the Main Street Fund (0596)			
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program									

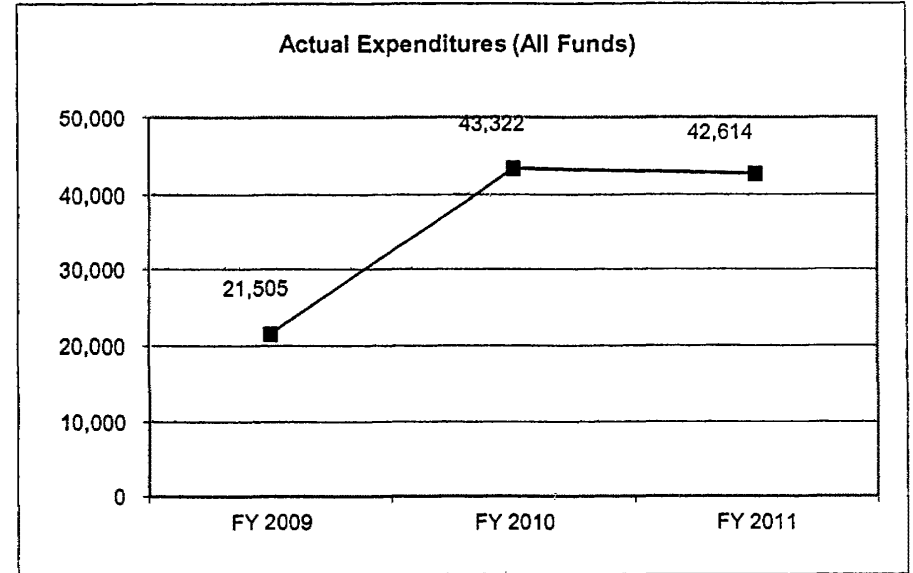
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Main Street

Budget Unit 42140C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	45,590	45,590	43,204	43,204
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	45,590	45,590	43,204	N/A
Actual Expenditures (All Funds)	21,505	43,322	42,614	N/A
Unexpended (All Funds)	24,085	2,268	590	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	24,085	2,268	590	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT MAINSTREET PROGRAM

### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PD	0.00	0	0	43,204	43,204	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>43,204</b>	<b>43,204</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1013 2428	PD	0.00	0	0	(590)	(590)	Reduce spending authority to match GR transfer.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(590)</b>	<b>(590)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PD	0.00	0	0	42,614	42,614	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	42,614	42,614	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	42,614	0.00	43,204	0.00	42,614	0.00	42,614	0.00
TOTAL - PD	42,614	0.00	43,204	0.00	42,614	0.00	42,614	0.00
<b>GRAND TOTAL</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$43,204</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$42,614	0.00	\$43,204	0.00	\$42,614	0.00	\$42,614	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

**1. What does this program do?**

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

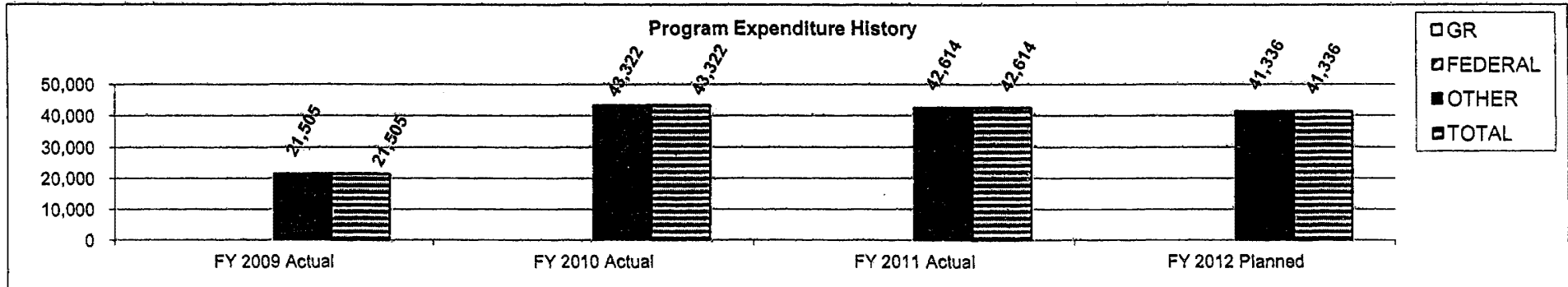
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures reflects 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Main Street Program Fund (0596)

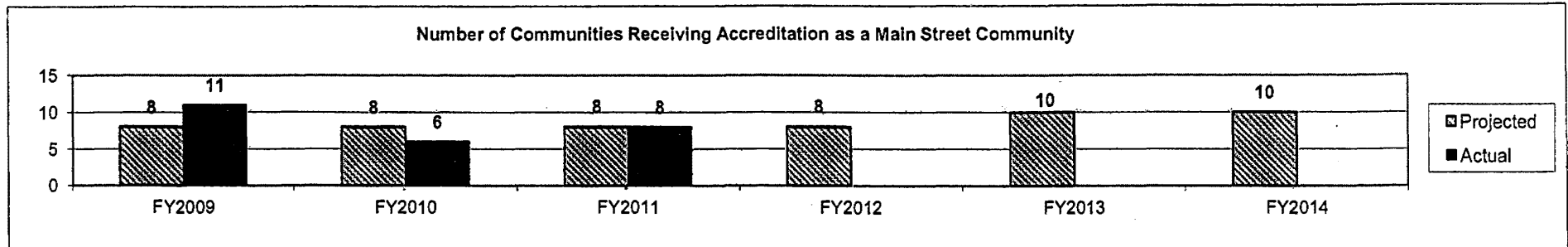
## PROGRAM DESCRIPTION

Department: Economic Development

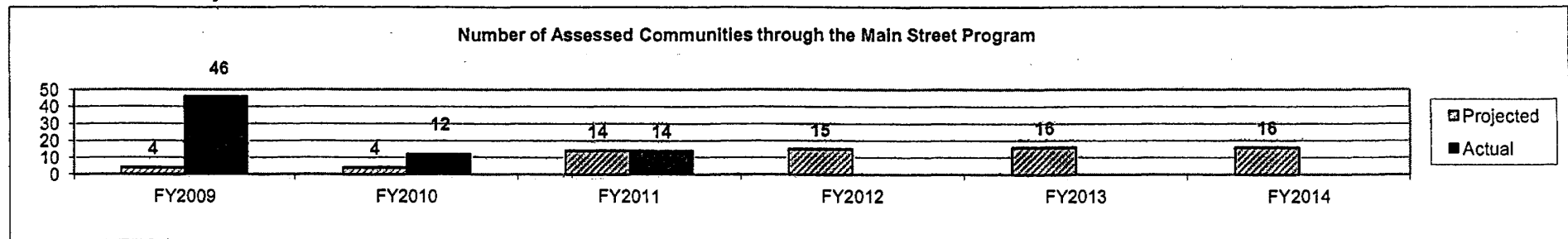
Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

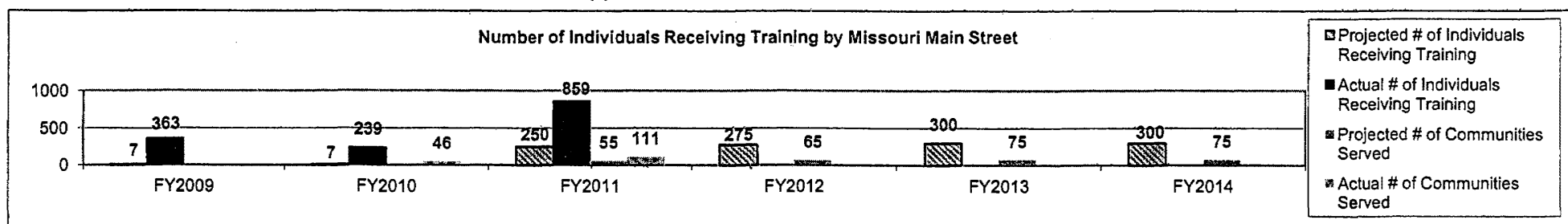
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: FY08-FY10 Projected shows number of **communities** receiving training. MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amount for FY2011 revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MAIN STREET PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	42,614	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
TOTAL - TRF	42,614	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
TOTAL	42,614	0.00	42,614	0.00	42,614	0.00	42,614	0.00	0.00
GRAND TOTAL	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	0.00

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# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Main Street Transfer**

**Budget Unit 42330C**

## **1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	42,614	0	0	42,614
<b>Total</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	42,614	0	0	42,614
<b>Total</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:  
Notes:

## **2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Main Street Program Transfer

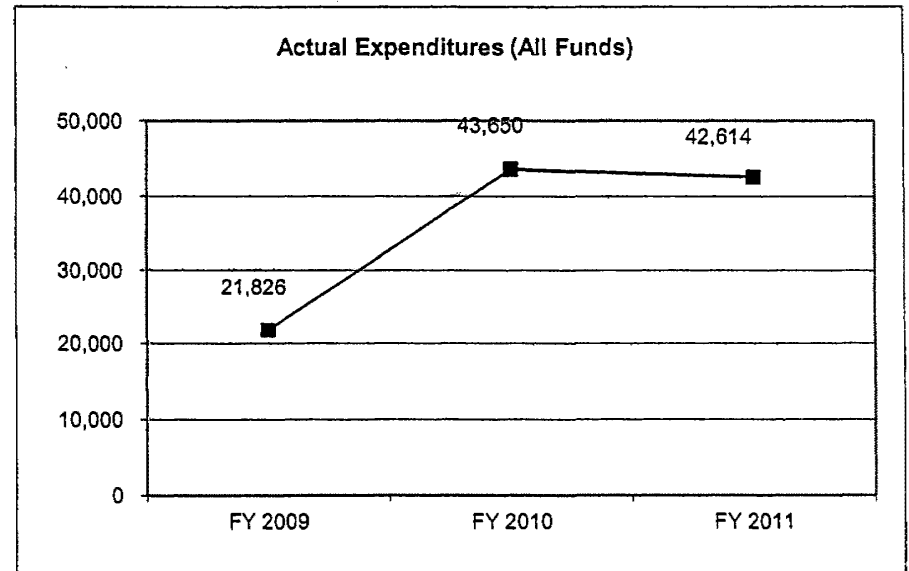
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Main Street Transfer

Budget Unit 42330C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	45,000	45,000	42,614	42,614
Less Reverted (All Funds)	(23,174)	(1,350)	0	N/A
Budget Authority (All Funds)	21,826	43,650	42,614	N/A
Actual Expenditures (All Funds)	21,826	43,650	42,614	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MAIN STREET PROGRAM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAIN STREET PROGRAM-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	42,614	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - TRF	42,614	0.00	42,614	0.00	42,614	0.00	42,614	0.00
<b>GRAND TOTAL</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>
GENERAL REVENUE	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**1. What does this program do?**

This transfer provides funding for the Main Street program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

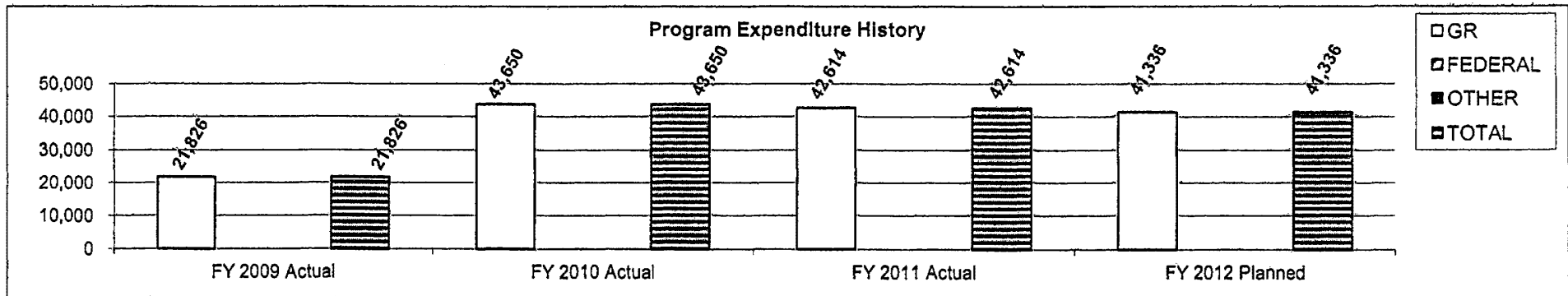
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures reflects 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Transfer of General Revenue to the Main Street Program Fund (0596)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM DEV CORPS PROGRAM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	200,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	0	0.00	0	0.00
TOTAL	0	0.00	200,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$0	0.00	\$0	0.00

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**CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 42230C**

**Division: Business and Community Services**

**Core: Community Development Corporations Program**

**1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. CORE DESCRIPTION**

This core decision item supports the Community Development Corporations program in Missouri. A Community Development Corporation (CDC) is a not-for-profit corporation whose primary purpose is to promote the industrial, economic, entrepreneurial, commercial, and civic development or redevelopment of a community that benefits low-income individuals and communities. The CDC board of directors is composed of business, civic, and community leaders. The funds are to specifically be used for the general administration of CDCs, job training, or retraining activities.

**3. PROGRAM LISTING (list programs included in this core funding)**

Community Development Corporations

**CORE DECISION ITEM**

**Department: Economic Development**

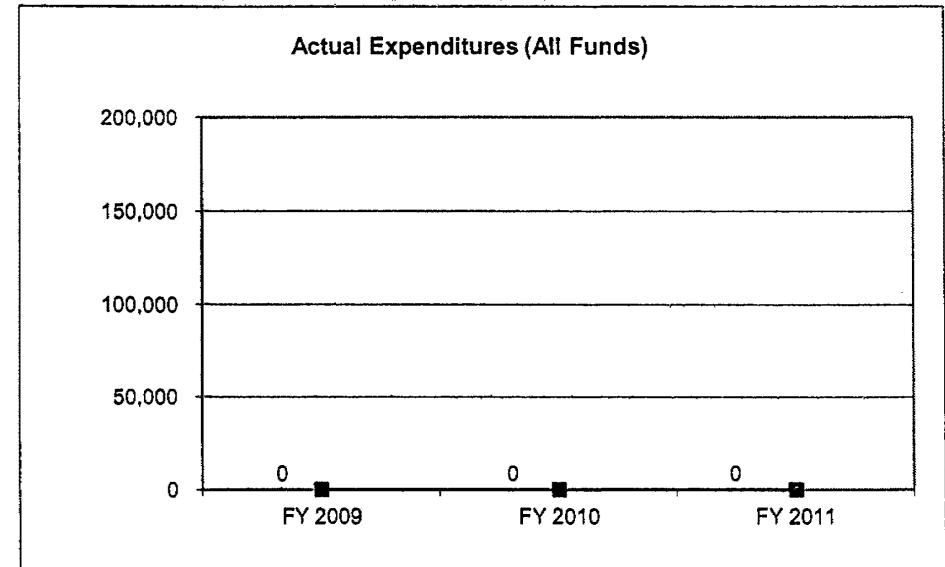
**Budget Unit 42230C**

**Division: Business and Community Services**

**Core: Community Development Corporations Program**

**4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	(200,000)
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT COMM DEV CORPS PROGRAM

### 5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>										
		PD			0.00	200,000	0	0	200,000	
		<b>Total</b>			<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reduction	838 2180	PD			0.00	(200,000)	0	0	(200,000)	Reduce core to match FY12 restriction.
<b>NET DEPARTMENT CHANGES</b>					<b>0.00</b>	<b>(200,000)</b>	<b>0</b>	<b>0</b>	<b>(200,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>										
		PD			0.00	0	0	0	0	
		<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
		PD			0.00	0	0	0	0	
		<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM DEV CORPS PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	200,000	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Corporations Program (CDC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

A Community Development Corporation (CDC) is a not-for-profit corporation whose primary purpose is to promote the industrial, economic, entrepreneurial, commercial, and civic development or redevelopment of a community that benefits low-income individuals and communities. The CDC board of directors is composed of business, civic, and community leaders. The funds are to specifically be used for the general administration of CDCs, job training, or retraining activities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 315.400, RSMo.

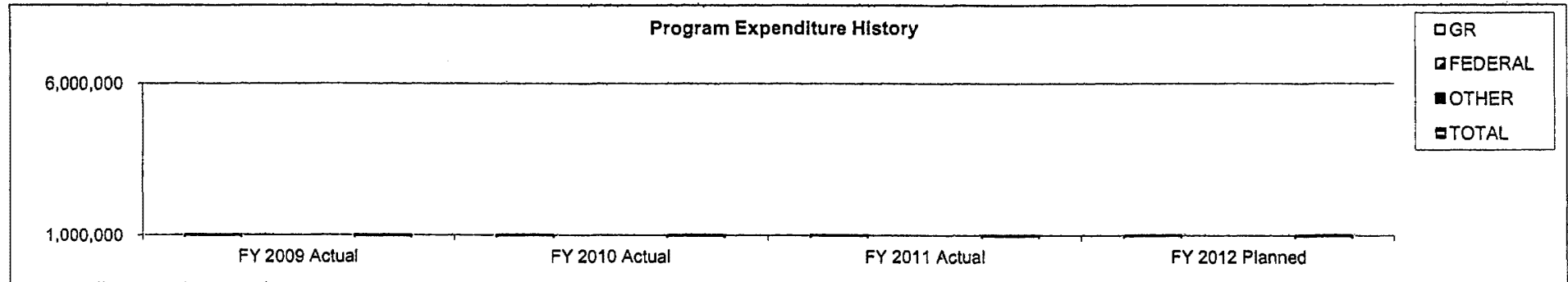
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned reflects restriction.

**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Corporations Program (CDC)**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

**7b. Provide an efficiency measure.**

**7c. Provide the number of clients/individuals served, if applicable.**

**7d. Provide a customer satisfaction measure, if available.**

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>YOUTH OPPORTUNITY &amp; VIOLENCE</b>									
CORE									
PROGRAM-SPECIFIC									
YOUTH OPPORT & VIOLENCE PREV	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00	
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Youth Opportunities and Violence Prevention

Budget Unit 42250C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)  
 Notes: An "E" is requested on \$1 PSD "Other" fund.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)  
 Notes: An "E" is requested on \$1 PSD "Other" fund.

## 2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

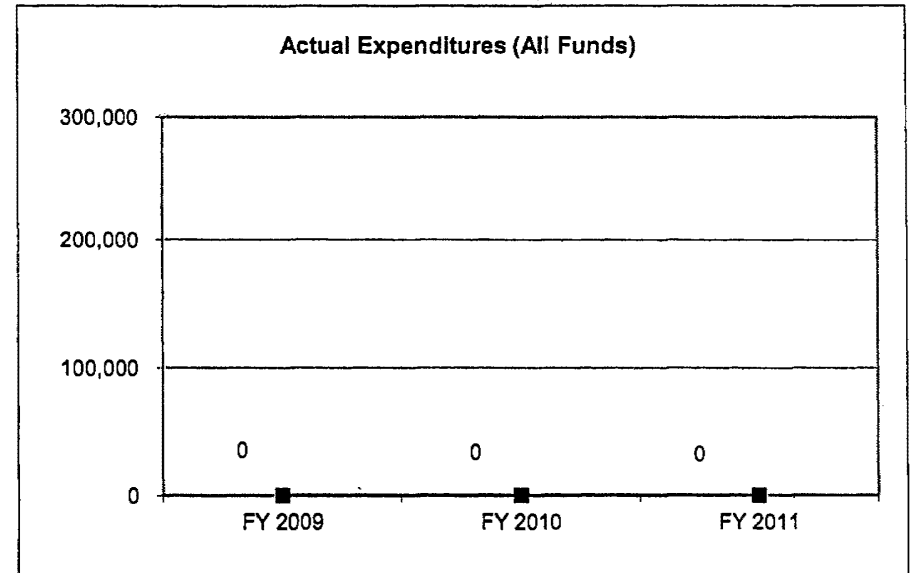
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Youth Opportunities and Violence Prevention**

**Budget Unit 42250C**

**4. FINANCIAL HISTORY**

	<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Current Yr.</b>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
YOUTH OPPORTUNITY & VIOLENCE**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
YOUTH OPPORTUNITY & VIOLENCE								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Youth Opportunities and Violence Prevention Program**

**Program is found in the following core budget(s): Youth Opportunities and Violence Prevention**

**1. What does this program do?**

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1100 RSMo.

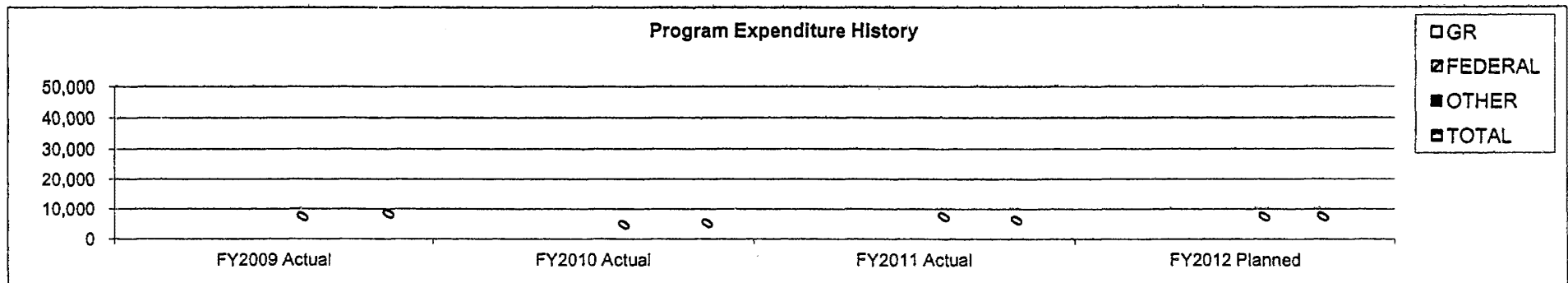
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Youth Opportunities and Violence Prevention Fund (0827)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Youth Opportunities and Violence Prevention Program**

**Program is found in the following core budget(s): Youth Opportunities and Violence Prevention**

**7a. Provide an effectiveness measure.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7b. Provide an efficiency measure.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7c. Provide the number of clients/individuals served, if applicable.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DELTA REGIONAL AUTHORITY</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	12,552	0.30	0	0.00	0	0.00	0	0.00	
TOTAL - PS	12,552	0.30	0	0.00	0	0.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	4,626	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	4,626	0.00	0	0.00	0	0.00	0	0.00	
<b>TOTAL</b>	<b>17,178</b>	<b>0.30</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$17,178</b>	<b>0.30</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Delta Regional Authority

Budget Unit 42220C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta. Payment of the DRA membership dues is now paid by the Department of Agriculture.

## 3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

# CORE DECISION ITEM

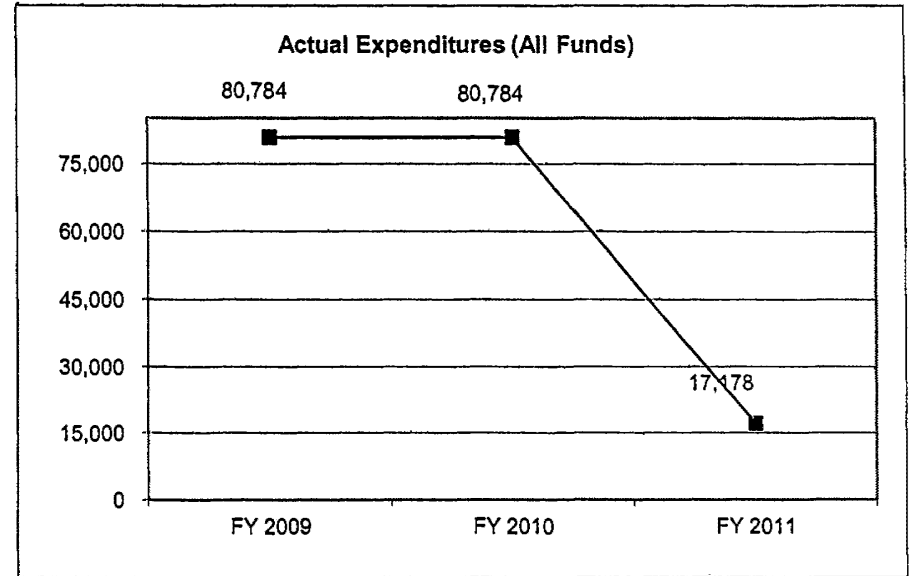
Department: Economic Development  
 Division: Business and Community Services  
 Core: Delta Regional Authority

Budget Unit 42220C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	86,000	80,784	76,501	0
Less Reverted (All Funds)	(5,216)	0	(2,295)	N/A
Budget Authority (All Funds)	80,784	80,784	74,206	N/A
Actual Expenditures (All Funds)	80,784	80,784	17,178	N/A
Unexpended (All Funds)	0	0	57,028	N/A
Unexpended, by Fund:				
General Revenue	0	0	57,028	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) The membership for DRA is paid by the Department of Agriculture.

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DELTA REGIONAL AUTHORITY</b>								
<b>CORE</b>								
ECONOMIC DEV INCENTIVE SPC III	12,552	0.30	0	0.00	0	0.00	0	0.00
TOTAL - PS	12,552	0.30	0	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	4,544	0.00	0	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	82	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	4,626	0.00	0	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$17,178</b>	<b>0.30</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$17,178	0.30	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**1. What does this program do?**

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta. Payment of the DRA membership dues is now paid by the Department of Agriculture.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Congressional Record - House H12285

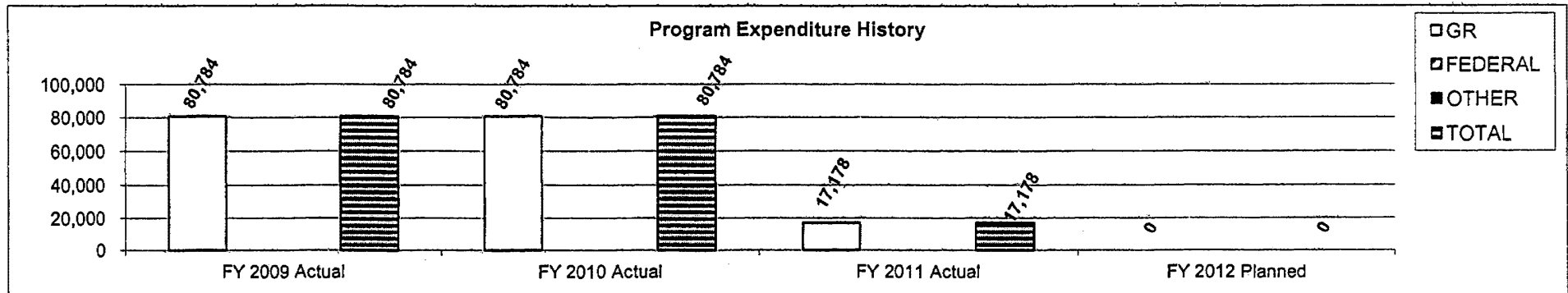
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note:

**6. What are the sources of the "Other " funds?**

N/A

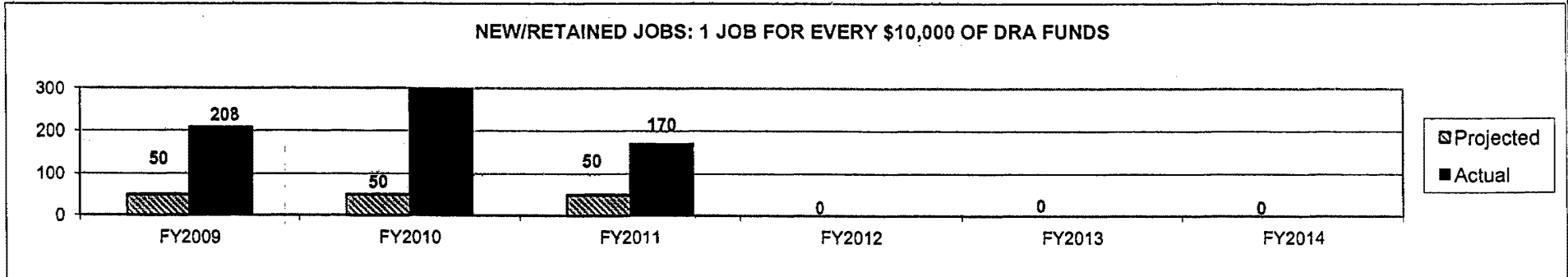
## PROGRAM DESCRIPTION

**Department:** Economic Development

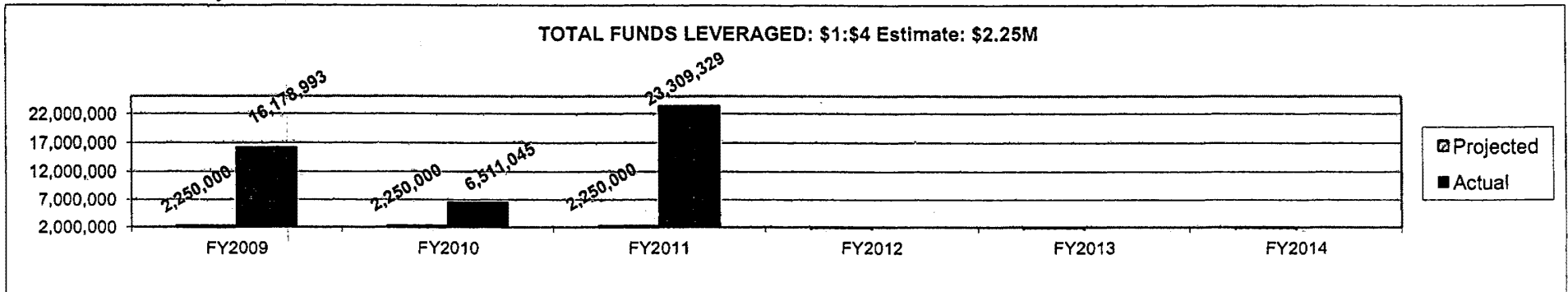
**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
TOTAL - PD	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
TOTAL	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
GRAND TOTAL	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$10,226,570	0.00

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Tax Increment Financing (TIF)

Budget Unit 42290C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,226,570	10,226,570
TRF	0	0	0	0
Total	0	0	10,226,570	10,226,570
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing Fund (0848)  
 Notes: Requires a GR transfer to the TIF Fund (0848)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,226,570	10,226,570
TRF	0	0	0	0
Total	0	0	10,226,570	10,226,570
FTE	0.00	0.00	0.00	0.00

<i>Est. Fringe</i>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing Fund (0848)  
 Notes: Requires a GR transfer to the TIF Fund (0848)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
- (2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;
- (5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;
- (6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (7) Kansas City 1200 Main: new development for H&R Block Corporation headquarters;
- (8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;
- (9) Independence Santa Fe: infrastructure redevelopment to support commercial development and housing;

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF)**

**Budget Unit 42290C**

(10) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;  
 (11) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.  
 (12) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential.

**TIF Projects Completed and Closed:**  
 Excelsior Springs: Elms Hotel and supporting infrastructure.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

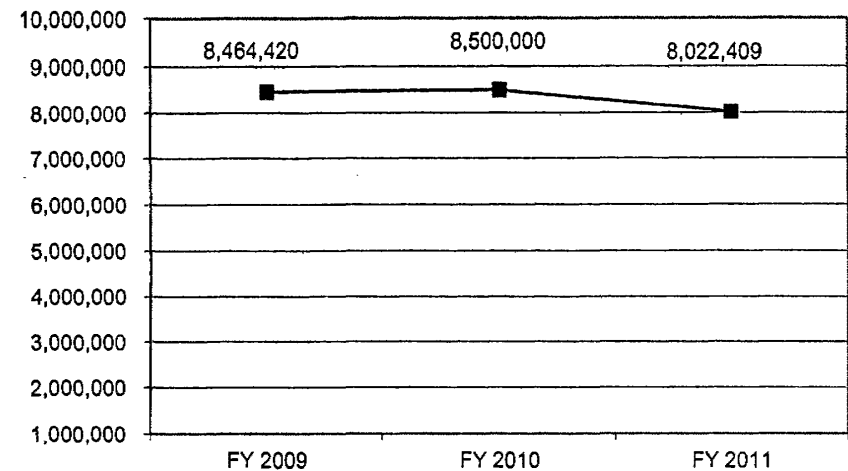
## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,086,123	13,158,455	8,724,027	10,226,570
Less Reverted (All Funds)	0	(4,630,408)	0	N/A
Budget Authority (All Funds)	10,086,123	8,528,047	8,724,027	N/A
Actual Expenditures (All Funds)	8,464,420	8,500,000	8,022,409	N/A
Unexpended (All Funds)	1,621,703	28,047	701,618	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,621,703	28,047	701,618	N/A
	(1)	(2)	(3)	

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**  
 (1) Funds are only paid out as projects generate increment.  
 (2) Funds are only paid out as projects generate increment.  
 (3) Funds are only paid out as projects generate increment.

**Actual Expenditures (All Funds)**



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,226,570	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	<b>10,226,570</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,226,570	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	<b>10,226,570</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	10,226,570	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	<b>10,226,570</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
TOTAL - PD	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
<b>GRAND TOTAL</b>	<b>\$8,022,409</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$10,226,570	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**1. What does this program do?**

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Branson Landing; Independence Crackerneck Creek (Bass Pro); Kansas City Midtown; Riverside L-385 Levee; St. Louis Convention Headquarters Hotel; Springfield Jordan Valley Park; Kansas City East Village Project; Kansas City Pershing Road; and St. Louis County Lambert East Perimeter Redevelopment.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

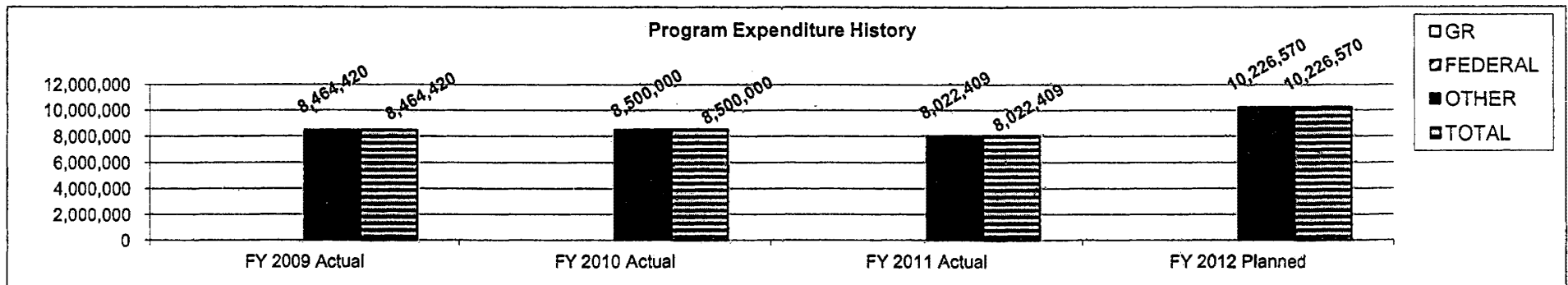
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Missouri Supplement Tax Increment Finance Fund (0848)

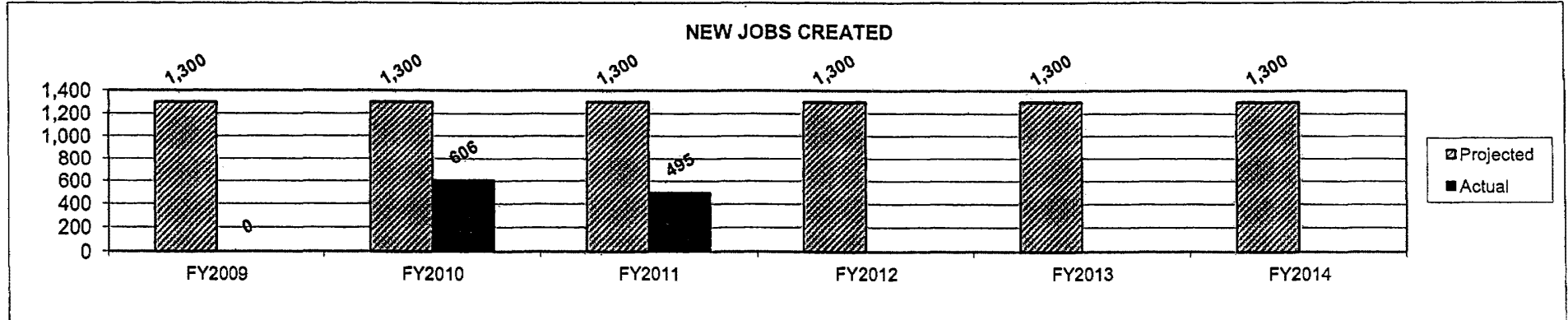
## PROGRAM DESCRIPTION

**Department: Economic Development**

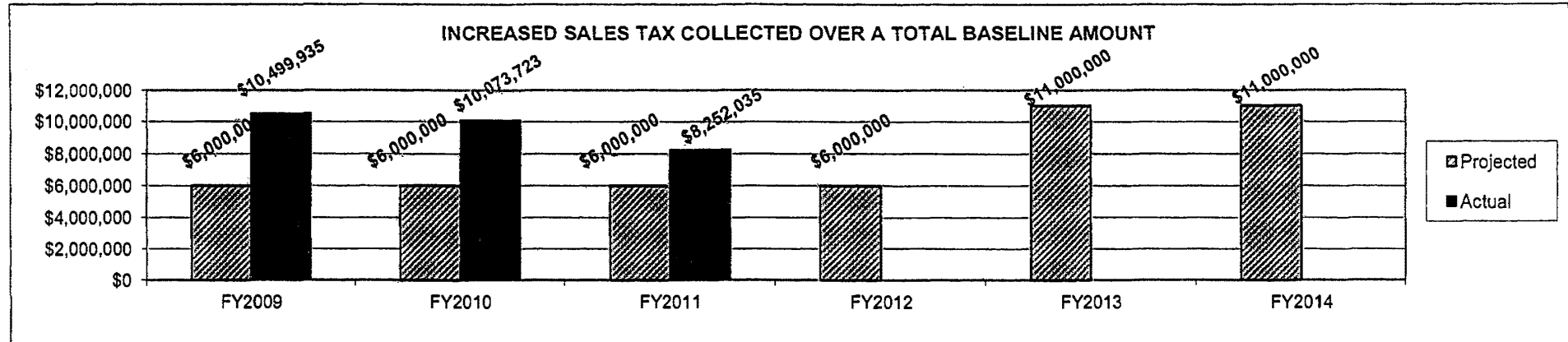
**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



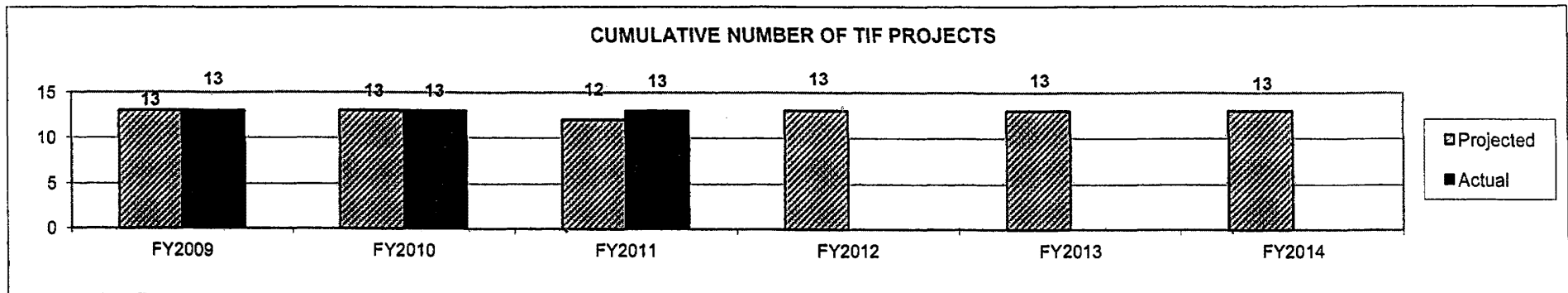
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.  
NA

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
TOTAL - TRF	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
<b>TOTAL</b>	<b>8,022,409</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$8,022,409</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>	<b>\$10,226,570</b>	<b>0.00</b>

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**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF) Transfer**

**Budget Unit** 42280C

**1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	10,226,570	0	0	10,226,570
<b>Total</b>	<b>10,226,570</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>

FTE                      0.00                      0.00                      0.00                      0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	10,226,570	0	0	10,226,570
<b>Total</b>	<b>10,226,570</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>

FTE                      0.00                      0.00                      0.00                      0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

**2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**3. PROGRAM LISTING (list programs included in this core funding)**

State Tax Increment Financing Program

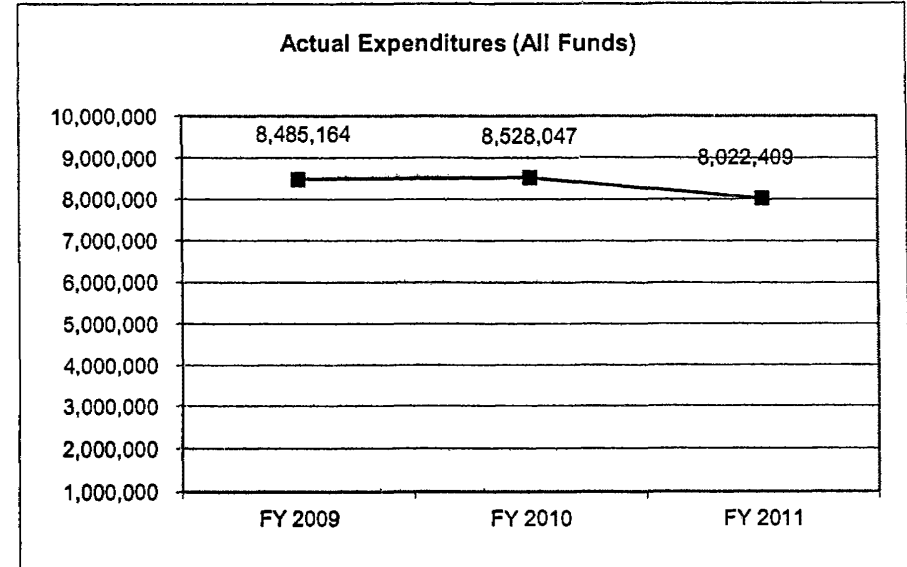
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,086,123	13,158,455	8,724,027	10,226,570
Less Reverted (All Funds)	(874,452)	(4,630,408)	(261,721)	N/A
Budget Authority (All Funds)	9,211,671	8,528,047	8,462,306	N/A
Actual Expenditures (All Funds)	8,485,164	8,528,047	8,022,409	N/A
Unexpended (All Funds)	726,507	0	439,897	N/A
Unexpended, by Fund:				
General Revenue	726,507	0	439,897	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (3) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	10,226,570	0	0	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	10,226,570	0	0	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	10,226,570	0	0	10,226,570	
	<b>Total</b>	<b>0.00</b>	<b>10,226,570</b>	<b>0</b>	<b>0</b>	<b>10,226,570</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
TOTAL - TRF	8,022,409	0.00	10,226,570	0.00	10,226,570	0.00	10,226,570	0.00
GRAND TOTAL	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$10,226,570	0.00
GENERAL REVENUE	\$8,022,409	0.00	\$10,226,570	0.00	\$10,226,570	0.00	\$10,226,570	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**1. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

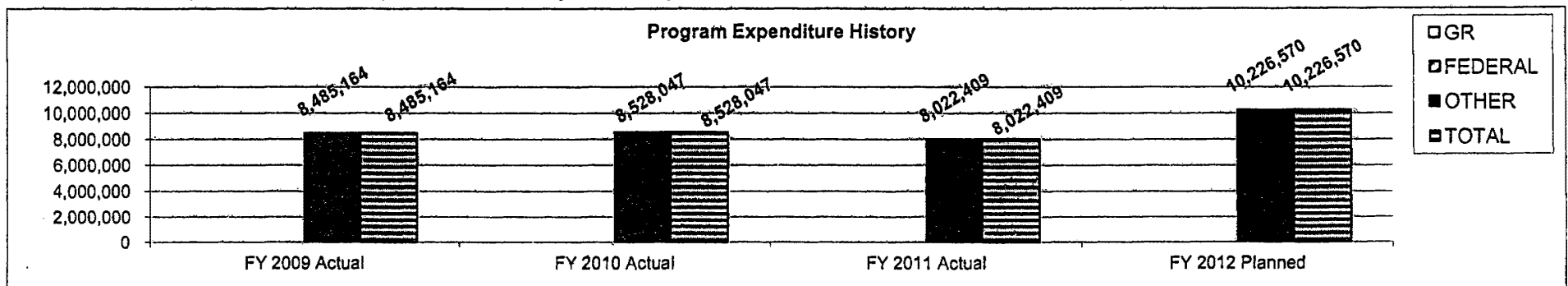
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MODESA PROGRAM</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
STATE SUPP DOWNTOWN DEVELOPMNT	820,625	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00	
TOTAL - PD	820,625	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00	
<b>TOTAL</b>	<b>820,625</b>	<b>0.00</b>	<b>1,240,450</b>	<b>0.00</b>	<b>1,240,450</b>	<b>0.00</b>	<b>1,240,450</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$820,625</b>	<b>0.00</b>	<b>\$1,240,450</b>	<b>0.00</b>	<b>\$1,240,450</b>	<b>0.00</b>	<b>\$1,240,450</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 42295C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,240,450	1,240,450
TRF	0	0	0	0
Total	0	0	1,240,450	1,240,450
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,240,450	1,240,450
TRF	0	0	0	0
Total	0	0	1,240,450	1,240,450
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

## 2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

### Active Projects:

Kansas City Live! - restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

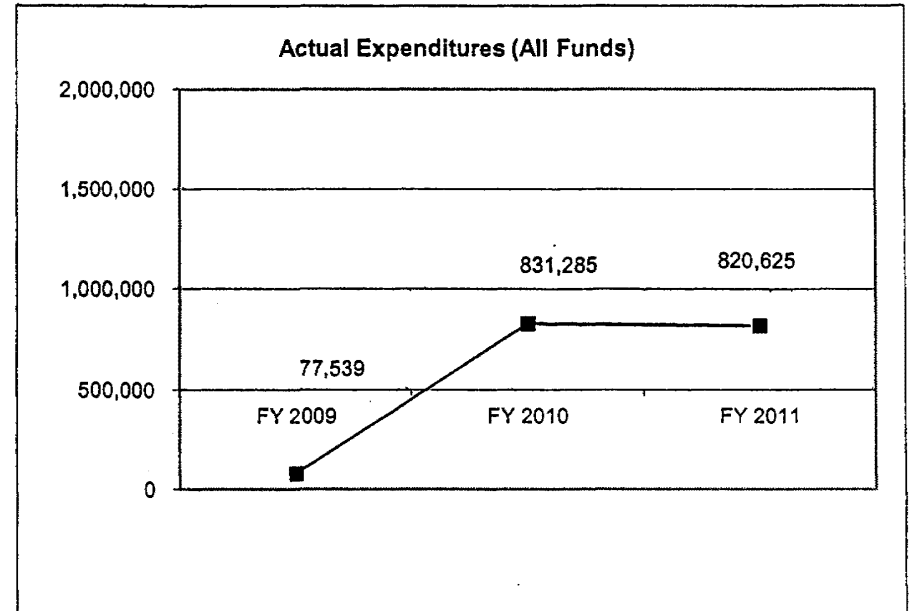
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Downtown Economic Stimulus Act (MODESA)**

**Budget Unit 42295C**

**4. FINANCIAL HISTORY**

	<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Current Yr.</b>
Appropriation (All Funds)	3,146,400	3,240,450	1,240,450	1,240,450
Less Reverted (All Funds)	0	(1,999,765)	0	N/A
Budget Authority (All Funds)	3,146,400	1,240,685	1,240,450	N/A
Actual Expenditures (All Funds)	77,539	831,285	820,625	N/A
Unexpended (All Funds)	3,068,861	409,400	419,825	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	3,068,861	409,400	419,825	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Funds are only paid out as projects generate increment.
  - (2) Funds are only paid out as projects generate increment.
  - (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1,240,450	1,240,450	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,240,450</b>	<b>1,240,450</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1,240,450	1,240,450	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,240,450</b>	<b>1,240,450</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1,240,450	1,240,450	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,240,450</b>	<b>1,240,450</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	820,625	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00
TOTAL - PD	820,625	0.00	1,240,450	0.00	1,240,450	0.00	1,240,450	0.00
GRAND TOTAL	\$820,625	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$1,240,450	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$820,625	0.00	\$1,240,450	0.00	\$1,240,450	0.00	\$1,240,450	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: (1) Kansas City Live! - a project to restore/rebuild eight city blocks (approx 425,000 sq. feet) in the south central part of downtown KC to consist of specialty retail establishments and loft housing.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo

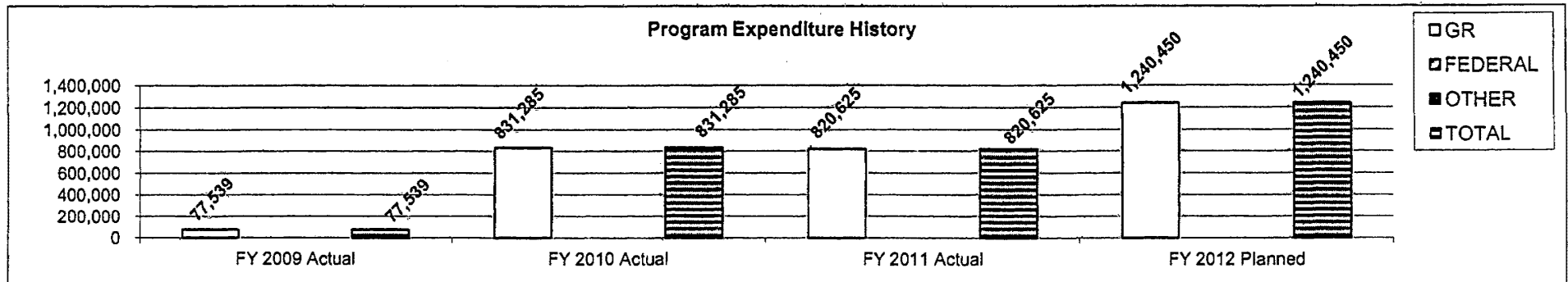
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

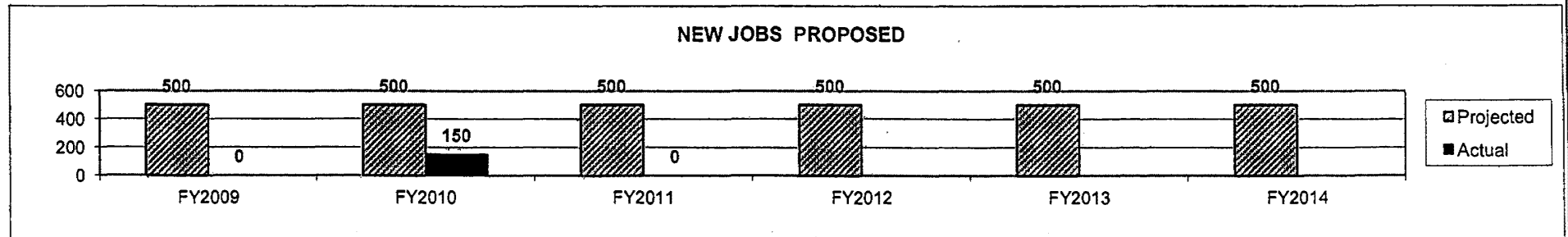
**Department:** Economic Development

**Program Name:** Missouri Downtown Economic Stimulus Act (MODESA)

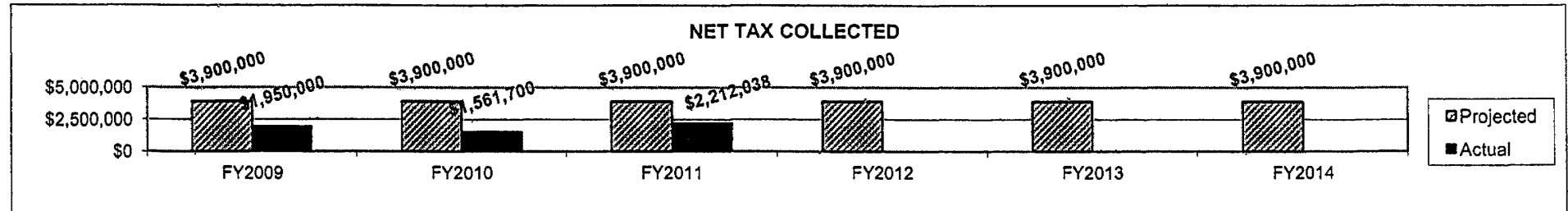
**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act (MODESA)

**7a. Provide an effectiveness measure.**

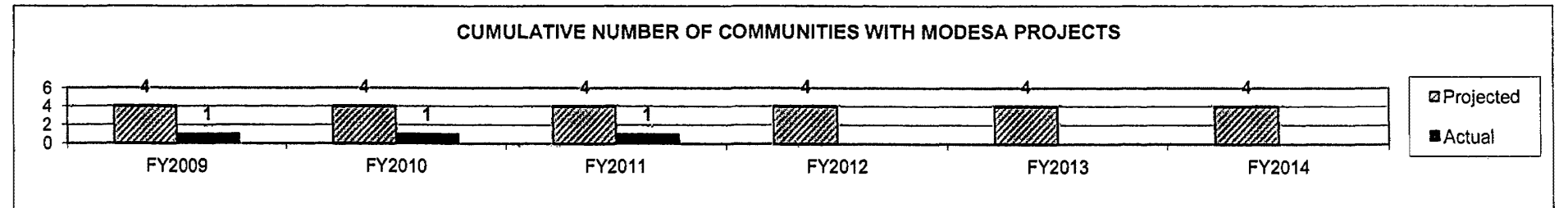
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	176,910	0.00	234,697	0.00	234,697	0.00	234,697	0.00
TOTAL - PD	176,910	0.00	234,697	0.00	234,697	0.00	234,697	0.00
TOTAL	176,910	0.00	234,697	0.00	234,697	0.00	234,697	0.00
GRAND TOTAL	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00	\$234,697	0.00

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Downtown Revitalization Preservation Program

Budget Unit 42297C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	234,697	234,697
TRF	0	0	0	0
Total	0	0	234,697	234,697
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)  
 Notes:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	234,697	234,697
TRF	0	0	0	0
Total	0	0	234,697	234,697
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)  
 Notes:

## 2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

### Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

## 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

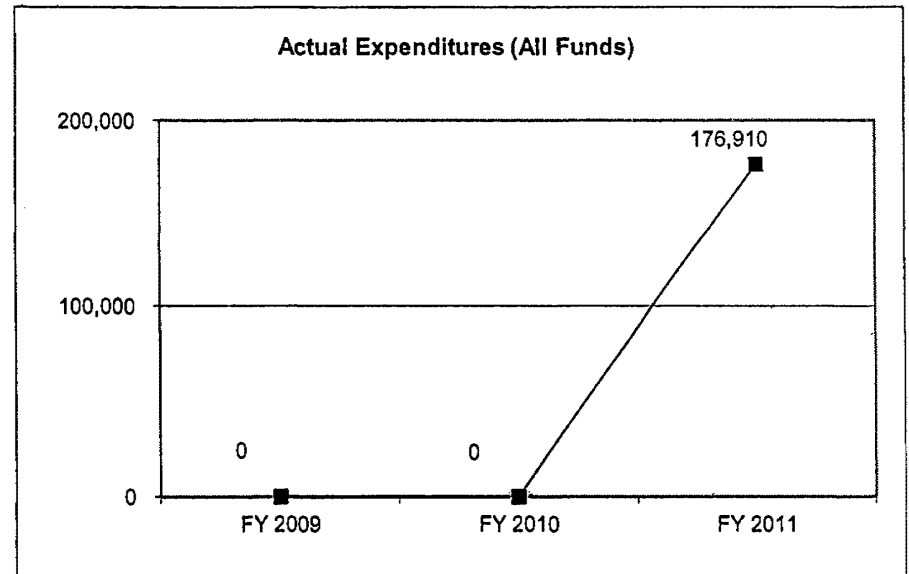
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Downtown Revitalization Preservation Program

Budget Unit 42297C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	100,000	134,805	184,184	234,697
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	100,000	134,805	184,184	N/A
Actual Expenditures (All Funds)	0	0	176,910	N/A
Unexpended (All Funds)	100,000	134,805	7,274	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	100,000	134,805	7,274	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) FY2009 was the first year of funding for the program.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**DWTN REVITAL PRSRVTN PRG**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	234,697	234,697	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>234,697</b>	<b>234,697</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	234,697	234,697	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>234,697</b>	<b>234,697</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	234,697	234,697	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>234,697</b>	<b>234,697</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	176,910	0.00	234,697	0.00	234,697	0.00	234,697	0.00
TOTAL - PD	176,910	0.00	234,697	0.00	234,697	0.00	234,697	0.00
GRAND TOTAL	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00	\$234,697	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$176,910	0.00	\$234,697	0.00	\$234,697	0.00	\$234,697	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Project included in Performance Measures: (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 99.1080 to 99.1092, RSMo

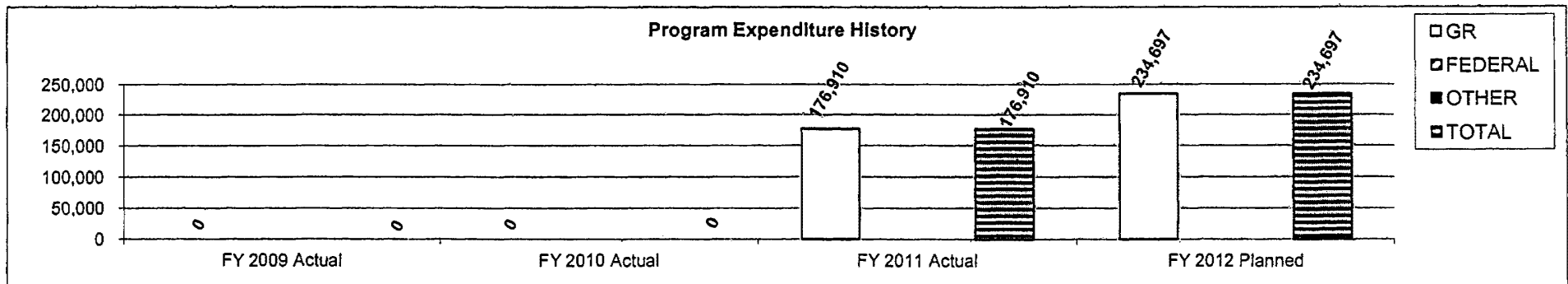
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Downtown Revitalization Preservation Fund (0907)

## PROGRAM DESCRIPTION

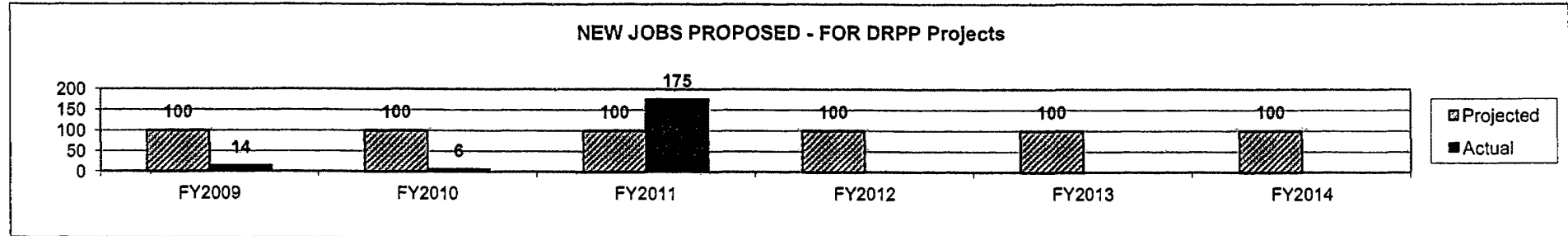
**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

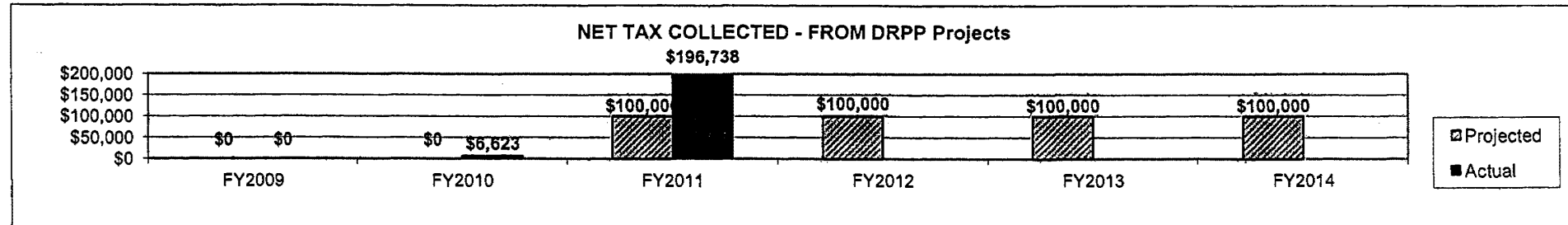
**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**7a. Provide an effectiveness measure.**

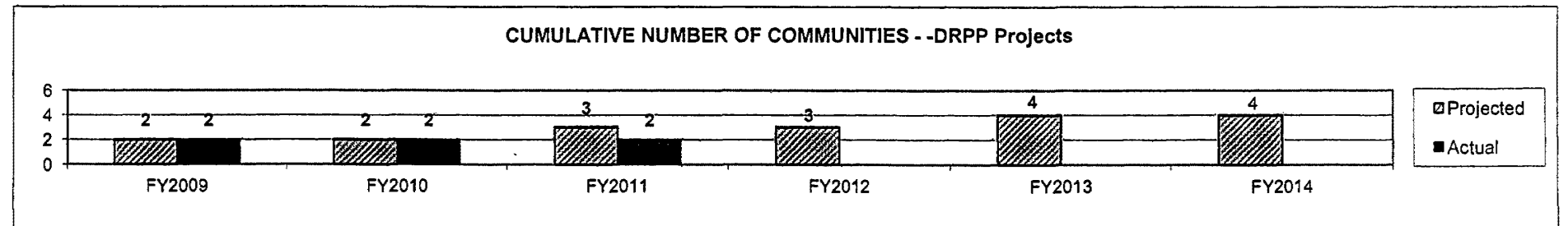
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MORESA PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>1</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Rural Economic Stimulus Act (MORESA)

Budget Unit 42300C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)  
 Notes: "E" is requested on \$1 PSD in Other Funds.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)  
 Notes: "E" is requested on \$1 PSD in Other Funds.

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Rural Economic Stimulus Act (MORESA)

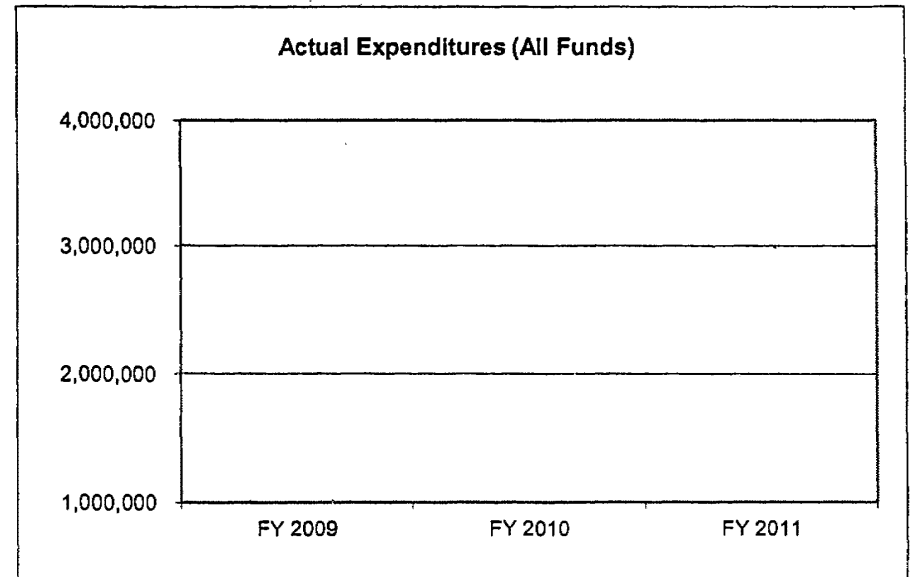
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Rural Economic Stimulus Act (MORESA)**

**Budget Unit 42300C**

**4. FINANCIAL HISTORY**

	<u>FY 2009 Actual</u>	<u>FY 2010 Actual</u>	<u>FY 2011 Actual</u>	<u>FY 2012 Current Yr.</u>
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (2) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (3) Funds are only paid out as projects generate increment. No program activity resulting in increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MORESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MORESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	1	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>	<b>\$1</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA)

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA)

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1000, RSMo.

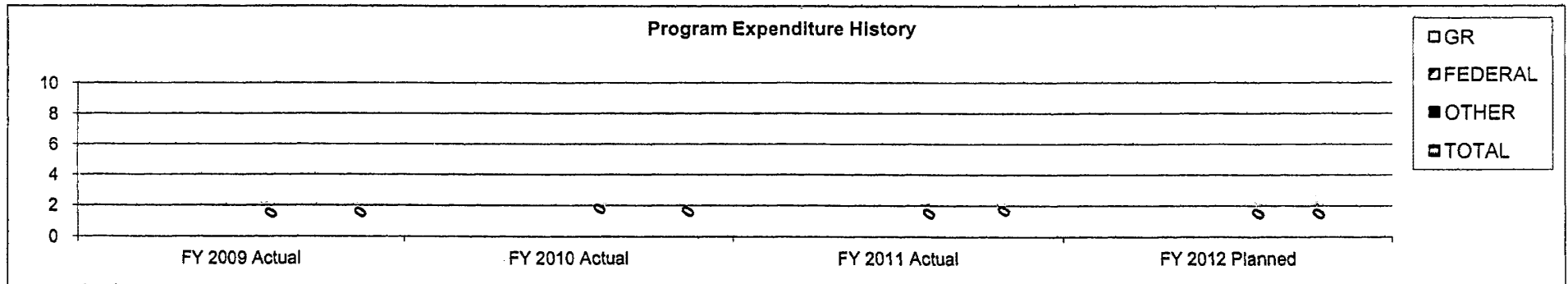
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Rural Economic Stimulus Act Fund (0767)

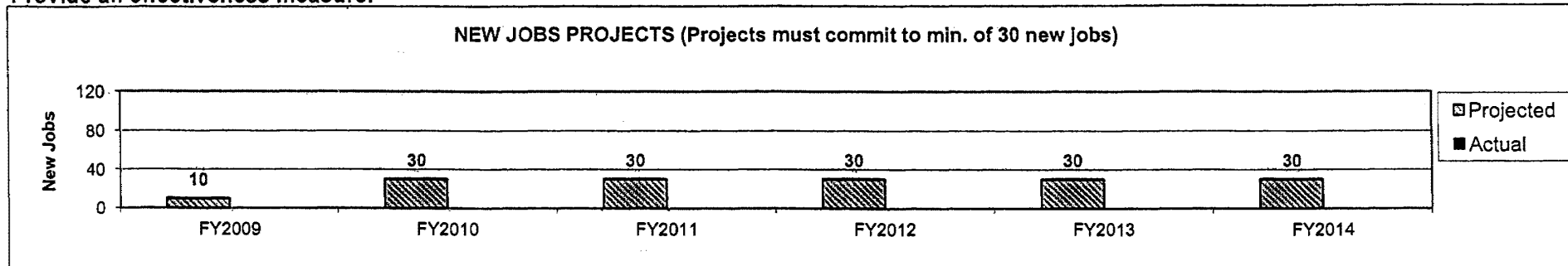
## PROGRAM DESCRIPTION

Department: Economic Development

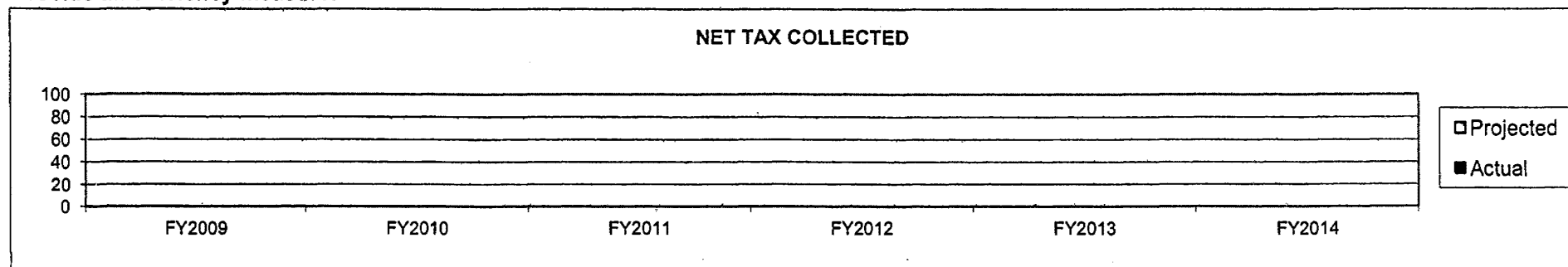
Program Name: Missouri Rural Economic Stimulus Act (MORESA)

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

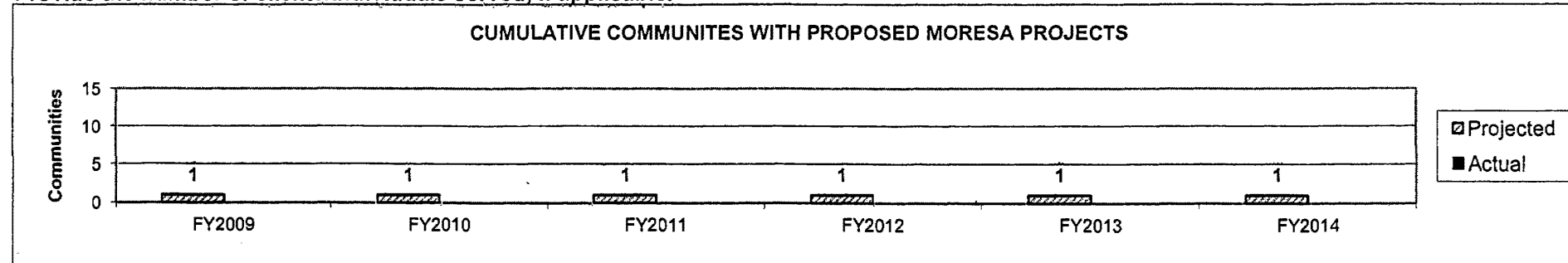
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER								
CORE								
FUND TRANSFERS								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

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**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MODESA Transfer**

**Budget Unit 42305C**

**1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MODESA Fund (0766)  
 Notes: Transfer from the MODESA Fund (0766) to GR  
 An "E" is requested on \$1 Other Fund

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MODESA Fund (0766)  
 Notes: Transfer from the MODESA Fund (0766) to GR  
 An "E" is requested on \$1 Other Fund

**2. CORE DESCRIPTION**

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

The Missouri Downtown Economic Stimulus Program (MODESA) is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**3. PROGRAM LISTING (list programs included in this core funding)**

MODESA Transfer

# CORE DECISION ITEM

Department: Economic Development

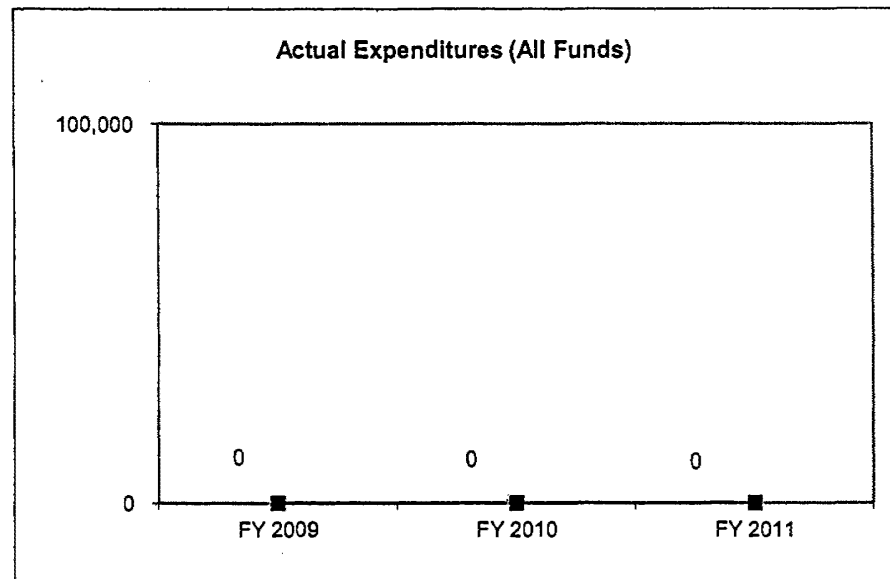
Budget Unit 42305C

Division: Business and Community Services

Core: MODESA Transfer

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							
DEPARTMENT CORE REQUEST	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							
GOVERNOR'S RECOMMENDED CORE	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<hr/>							

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Downtown Stimulus Act Transfer

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act Transfer

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.963, RSMo.

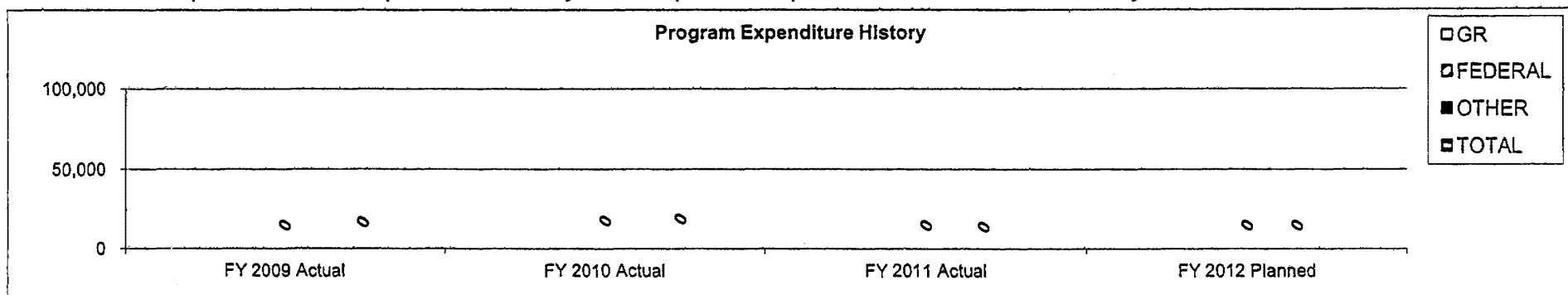
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Stimulus Act Transfer**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
MORESA TRANSFER									
CORE									
FUND TRANSFERS									
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	1	0.00	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00	0.00

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42315C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: MORESA Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2013 Budget Request</b>					<b>FY 2013 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	1	1	TRF	0	0	1	1
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>					<b>Est. Fringe</b>				
	0	0	0	0		0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b> MORESA Fund (0767)					<b>Other Funds:</b> MORESA Fund (0767)				
<b>Notes:</b> A transfer from the MORESA Fund (0767) to GR. An "E" is requested on \$1 Other Fund					<b>Notes:</b> A transfer from the MORESA Fund (0767) to GR. An "E" is requested on \$1 Other Fund				
<b>2. CORE DESCRIPTION</b>									
<p>The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.</p> <p>The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
MORESA Transfer									

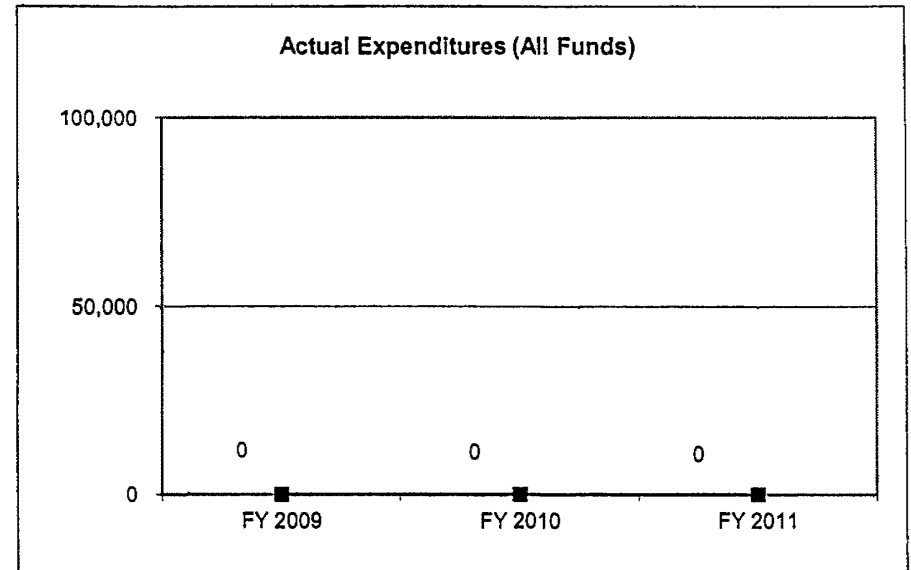
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: MORESA Transfer

Budget Unit 42315C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MORESA TRANSFER

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MORESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1000, RSMo.

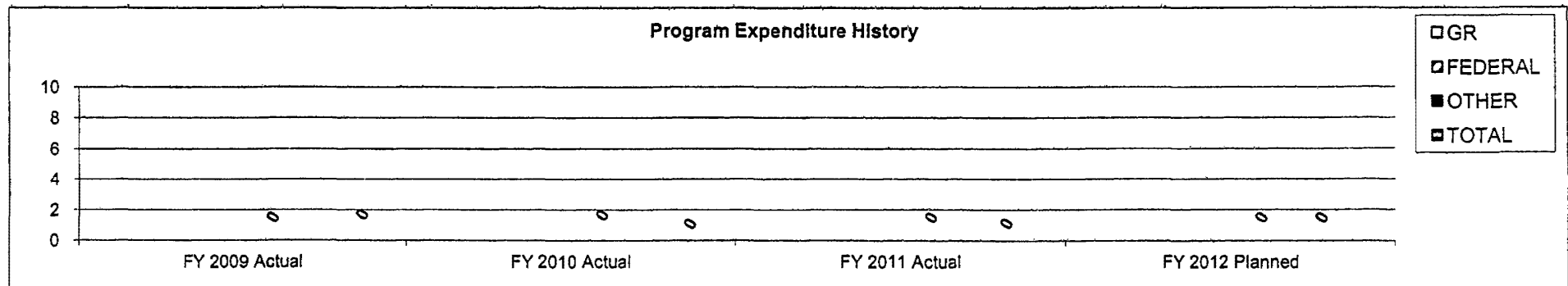
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Rural Economic Stimulus Act Fund (0767).

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**Program is found in the following core budget(s):** Missouri Rural Economic Stimulus Act (MORESA) Transfer

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	28,563	0.73	33,019	1.00	33,019	1.00	33,019	1.00
COMMUNITY SERV COMM-FED/OTHER	165,962	4.19	188,163	4.00	188,163	4.00	188,163	4.00
TOTAL - PS	194,525	4.92	221,182	5.00	221,182	5.00	221,182	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	141,169	0.00	186,266	0.00	186,266	0.00	186,266	0.00
TOTAL - EE	141,169	0.00	186,266	0.00	186,266	0.00	186,266	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
TOTAL - PD	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
<b>TOTAL</b>	<b>3,812,830</b>	<b>4.92</b>	<b>3,014,744</b>	<b>5.00</b>	<b>3,014,744</b>	<b>5.00</b>	<b>3,014,744</b>	<b>5.00</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	303	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	1,725	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,028	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,028</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,812,830</b>	<b>4.92</b>	<b>\$3,014,744</b>	<b>5.00</b>	<b>\$3,014,744</b>	<b>5.00</b>	<b>\$3,016,772</b>	<b>5.00</b>

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division : Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	33,019	188,163	0	221,182
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
TRF	0	0	0	0
<b>Total</b>	<b>33,019</b>	<b>2,981,725</b>	<b>0</b>	<b>3,014,744</b>
<b>FTE</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>

<b>Est. Fringe</b>	<b>16,741</b>	<b>95,399</b>	<b>0</b>	<b>112,139</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	33,019	188,163	0	221,182
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
TRF	0	0	0	0
<b>Total</b>	<b>33,019</b>	<b>2,981,725</b>	<b>0</b>	<b>3,014,744</b>
<b>FTE</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>

<b>Est. Fringe</b>	<b>16,741</b>	<b>95,399</b>	<b>0</b>	<b>112,139</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.

## 2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

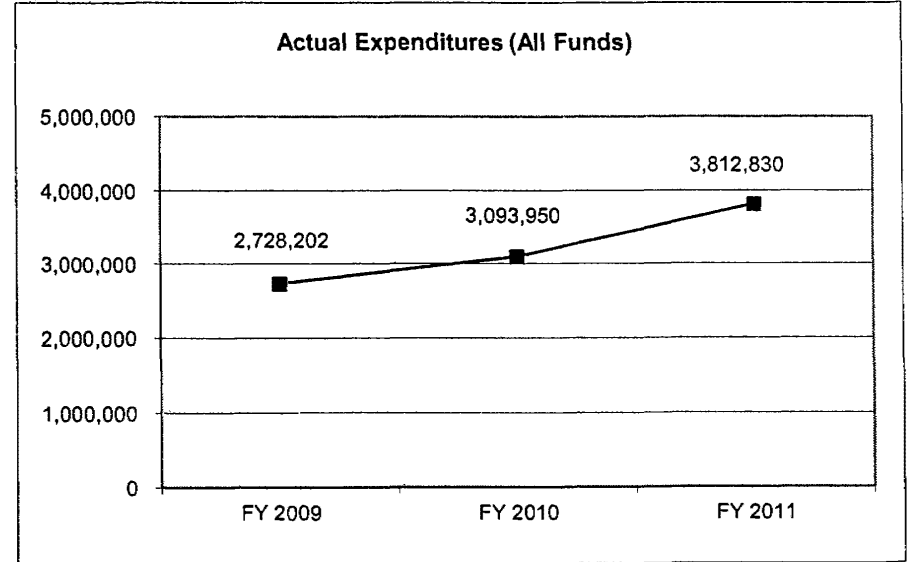
# CORE DECISION ITEM

**Department: Economic Development**  
**Division : Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	3,022,746	3,016,593	3,014,744	3,014,744
Less Reverted (All Funds)	(7,966)	0	(991)	
Budget Authority (All Funds)	3,014,780	3,016,593	3,013,753	3,014,744
Actual Expenditures (All Funds)	2,728,202	3,093,950	3,812,830	N/A
Unexpended (All Funds)	286,578	(77,357)	(799,077)	N/A
Unexpended, by Fund:				
General Revenue	543	4,493	3,465	N/A
Federal	286,035	(81,850)	(802,542)	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available.
  - (2) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$300,000.
  - (3) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$834,000.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO COMMUNITY SVS COMMISSION**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>33,019</b>	<b>2,981,725</b>	<b>0</b>	<b>3,014,744</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>33,019</b>	<b>2,981,725</b>	<b>0</b>	<b>3,014,744</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	5.00	33,019	188,163	0	221,182	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	<b>Total</b>	<b>5.00</b>	<b>33,019</b>	<b>2,981,725</b>	<b>0</b>	<b>3,014,744</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	-ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
EXECUTIVE I	0	0.00	10,508	0.24	10,508	0.24	10,508	0.24
COMMUNITY DEV REP II	0	0.00	13,473	0.31	13,473	0.31	13,473	0.31
ECONOMIC DEV INCENTIVE SPEC I	42,333	1.44	52,320	1.39	52,320	1.39	52,320	1.39
ECONOMIC DEV INCENTIVE SPEC II	54,955	1.48	79,247	1.81	79,247	1.81	79,247	1.81
ECONOMIC DEV INCENTIVE SPC III	41,712	1.00	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	6,620	0.00	6,620	0.00	6,620	0.00
SPECIAL ASST PROFESSIONAL	358	0.00	0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	59,014	1.25	59,014	1.25	59,014	1.25
<b>TOTAL - PS</b>	<b>194,525</b>	<b>4.92</b>	<b>221,182</b>	<b>5.00</b>	<b>221,182</b>	<b>5.00</b>	<b>221,182</b>	<b>5.00</b>
TRAVEL, IN-STATE	18,804	0.00	41,352	0.00	41,352	0.00	41,352	0.00
TRAVEL, OUT-OF-STATE	23,117	0.00	15,389	0.00	15,389	0.00	15,389	0.00
SUPPLIES	15,253	0.00	12,556	0.00	12,556	0.00	12,556	0.00
PROFESSIONAL DEVELOPMENT	13,170	0.00	10,667	0.00	10,667	0.00	10,667	0.00
COMMUNICATION SERV & SUPP	3,568	0.00	8,809	0.00	8,809	0.00	8,809	0.00
PROFESSIONAL SERVICES	44,485	0.00	57,337	0.00	57,337	0.00	57,337	0.00
M&R SERVICES	612	0.00	1,769	0.00	1,769	0.00	1,769	0.00
OFFICE EQUIPMENT	0	0.00	5,245	0.00	5,245	0.00	5,245	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,426	0.00	1,426	0.00	1,426	0.00
EQUIPMENT RENTALS & LEASES	426	0.00	2,013	0.00	2,013	0.00	2,013	0.00
MISCELLANEOUS EXPENSES	21,734	0.00	29,653	0.00	29,653	0.00	29,653	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
<b>TOTAL - EE</b>	<b>141,169</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>	<b>186,266</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,477,136	0.00	2,607,296	0.00	2,607,296	0.00	2,607,296	0.00
<b>TOTAL - PD</b>	<b>3,477,136</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>	<b>2,607,296</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,812,830</b>	<b>4.92</b>	<b>\$3,014,744</b>	<b>5.00</b>	<b>\$3,014,744</b>	<b>5.00</b>	<b>\$3,014,744</b>	<b>5.00</b>
<b>GENERAL REVENUE</b>	<b>\$28,563</b>	<b>0.73</b>	<b>\$33,019</b>	<b>1.00</b>	<b>\$33,019</b>	<b>1.00</b>	<b>\$33,019</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$3,784,267</b>	<b>4.19</b>	<b>\$2,981,725</b>	<b>4.00</b>	<b>\$2,981,725</b>	<b>4.00</b>	<b>\$2,981,725</b>	<b>4.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

**1. What does this program do?**

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

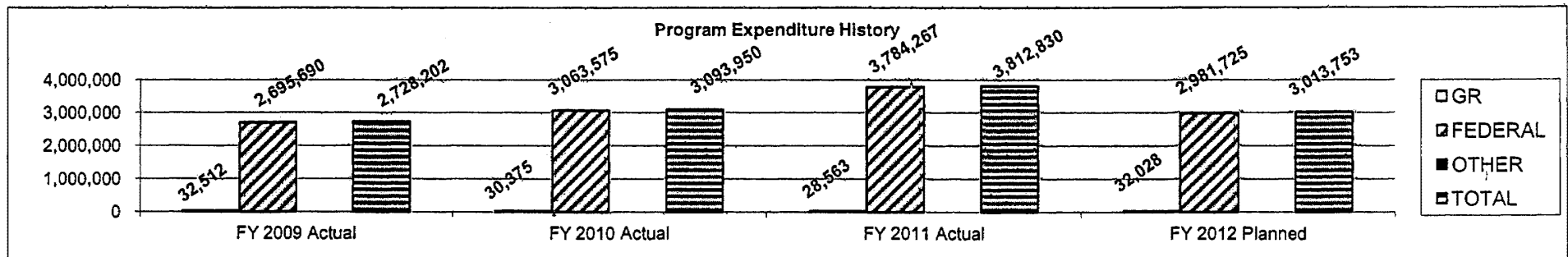
**3. Are there federal matching requirements? If yes, please explain.**

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2012 Planned Expenditures for GR reflects 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

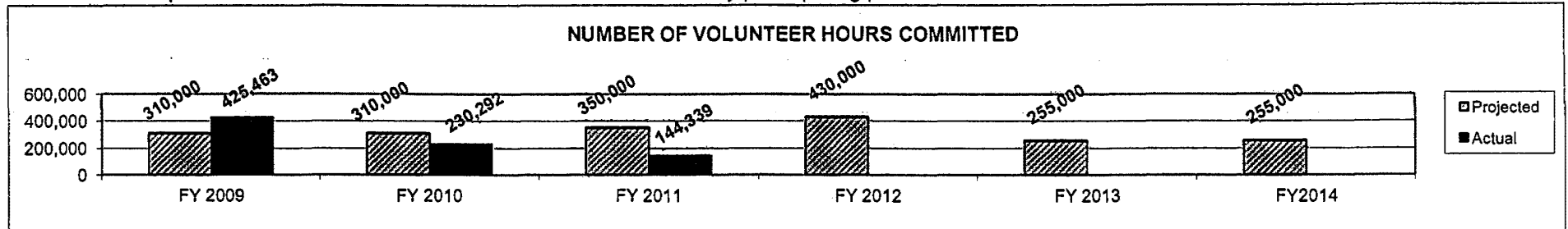
**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

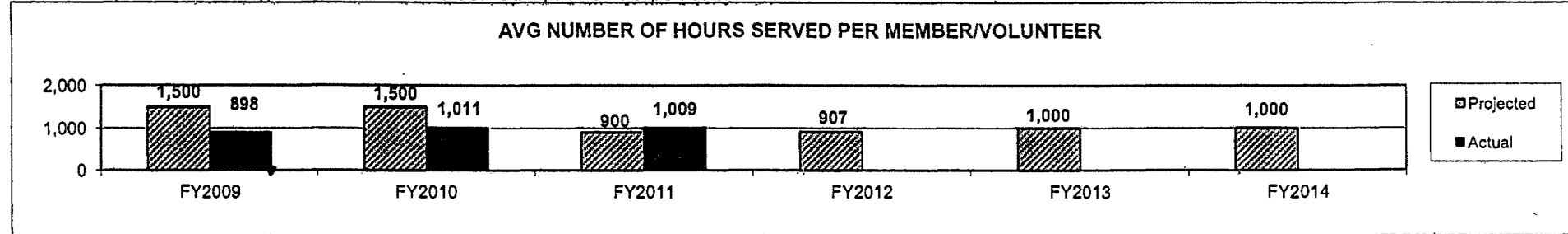
**7a. Provide an effectiveness measure.**

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

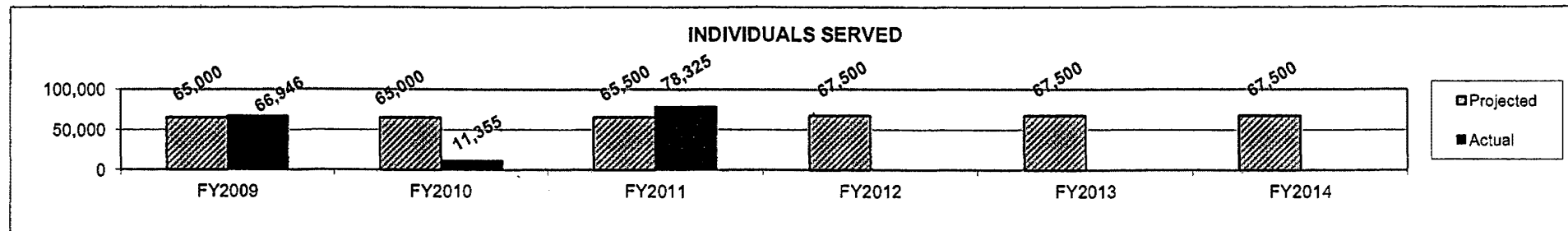


**7b. Provide an efficiency measure.**

Number represents average number of hours served by AmeriCorps Members.



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A



# DED REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE AUTISM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	190,047	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	190,047	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL	190,047	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$190,047	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42385C</b>				
<b>Division: Workforce Development</b>									
<b>Core - Workforce Autism</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2013 Budget Request</b>					<b>FY 2013 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	200,000	0	0	200,000	PSD	200,000	0	0	200,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	200,000	0	0	200,000	Total	200,000	0	0	200,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
For the purpose of providing funding for specific persons with autism spectrum disorders through a contract with a Southeast Missouri not-for-profit organization concentrating on the maximization of giftedness, workforce transition skills, independent living skills and employment support services.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Workforce Autism Project									

# CORE DECISION ITEM

Department: Economic Development

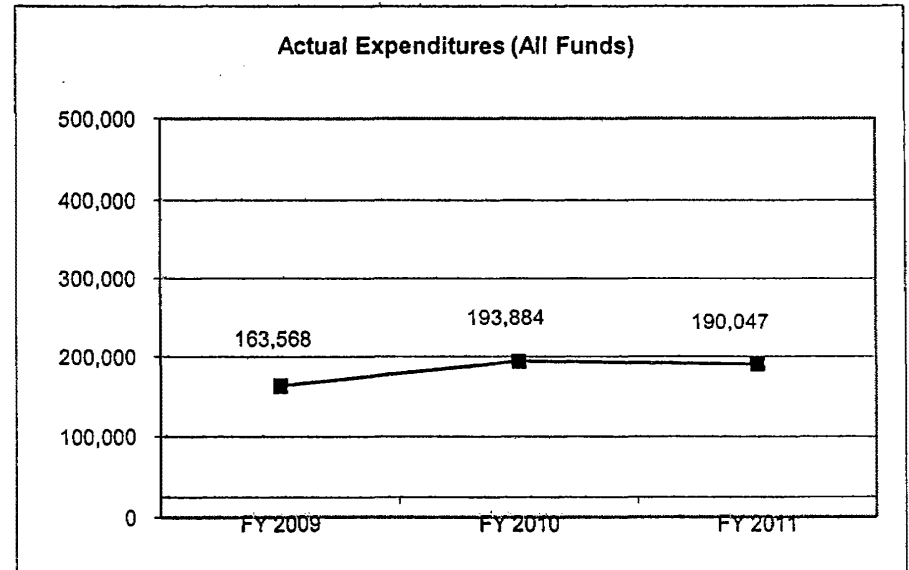
Budget Unit 42385C

Division: Workforce Development

Core - Workforce Autism

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	(36,432)	(6,000)	(6,000)	N/A
Budget Authority (All Funds)	163,568	194,000	194,000	N/A
Actual Expenditures (All Funds)	163,568	193,884	190,047	N/A
Unexpended (All Funds)	0	116	3,953	N/A
Unexpended, by Fund:				
General Revenue	0	116	3,953	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
WORKFORCE AUTISM**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	200,000	0	0	200,000	
	<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE AUTISM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	190,047	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	190,047	0.00	200,000	0.00	200,000	0.00	200,000	0.00
<b>GRAND TOTAL</b>	<b>\$190,047</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
GENERAL REVENUE	\$190,047	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Workforce Autism Project**

**Program is found in the following core budget(s): Workforce Autism**

**1. What does this program do?**

This program makes it possible to couple the job skills training of autistic clients with the implementation of an innovation in assessment for persons on the autism spectrum by providing them funding, program support, administrative support and training. The assessment model was created by the Tailor Institute and seeks to advance the effectiveness of autism assessment for qualifying individuals with autism as to their level of "giftedness" or special skills areas. Training is provided for their necessary living, social and workforce transition skills, while the program achieves matching the individual's "gifted" skill sets to an appropriate employment opportunity that maximizes their skills.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

HB 7.135

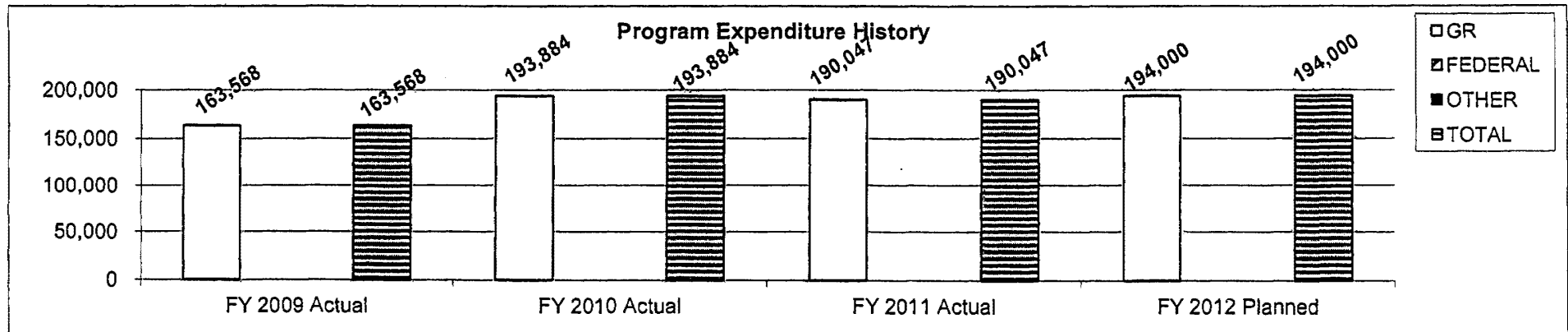
**3. Are there federal matching requirements? If yes, please explain.**

None

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Workforce Autism Project**

**Program is found in the following core budget(s): Workforce Autism**

**7a. Provide an effectiveness measure.**

Various assessment tools, as identified in the model, will be used to assess the autistic individual's giftedness area and level, as well as their functioning level to determine if they qualify for the program. The goal of the program is to enhance the lives of gifted autistic individuals by providing appropriate employment in their gifted field that leads to independent living.

**7b. Provide an efficiency measure.**

Through the model, 80% of the eligible autistic individuals provided services will progress to living and working independently.

**7c. Provide the number of clients/individuals served, if applicable.**

6 current participants will continue to receive training and employment services, as needed.

14 new participants will be determined eligible for the program and will begin receiving training and employment services, as needed.

25 potential employers will be identified, interviewed and provided a program orientation.

NOTE: Additional training may need to be provided to support staff and employer representatives, as needed.

**7d. Provide a customer satisfaction measure, if available.**

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	14,573,061	426.06	21,397,398	531.72	21,397,398	531.72	20,369,036	502.72
MISSOURI JOB DEVELOPMENT FUND	312,611	6.99	371,707	8.00	371,707	8.00	371,707	8.00
TOTAL - PS	14,885,672	433.05	21,769,105	539.72	21,769,105	539.72	20,740,743	510.72
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	2,257,808	0.00	2,918,746	0.00	2,918,746	0.00	2,815,910	0.00
MISSOURI JOB DEVELOPMENT FUND	26,826	0.00	81,389	0.00	81,389	0.00	81,389	0.00
TOTAL - EE	2,284,634	0.00	3,000,135	0.00	3,000,135	0.00	2,897,299	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	34,333	0.00	95,226	0.00	95,226	0.00	95,226	0.00
HERO AT HOME	4,425	0.00	315,000	0.00	315,000	0.00	315,000	0.00
TOTAL - PD	38,758	0.00	410,226	0.00	410,226	0.00	410,226	0.00
<b>TOTAL</b>	<b>17,209,064</b>	<b>433.05</b>	<b>25,179,466</b>	<b>539.72</b>	<b>25,179,466</b>	<b>539.72</b>	<b>24,048,268</b>	<b>510.72</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	187,769	0.00
MISSOURI JOB DEVELOPMENT FUND	0	0.00	0	0.00	0	0.00	3,407	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	191,176	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>191,176</b>	<b>0.00</b>
<b>Hero at Home Increase - 1419005</b>								
PROGRAM-SPECIFIC								
HERO AT HOME	0	0.00	0	0.00	0	0.00	185,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	185,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>185,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$17,209,064</b>	<b>433.05</b>	<b>\$25,179,466</b>	<b>539.72</b>	<b>\$25,179,466</b>	<b>539.72</b>	<b>\$24,424,444</b>	<b>510.72</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42380C				
Division: Workforce Development									
Core: Workforce Administration									
1. CORE FINANCIAL SUMMARY									
FY 2013 Budget Request					FY 2013 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	21,397,398	371,707	21,769,105 E	PS	0	20,369,036	371,707	20,740,743 E
EE	0	2,918,746	81,389	3,000,135 E	EE	0	2,815,910	81,389	2,897,299 E
PSD	0	95,226	315,000	410,226	PSD	0	95,226	315,000	410,226
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	24,411,370	768,096	25,179,466	Total	0	23,280,172	768,096	24,048,268
FTE	0.00	531.72	8.00	539.72	FTE	0.00	502.72	8.00	510.72
Est. Fringe	0	10,848,481	188,455	11,036,936	Est. Fringe	0	10,327,101	188,455	10,515,557
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	MO Job Development Fund - Fund 0600 Hero at Home Fund - Fund 0995				Other Funds:	MO Job Development Fund - Fund 0600 Hero at Home Fund - Fund 0995			
Note:	An "E" is requested on all Federal PS/EE funds.				Note:	An "E" is requested on all Federal PS/EE funds.			
2. CORE DESCRIPTION									
The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act as well as state funding to administer industry training programs. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, and veterans services. This core for administration covers the personal service and expense and equipment costs to operate the programs within the Division.									
3. PROGRAM LISTING (list programs included in this core funding)									
Workforce Administration									
Missouri Employment Training Program (METP)									
Workforce Programs									

# **CORE DECISION ITEM**

**Department: Economic Development**

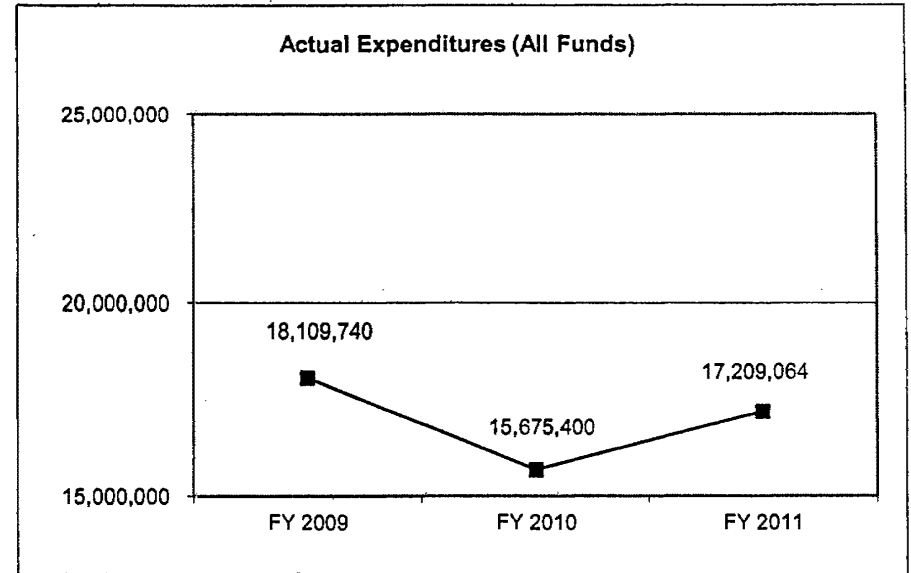
**Budget Unit 42380C**

**Division: Workforce Development**

**Core: Workforce Administration**

## **4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY2012 Current Yr.
Appropriation (All Funds)	25,458,776	25,203,931	25,197,018	25,197,018
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	25,458,776	25,203,931	25,197,018	N/A
Actual Expenditures (All Funds)	18,109,740	15,675,400	17,209,064	N/A
Unexpended (All Funds)	7,349,036	9,528,531	7,987,954	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	6,942,119	9,099,181	7,563,720	N/A
Other	406,917	429,350	424,234	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **NOTES:**

- (1) Lapse due to vacancies and reductions in PS expenditures due to retirements.
- (2) Lapse due to vacancies and reductions in PS expenditures due to retirements.
- (3) Lapse due to vacancies and reductions in PS expenditures due to retirements.

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE DEVELOPMENT

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,918,746	81,389	3,000,135	
	PD	0.00	0	95,226	315,000	410,226	
	<b>Total</b>	<b>539.72</b>	<b>0</b>	<b>24,411,370</b>	<b>768,096</b>	<b>25,179,466</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,918,746	81,389	3,000,135	
	PD	0.00	0	95,226	315,000	410,226	
	<b>Total</b>	<b>539.72</b>	<b>0</b>	<b>24,411,370</b>	<b>768,096</b>	<b>25,179,466</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	1906 0584 PS	(29.00)	0	(1,028,362)	0	(1,028,362)	
Core Reduction	1906 2190 EE	0.00	0	(102,836)	0	(102,836)	
<b>NET GOVERNOR CHANGES</b>		<b>(29.00)</b>	<b>0</b>	<b>(1,131,198)</b>	<b>0</b>	<b>(1,131,198)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	510.72	0	20,369,036	371,707	20,740,743	
	EE	0.00	0	2,815,910	81,389	2,897,299	
	PD	0.00	0	95,226	315,000	410,226	
	<b>Total</b>	<b>510.72</b>	<b>0</b>	<b>23,280,172</b>	<b>768,096</b>	<b>24,048,268</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
OFFICE SUPPORT ASST (CLERICAL)	7,018	0.28	0	0.00	0	0.00	0	0.00
ADMIN OFFICE SUPPORT ASSISTANT	228,028	7.64	269,206	8.00	269,206	8.00	269,206	8.00
OFFICE SUPPORT ASST (KEYBRD)	8,604	0.36	25,000	1.00	25,380	1.00	25,380	1.00
SR OFC SUPPORT ASST (KEYBRD)	129,008	5.00	322,030	9.50	267,030	7.50	193,302	4.50
SENIOR AUDITOR	40,212	1.00	40,212	1.00	40,212	1.00	40,212	1.00
ACCOUNTANT I	59,130	2.00	60,000	2.00	60,000	2.00	60,000	2.00
ACCOUNTANT II	76,920	2.00	68,502	2.00	76,920	2.00	76,920	2.00
ACCOUNTANT III	40,212	1.00	40,212	1.00	0	0.00	0	0.00
ACCOUNTING SPECIALIST I	34,644	1.00	35,000	1.00	35,000	1.00	35,000	1.00
ACCOUNTING SPECIALIST II	16,774	0.43	0	0.00	39,468	1.00	39,468	1.00
RESEARCH ANAL II	35,952	1.00	35,952	1.00	35,952	1.00	35,952	1.00
RESEARCH ANAL III	45,984	1.00	45,984	1.00	45,984	1.00	45,984	1.00
RESEARCH ANAL IV	46,248	1.00	46,248	1.00	46,248	1.00	46,248	1.00
PUBLIC INFORMATION SPEC I	9,745	0.31	0	0.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	6,963	0.21	36,580	1.00	36,580	1.00	36,580	1.00
PUBLIC INFORMATION COOR	66,150	1.79	38,200	1.00	38,200	1.00	38,200	1.00
TRAINING TECH I	9,051	0.27	36,000	2.00	66,840	2.00	66,840	2.00
TRAINING TECH II	77,400	2.00	0	0.00	77,400	2.00	77,400	2.00
EXECUTIVE I	33,420	1.00	33,949	1.00	33,949	1.00	33,949	1.00
PLANNER III	187,596	4.00	187,596	4.00	140,765	3.00	140,765	3.00
WORKFORCE DEVELOPMENT SPEC I	7,748,894	258.84	11,350,117	326.72	11,246,600	325.72	11,132,216	321.72
WORKFORCE DEVELOPMENT SPEC II	227,724	6.91	500,469	9.00	500,469	9.00	469,293	8.00
WORKFORCE DEVELOPMENT SPEC III	1,233,262	32.55	1,794,502	39.00	1,794,502	39.00	1,152,276	22.00
WORKFORCE DEVELOPMENT SPEC IV	1,490,386	34.59	2,261,898	43.50	2,261,898	43.50	2,095,050	39.50
WORKFORCE DEVELOPMENT SUPV I	449,102	12.75	593,996	17.00	593,996	17.00	593,996	17.00
WORKFORCE DEVELOPMENT SUPV II	764,539	20.68	968,857	23.00	968,857	23.00	968,857	23.00
WORKFORCE DEVELOPMENT SUPV III	125,378	3.00	343,695	6.00	343,695	6.00	343,695	6.00
FISCAL & ADMINISTRATIVE MGR B1	51,527	1.03	51,236	1.00	140,290	3.00	140,290	3.00
FISCAL & ADMINISTRATIVE MGR B2	61,620	1.00	65,000	1.00	65,000	1.00	65,000	1.00
RESEARCH MANAGER B2	53,291	1.00	61,619	1.00	61,619	1.00	61,619	1.00
COMMUNITY & ECONOMIC DEV MGRB1	348,637	6.92	867,548	11.00	867,548	11.00	867,548	11.00
COMMUNITY & ECONOMIC DEV MGRB2	596,947	11.00	732,745	12.00	732,745	12.00	732,745	12.00

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## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>CORE</b>								
DIVISION DIRECTOR	94,010	1.00	95,582	1.00	95,582	1.00	95,582	1.00
DESIGNATED PRINCIPAL ASST DIV	104,312	1.65	199,832	4.00	199,832	4.00	199,832	4.00
PARALEGAL	20,538	0.82	0	0.00	0	0.00	0	0.00
STUDENT WORKER	2,324	0.08	0	0.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	1,893	0.09	0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	0	0.00	26,523	1.00	26,523	1.00	26,523	1.00
MISCELLANEOUS PROFESSIONAL	51,782	1.27	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	228,447	3.58	450,505	5.00	450,505	5.00	450,505	5.00
PRINCIPAL ASST BOARD/COMMISSON	72,000	1.00	82,759	1.00	82,759	1.00	82,759	1.00
OTHER	0	0.00	1,551	0.00	1,551	0.00	1,551	0.00
<b>TOTAL - PS</b>	<b>14,885,672</b>	<b>433.05</b>	<b>21,769,105</b>	<b>539.72</b>	<b>21,769,105</b>	<b>539.72</b>	<b>20,740,743</b>	<b>510.72</b>
TRAVEL, IN-STATE	381,825	0.00	647,270	0.00	647,270	0.00	544,434	0.00
TRAVEL, OUT-OF-STATE	35,692	0.00	102,873	0.00	102,873	0.00	102,873	0.00
FUEL & UTILITIES	138	0.00	14,865	0.00	14,865	0.00	14,865	0.00
SUPPLIES	365,131	0.00	467,428	0.00	467,428	0.00	467,428	0.00
PROFESSIONAL DEVELOPMENT	64,876	0.00	251,772	0.00	251,772	0.00	251,772	0.00
COMMUNICATION SERV & SUPP	656,258	0.00	528,400	0.00	528,400	0.00	528,400	0.00
PROFESSIONAL SERVICES	313,627	0.00	397,599	0.00	397,599	0.00	397,599	0.00
HOUSEKEEPING & JANITORIAL SERV	186	0.00	8,280	0.00	8,280	0.00	8,280	0.00
M&R SERVICES	36,725	0.00	201,794	0.00	201,794	0.00	201,794	0.00
MOTORIZED EQUIPMENT	13,425	0.00	26,000	0.00	26,000	0.00	26,000	0.00
OFFICE EQUIPMENT	229,603	0.00	84,795	0.00	84,795	0.00	84,795	0.00
OTHER EQUIPMENT	24,531	0.00	44,715	0.00	44,715	0.00	44,715	0.00
PROPERTY & IMPROVEMENTS	465	0.00	25,123	0.00	25,123	0.00	25,123	0.00
BUILDING LEASE PAYMENTS	61,209	0.00	136,971	0.00	136,971	0.00	136,971	0.00
EQUIPMENT RENTALS & LEASES	75,358	0.00	21,287	0.00	21,287	0.00	21,287	0.00
MISCELLANEOUS EXPENSES	25,585	0.00	28,513	0.00	28,513	0.00	28,513	0.00
REBILLABLE EXPENSES	0	0.00	12,450	0.00	12,450	0.00	12,450	0.00
<b>TOTAL - EE</b>	<b>2,284,634</b>	<b>0.00</b>	<b>3,000,135</b>	<b>0.00</b>	<b>3,000,135</b>	<b>0.00</b>	<b>2,897,299</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	38,758	0.00	407,666	0.00	407,666	0.00	407,666	0.00

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
WORKFORCE DEVELOPMENT								
CORE								
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	2,560	0.00
TOTAL - PD	38,758	0.00	410,226	0.00	410,226	0.00	410,226	0.00
GRAND TOTAL	\$17,209,064	433.05	\$25,179,466	539.72	\$25,179,466	539.72	\$24,048,268	510.72
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$16,865,202	426.06	\$24,411,370	531.72	\$24,411,370	531.72	\$23,280,172	502.72
OTHER FUNDS	\$343,862	6.99	\$768,096	8.00	\$768,096	8.00	\$768,096	8.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name: Workforce Administration**

**Program is found in the following core budget(s): Workforce Administration**

### 1. What does this program do?

Workforce Administration provides the support for the operation of Workforce Programs. The Workforce Programs include Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance and Missouri Employment and Training Programs (METP). Also included are the staff administering the State Industry Training Programs. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.?

Federal Statutes - Public Law 105-220

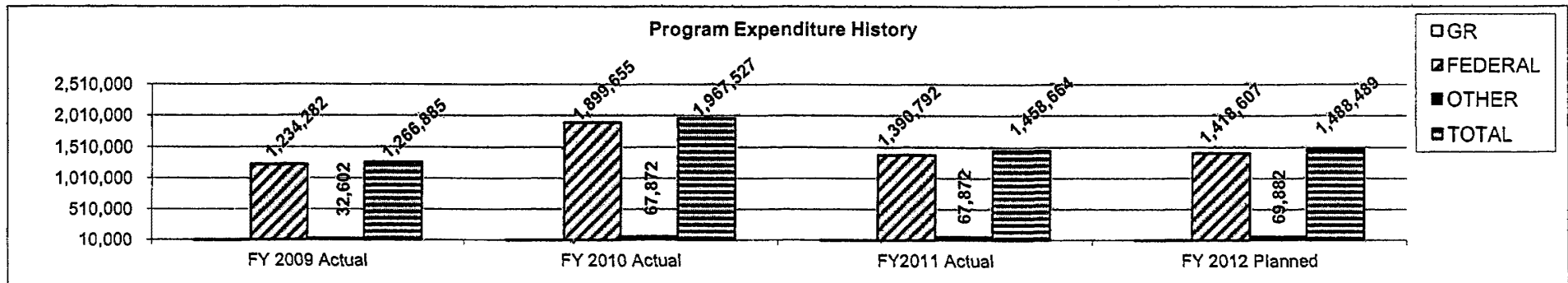
### 3. Are there federal matching requirements? If yes, please explain.

None

### 4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998. They are designed to aid states and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

Two admin positions paid for out of the Missouri Job Development Fund.

## PROGRAM DESCRIPTION

Department of Economic Development

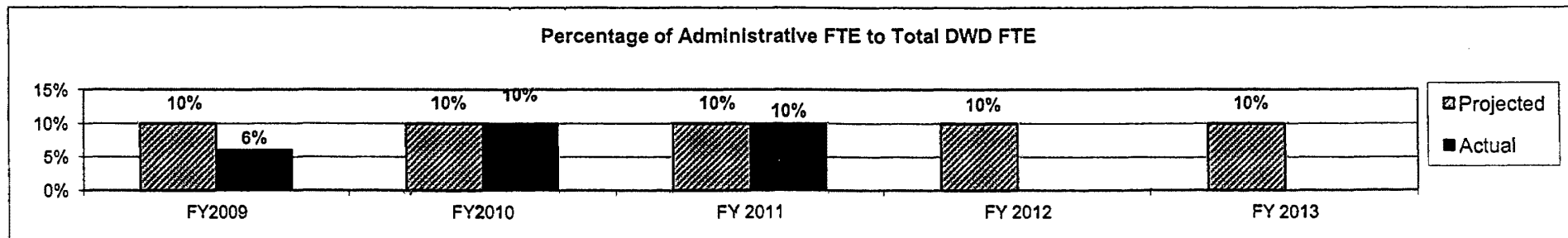
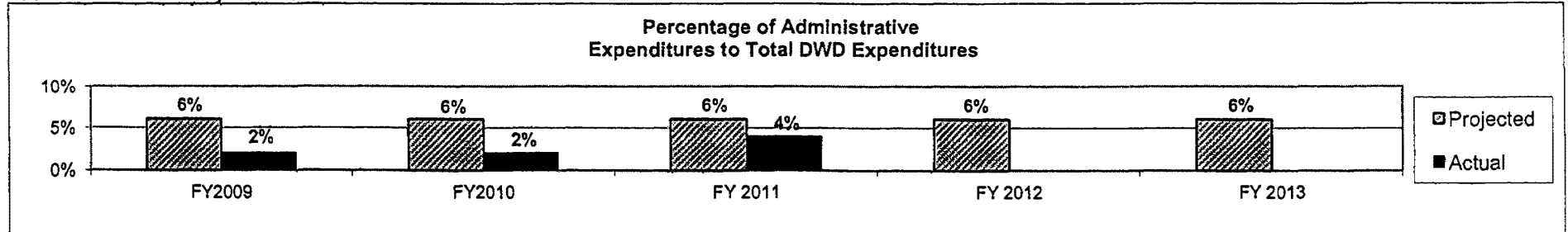
Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

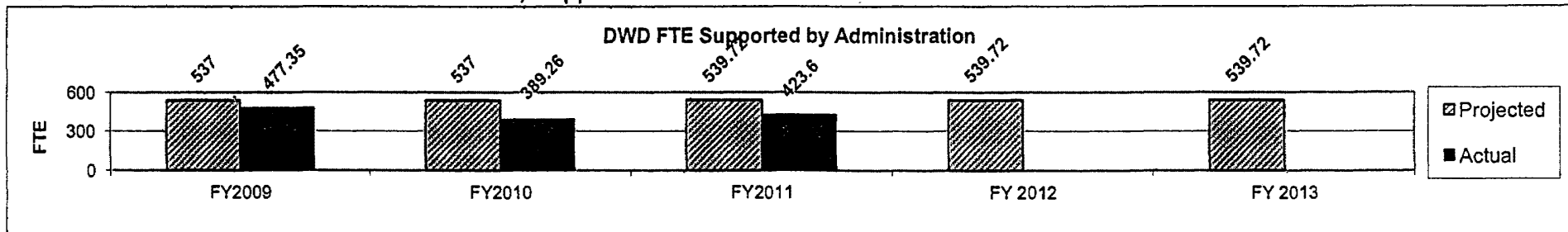
7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Workforce Development  
**DI Name:** Hero at Home Spending Authority Increase **DI#** 1419005

**Budget Unit** 42380C

**1. AMOUNT OF REQUEST**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2013 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	185,000	185,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>185,000</b>	<b>185,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds: Hero at Home Fund (0995)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Spending Authority Increase</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request is an increase in the spending authority of the Hero at Home Fund. The Hero at Home program was created in statute and connects National Guard and reservists returning from deployment with workforce services. The NDI will enable a new *on-the-job training (OJT)* component to the workforce services under the Hero at Home program. Employers would hire returning National Guard, reservists and recently separated active duty personnel and pay them during the OJT period -- with the Hero At Home program reimbursing the employer for 50% of those wages -- thus requiring the participating employers to only pay half the wages during the contracted OJT period. The NDI, along with proposed legislative changes, will make Hero at Home a more in-demand and impactful tool to facilitate the

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42380C
<b>Division:</b> Workforce Development	
<b>DI Name:</b> Hero at Home Spending Authority Increase <b>DI#</b> 1419005	

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The amount requested in this decision item is \$185,000 and will help assist with immediate needs of spouses of active duty military members as well as assisting with finding jobs for returning troops.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 42380C					
Division: Workforce Development									
DI Name: Hero at Home Spending Authority Increase				DI# 1419005					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					185,000		185,000		
Total PSD	0		0		185,000		185,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	185,000	0.0	185,000	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Workforce Development  
DI Name: Hero at Home Spending Authority Increase      DI# 1419005

Budget Unit 42380C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

6a.      Provide an effectiveness measure.  
N/A

6b.      Provide an efficiency measure.  
N/A

6c.      Provide the number of clients/individuals served, if applicable.  
N/A

6d.      Provide a customer satisfaction measure, if available.  
N/A

NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development

Budget Unit 42380C

Division: Workforce Development

DI Name: Hero at Home Spending Authority Increase DI# 1419005

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

N/A

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
Hero at Home Increase - 1419005								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	185,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	185,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$185,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$185,000	0.00

# DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HERO AT HOME TRANSFER								
CORE								
FUND TRANSFERS								
DED-FED & OTHER	4,425	0.00	315,000	0.00	315,000	0.00	500,000	0.00
TOTAL - TRF	4,425	0.00	315,000	0.00	315,000	0.00	500,000	0.00
TOTAL	4,425	0.00	315,000	0.00	315,000	0.00	500,000	0.00
GRAND TOTAL	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00	\$500,000	0.00

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42381C

Division : Workforce Development

Core: Hero at Home Transfer

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	315,000	0	315,000
Total	0	315,000	0	315,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	500,000	0	500,000
Total	0	500,000	0	500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The "Hero At Home" Program (formerly known as Guard at Home) provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty. The program also assists returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.

## 3. PROGRAM LISTING (list programs included in this core funding)

Hero at Home Program

# **CORE DECISION ITEM**

**Department: Economic Development**

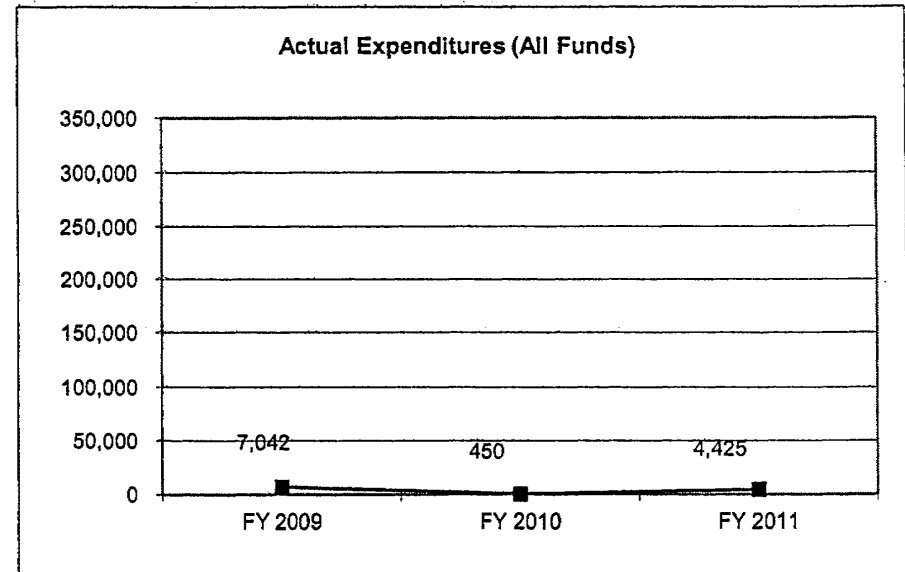
**Budget Unit 42381C**

**Division : Workforce Development**

**Core: Hero at Home Transfer**

## **4. FINANCIAL HISTORY**

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY2012 Current Yr.
Appropriation (All Funds)	350,000	315,000	315,000	315,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	350,000	315,000	315,000	N/A
Actual Expenditures (All Funds)	7,042	450	4,425	N/A
Unexpended (All Funds)	342,958	314,550	310,575	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	342,958	314,550	310,575	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".
- (2) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".
- (3) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT HERO AT HOME TRANSFER

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	0	315,000	0	315,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>315,000</b>	<b>0</b>	<b>315,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	0	315,000	0	315,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>315,000</b>	<b>0</b>	<b>315,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	1997 T517 TRF	0.00	0	185,000	0	185,000	Reallocation from DWD programs.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>185,000</b>	<b>0</b>	<b>185,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	500,000	0	500,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>500,000</b>	<b>0</b>	<b>500,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HERO AT HOME TRANSFER								
CORE								
TRANSFERS OUT	4,425	0.00	315,000	0.00	315,000	0.00	500,000	0.00
TOTAL - TRF	4,425	0.00	315,000	0.00	315,000	0.00	500,000	0.00
GRAND TOTAL	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00	\$500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$4,425	0.00	\$315,000	0.00	\$315,000	0.00	\$500,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Hero at Home

**Program is found in the following core budget(s):** Hero at Home

### 1. What does this program do?

The Hero at Home program (formerly known as Guard at Home) provides workforce services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local resources to assist with financial needs. The services are aimed at improving the immediate crisis and providing a path for economic stability while the primary income is not available due to the active military commitment. Services available may include job placement assistance, vocational evaluation and vocational counseling to help the individual choose a viable employment goal, vocational training to acquire or upgrade skills needed to be marketable in the workforce, paid internships and subsidized employment to train on the job. Additional resources may include financial assistance to families facing financial crisis from overdue bills due to reduced income after the deployment of a spouse, assistance with paying daycare costs to pursue training and/or employment, assistance with covering the costs of transportation.

These services may also be available to assist the returning national guard or reserve member with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while they were deployed, or where the individual otherwise cannot return to their previous employment.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 1787, 2006 Regular Session. HB 1787 created Section 620.515, 1-5, RSMo. House Bill 1678 620.515

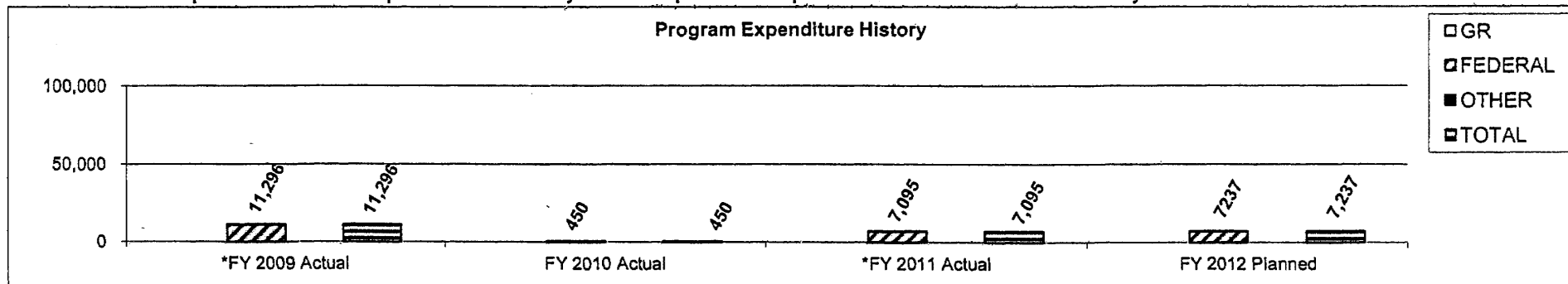
### 3. Are there federal matching requirements? If yes, please explain.

None

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Expenditures for this program can be found in the Workforce Administration core budget under "Other" funds.

\*Actual expenditures do not match the CDI due to transfers taking place the following fiscal year.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Hero at Home

**Program is found in the following core budget(s):** Hero at Home

**6. What are the sources of the "Other " funds?**

Local match from non-federal funds to provide financial assistance.

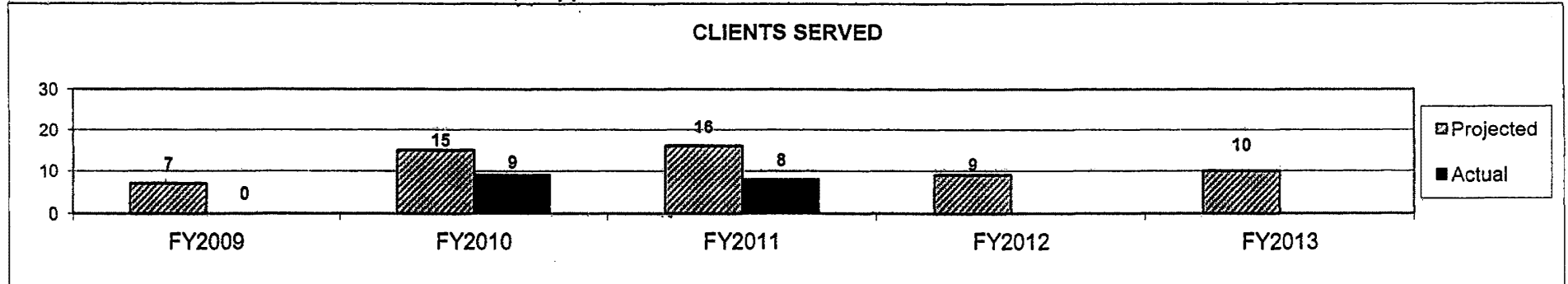
**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

The Workforce Development Division has made funding available to all Regions for FY 2010. During the initial year of funding, only seven regions were allocated funds, based on location of potential participants. The Division determined the allocation methodology was not the most effective distribution of funds based on the population accessing services by region.

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

\* N/A - Customers of the Hero at Home program may be included in a pool of "randomly selected" Workforce Investment Act participants surveyed, but will not be surveyed separately.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE PROGRAM</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	53,368	0.00	53,368	0.00	53,368	0.00
DIV JOB DEVELOPMENT & TRAINING	1,014,892	0.00	2,049,954	0.00	2,049,954	0.00	2,049,954	0.00
TOTAL - EE	1,014,892	0.00	2,103,322	0.00	2,103,322	0.00	2,103,322	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	418,112	0.00	1,820,626	0.00	1,820,626	0.00	1,820,626	0.00
DIV JOB DEVELOPMENT & TRAINING	68,738,199	0.00	100,974,420	0.00	100,974,420	0.00	100,789,420	0.00
TOTAL - PD	69,156,311	0.00	102,795,046	0.00	102,795,046	0.00	102,610,046	0.00
<b>TOTAL</b>	<b>70,171,203</b>	<b>0.00</b>	<b>104,898,368</b>	<b>0.00</b>	<b>104,898,368</b>	<b>0.00</b>	<b>104,713,368</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$70,171,203</b>	<b>0.00</b>	<b>\$104,898,368</b>	<b>0.00</b>	<b>\$104,898,368</b>	<b>0.00</b>	<b>\$104,713,368</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42390C</b>				
<b>Division: Workforce Development</b>									
<b>Core: Workforce Programs</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
FY 2013 Budget Request					FY 2013 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	53,368	2,049,954	0	2,103,322	EE	53,368	2,049,954	0	2,103,322
PSD	1,820,626	100,974,420	0	102,795,046 E	PSD	1,820,626	100,789,420	0	102,610,046 E
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>1,873,994</b>	<b>103,024,374</b>	<b>0</b>	<b>104,898,368</b>	<b>Total</b>	<b>1,873,994</b>	<b>102,839,374</b>	<b>0</b>	<b>104,713,368</b>
<b>FTE</b>	0.00	0.00	0.00	0.00	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
<b>Other Funds:</b> N/A					<b>Other Funds:</b>				
<b>Notes:</b> An "E" is requested for \$7,000,000 (Federal - PSD)					<b>Notes:</b> An "E" is requested for \$7,000,000 (Federal - PSD)				
<b>2. CORE DESCRIPTION</b>									
<p>The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers, as well as special projects that meet these purposes.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Workforce Programs									

**CORE DECISION ITEM**

**Department: Economic Development**

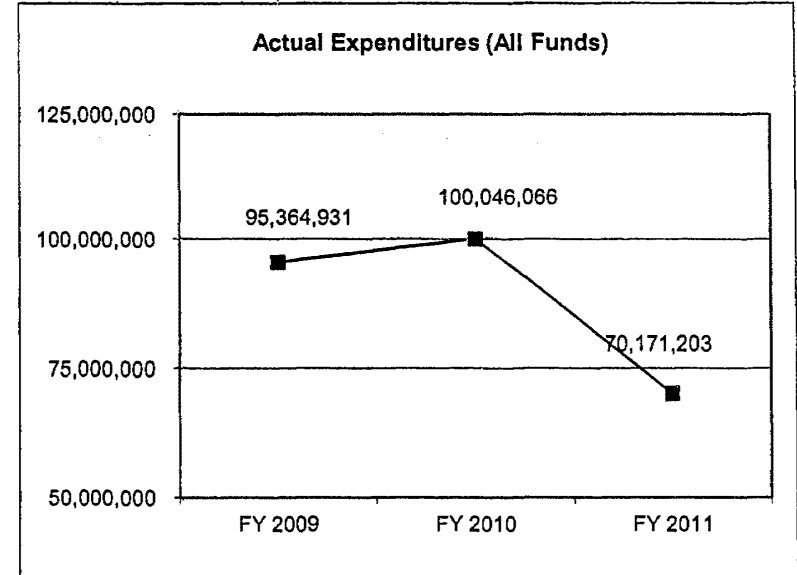
**Budget Unit 42390C**

**Division: Workforce Development**

**Core: Workforce Programs**

**4. FINANCIAL HISTORY**

	<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Current Yr.</b>
Appropriation (All Funds)	109,045,083	105,003,286	104,898,368	104,898,368
Less Reverted (All Funds)	(59,367)	(159,367)	(1,455,882)	N/A
Budget Authority (All Funds)	108,985,716	104,843,919	103,442,486	N/A
Actual Expenditures (All Funds)	95,364,931	100,046,066	70,171,203	N/A
Unexpended (All Funds)	13,620,785	4,797,853	33,271,283	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	13,620,785	4,797,853	33,271,283	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
  - (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
  - (3) An "E" for \$7,000,000 federal - TAA funds.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT WORKFORCE PROGRAM

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	
	<b>Total</b>	<b>0.00</b>	<b>1,873,994</b>	<b>103,024,374</b>	<b>0</b>	<b>104,898,368</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,974,420	0	102,795,046	
	<b>Total</b>	<b>0.00</b>	<b>1,873,994</b>	<b>103,024,374</b>	<b>0</b>	<b>104,898,368</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	1996 0585	PD	0.00	0	(185,000)	0	(185,000) Reallocate to Hero at Home transfer.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>(185,000)</b>	<b>0</b>	<b>(185,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,820,626	100,789,420	0	102,610,046	
	<b>Total</b>	<b>0.00</b>	<b>1,873,994</b>	<b>102,839,374</b>	<b>0</b>	<b>104,713,368</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	3,106	0.00	36,000	0.00	36,000	0.00	36,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	4,500	0.00	4,500	0.00	4,500	0.00
SUPPLIES	240	0.00	60,100	0.00	60,100	0.00	60,100	0.00
PROFESSIONAL DEVELOPMENT	45,690	0.00	67,740	0.00	67,740	0.00	67,740	0.00
COMMUNICATION SERV & SUPP	2,751	0.00	195,845	0.00	195,845	0.00	195,845	0.00
PROFESSIONAL SERVICES	515,150	0.00	1,434,117	0.00	1,109,117	0.00	1,109,117	0.00
M&R SERVICES	443,116	0.00	125,160	0.00	450,160	0.00	450,160	0.00
COMPUTER EQUIPMENT	0	0.00	2,160	0.00	2,160	0.00	2,160	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	500	0.00	500	0.00	500	0.00
BUILDING LEASE PAYMENTS	2,303	0.00	160,000	0.00	160,000	0.00	160,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	2,536	0.00	16,600	0.00	16,600	0.00	16,600	0.00
<b>TOTAL - EE</b>	<b>1,014,892</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>	<b>2,103,322</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	69,156,311	0.00	102,795,046	0.00	102,795,046	0.00	102,610,046	0.00
<b>TOTAL - PD</b>	<b>69,156,311</b>	<b>0.00</b>	<b>102,795,046</b>	<b>0.00</b>	<b>102,795,046</b>	<b>0.00</b>	<b>102,610,046</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$70,171,203</b>	<b>0.00</b>	<b>\$104,898,368</b>	<b>0.00</b>	<b>\$104,898,368</b>	<b>0.00</b>	<b>\$104,713,368</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$418,112</b>	<b>0.00</b>	<b>\$1,873,994</b>	<b>0.00</b>	<b>\$1,873,994</b>	<b>0.00</b>	<b>\$1,873,994</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$69,753,091</b>	<b>0.00</b>	<b>\$103,024,374</b>	<b>0.00</b>	<b>\$103,024,374</b>	<b>0.00</b>	<b>\$102,839,374</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Workforce Programs

**Program is found in the following core budget(s):** Workforce Programs

### 1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to enable American workers affected by international trade to rejoin the workforce by providing them with the means to attain competitive and marketable skills for today's increasingly competitive work environment. Programs included in this core are Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance, and the Missouri Employment and Training Program. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

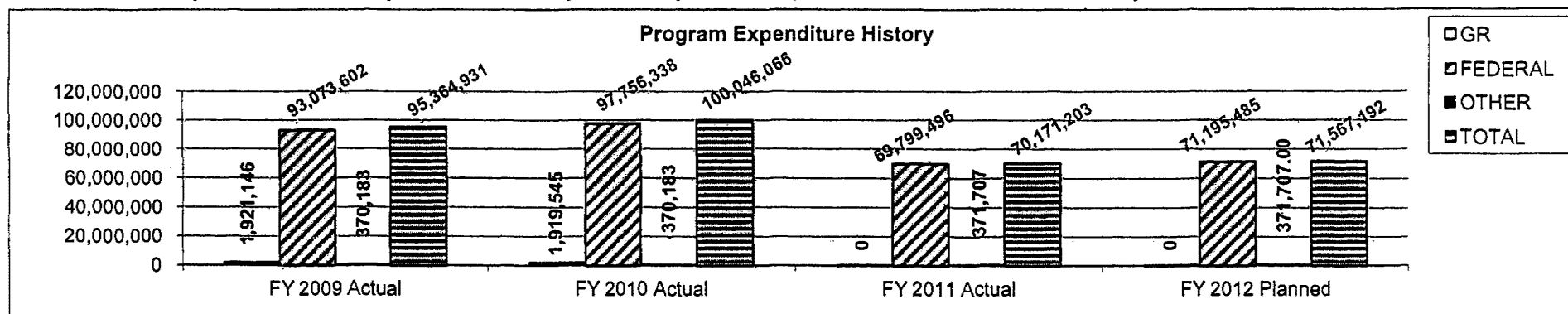
### 3. Are there federal matching requirements? If yes, please explain.

None

### 4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998 and the Trade Act Reauthorization of 2007, and is designed to aid states and local communities in developing workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



## PROGRAM DESCRIPTION

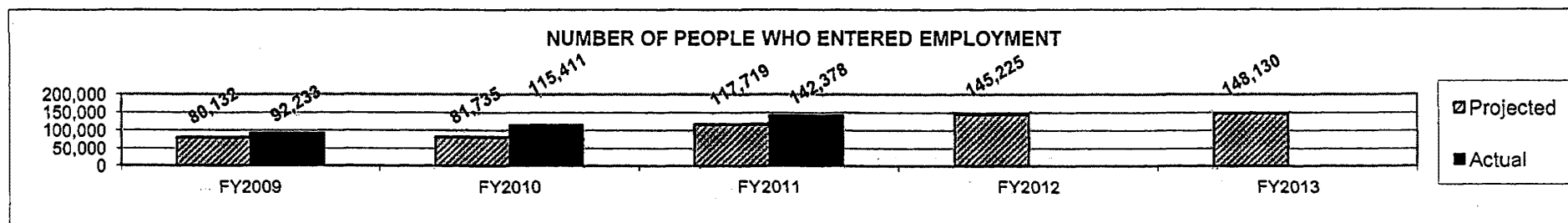
Department: Economic Development

Program Name: Workforce Programs

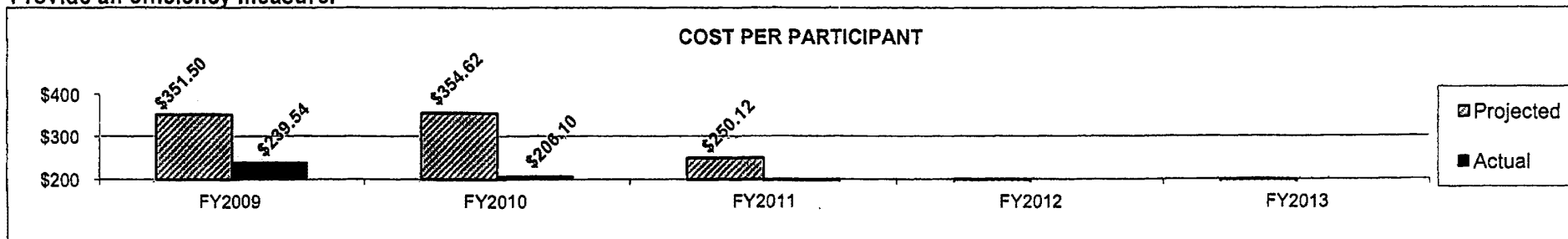
Program is found in the following core budget(s): Workforce Programs

6. What are the sources of the "Other " funds?

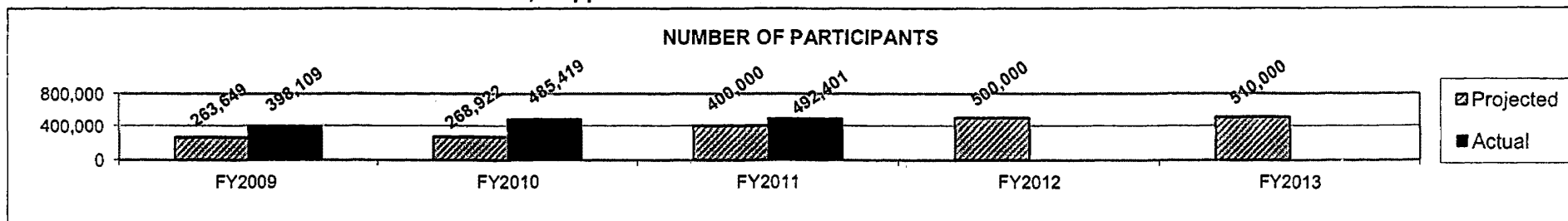
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MISSOURI JOB DEVELOPMENT</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MISSOURI JOB DEVELOPMENT FUND	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	14,502,235	0.00	0.00
TOTAL - PD	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	14,502,235	0.00	0.00
<b>TOTAL</b>	<b>9,177,327</b>	<b>0.00</b>	<b>14,502,235</b>	<b>0.00</b>	<b>14,502,235</b>	<b>0.00</b>	<b>14,502,235</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$9,177,327</b>	<b>0.00</b>	<b>\$14,502,235</b>	<b>0.00</b>	<b>\$14,502,235</b>	<b>0.00</b>	<b>\$14,502,235</b>	<b>0.00</b>	<b>0.00</b>

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im\_disummary

# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42120C				
Division: Workforce Development									
Core: Missouri Job Development Fund									
1. CORE FINANCIAL SUMMARY									
FY 2013 Budget Request					FY 2013 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	14,502,235	14,502,235 E	PSD	0	0	14,502,235	14,502,235 E
TRF	0	0	0	0	TRF		0	0	0
Total	0	0	14,502,235	14,502,235	Total	0	0	14,502,235	14,502,235
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Missouri Job Development Fund (0600)				Other Funds:	Missouri Job Development Fund (0600)			
Notes:	Requires a GR transfer. An "E" is requested on PSD Other Funds.				Notes:	Requires a GR transfer. An "E" is requested on PSD Other Funds.			
2. CORE DESCRIPTION									
<p>This core decision item establishes the spending authority for the Missouri Job Development Fund. The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.</p> <p>This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$371,707 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Job Development Fund, Community College New Jobs Training Program and the Job Retention Training Program.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
The Missouri Job Development Fund									

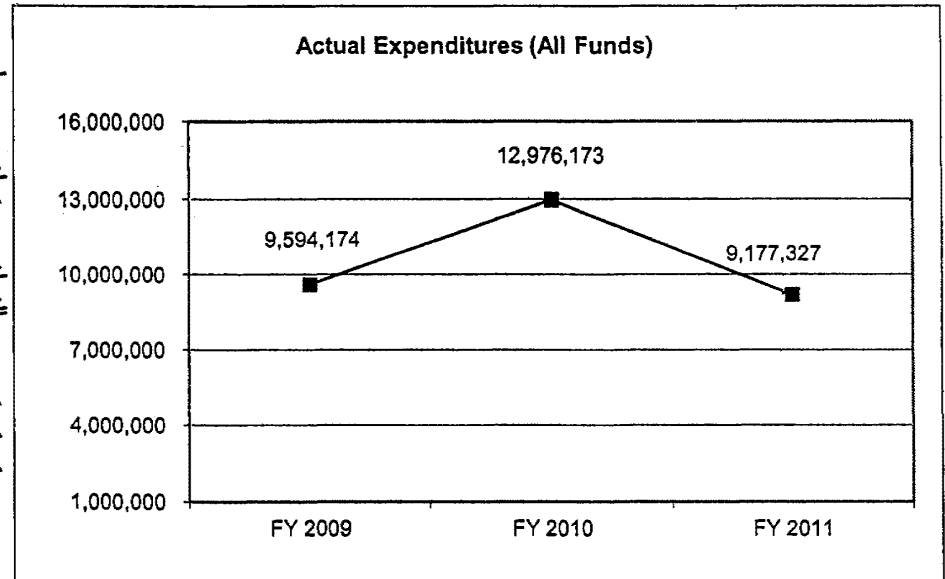
# CORE DECISION ITEM

Department: Economic Development  
Division: Workforce Development  
Core: Missouri Job Development Fund

Budget Unit 42120C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,640,835	10,640,835	9,502,235	14,502,235
Less Reverted (All Funds)	0	(483,394)	0	N/A
Budget Authority (All Funds)	10,640,835	10,157,441	9,502,235	N/A
Actual Expenditures (All Funds)	9,594,174	12,976,173	9,177,327	N/A
Unexpended (All Funds)	1,046,661	(2,818,732)	324,908	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,046,661	(2,818,732)	324,908	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (2) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.
- (3) An "E" is requested on \$9,502,235 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MISSOURI JOB DEVELOPMENT**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	14,502,235	14,502,235	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>14,502,235</b>	<b>14,502,235</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	14,502,235	14,502,235	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>14,502,235</b>	<b>14,502,235</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	14,502,235	14,502,235	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>14,502,235</b>	<b>14,502,235</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI JOB DEVELOPMENT								
CORE								
PROGRAM DISTRIBUTIONS	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	14,502,235	0.00
TOTAL - PD	9,177,327	0.00	14,502,235	0.00	14,502,235	0.00	14,502,235	0.00
GRAND TOTAL	\$9,177,327	0.00	\$14,502,235	0.00	\$14,502,235	0.00	\$14,502,235	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$9,177,327	0.00	\$14,502,235	0.00	\$14,502,235	0.00	\$14,502,235	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Job Development Fund**

**Program is found in the following core budget(s): Missouri Job Development Fund**

**1. What does this program do?**

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.470 - 620.478, RSMo.

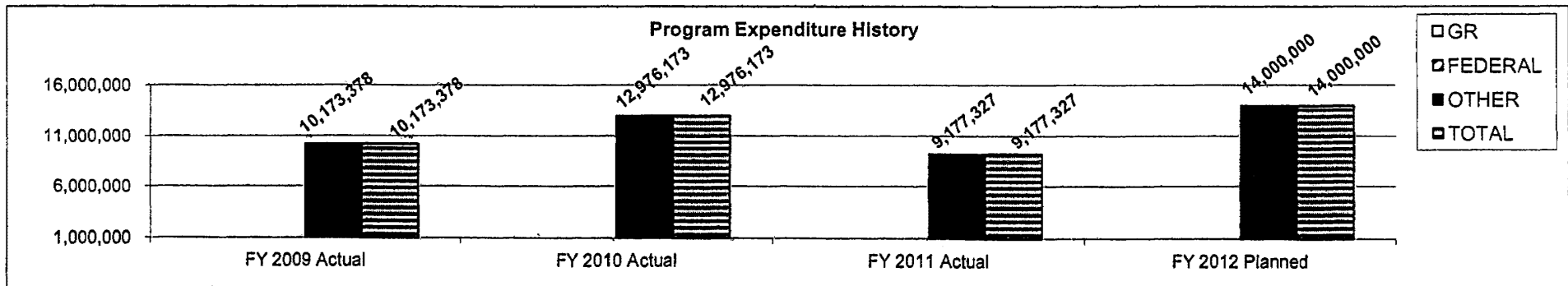
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

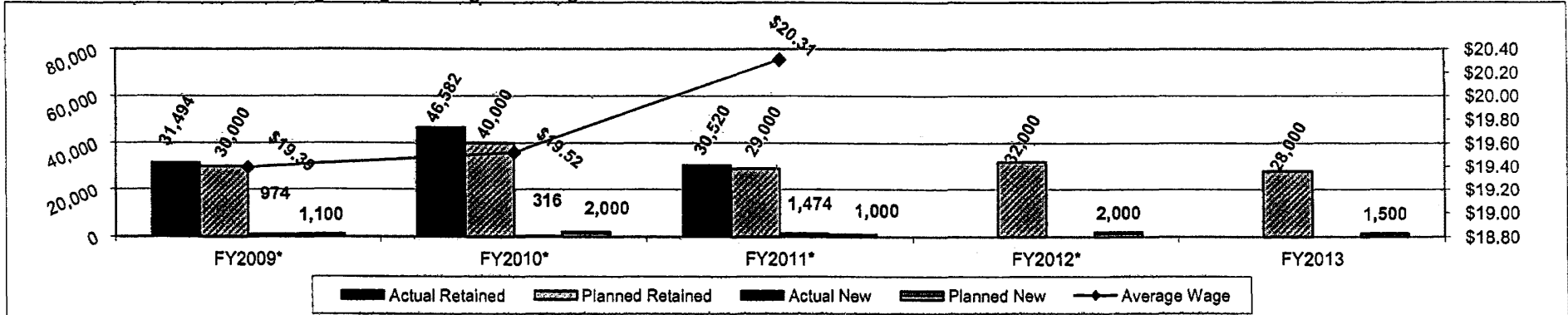
Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

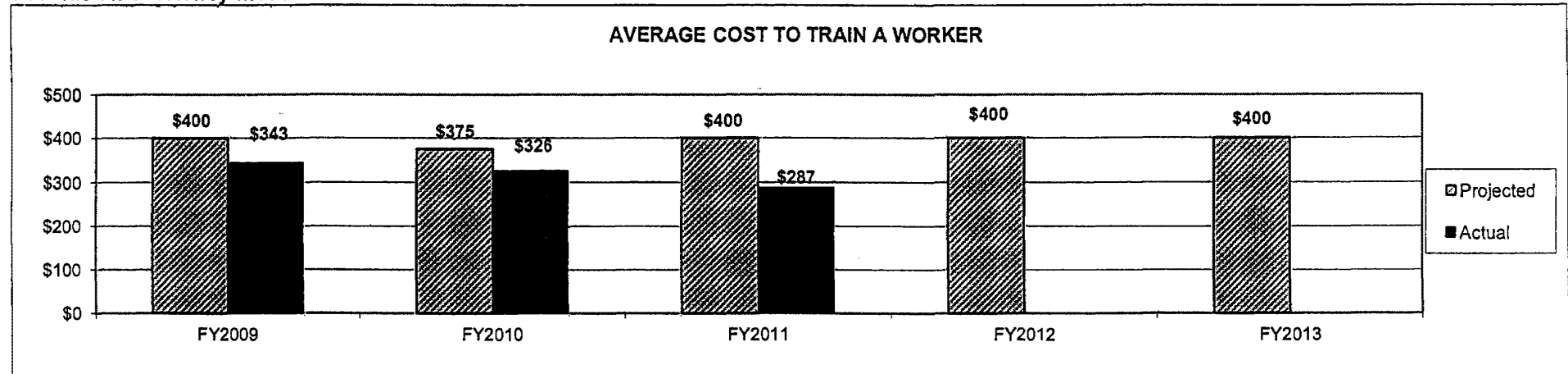
### 7a. Provide an effectiveness measure.

New and Retained Jobs at a High Wage Through Training



\* In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

### 7b. Provide an efficiency measure.



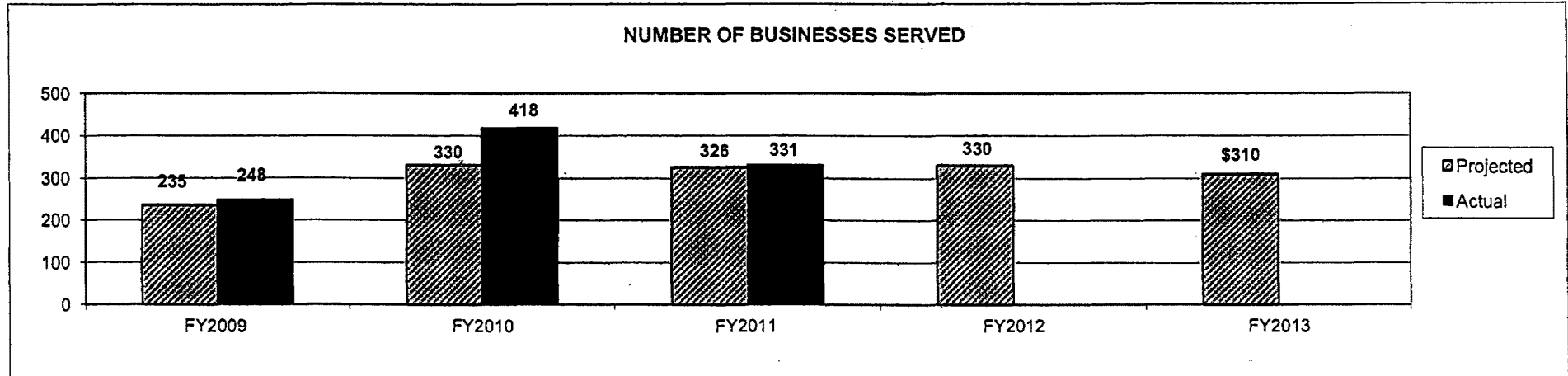
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Missouri Job Development Fund

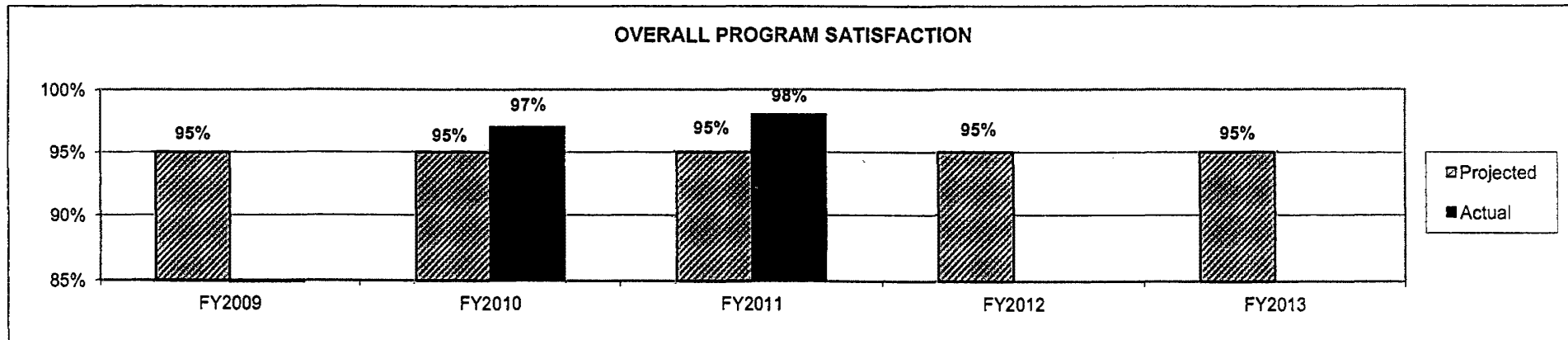
**Program is found in the following core budget(s):** Missouri Job Development Fund

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:



FY09 actual data is not available.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
TOTAL - TRF	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
TOTAL	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
<b>GRAND TOTAL</b>	<b>\$9,646,979</b>	<b>0.00</b>	<b>\$9,945,339</b>	<b>0.00</b>	<b>\$9,945,339</b>	<b>0.00</b>	<b>\$9,945,339</b>	<b>0.00</b>

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lm\_disummary

# CORE DECISION ITEM

Department: Economic Development  
 Division: Workforce Development  
 Core: Missouri Job Development Fund Transfer

Budget Unit 42130C

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	9,945,339	0	0	9,945,339
Total	9,945,339	0	0	9,945,339
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: \$9,945,339 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core.  
 \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	9,945,339	0	0	9,945,339
Total	9,945,339	0	0	9,945,339
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: \$9,945,339 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core.  
 \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Job Development Fund (MJDF) Program. The purpose of the program is to provide funds that can be used by eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Job Development Fund Transfer

# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Workforce Development**  
**Core: Missouri Job Development Fund Transfer**

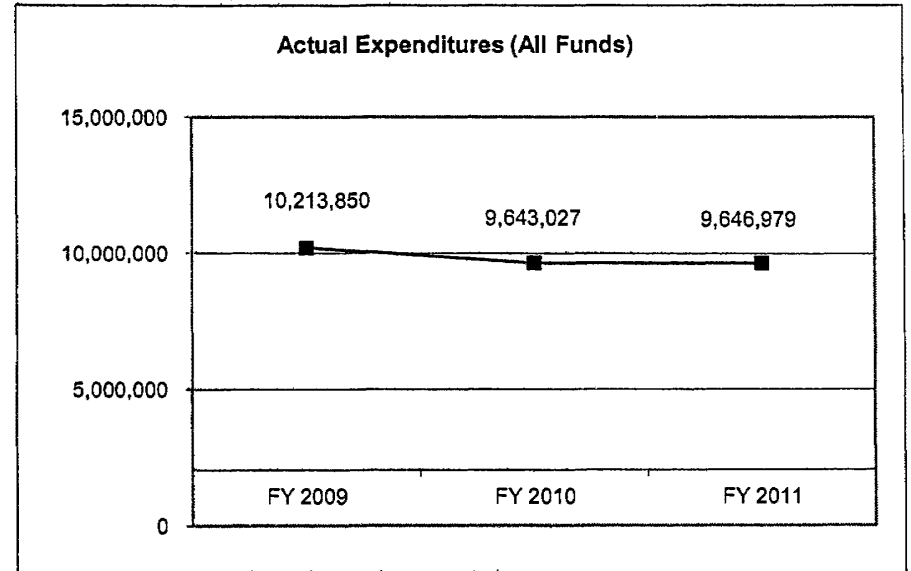
**Budget Unit 42130C**

## **4. FINANCIAL HISTORY**

	<b>FY 2009 Actual</b>	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Current Yr.</b>
Appropriation (All Funds)	11,083,939	11,083,939	9,945,339	9,945,339
Less Reverted (All Funds)	(870,089)	(1,440,912)	(298,360)	N/A
Budget Authority (All Funds)	10,213,850	9,643,027	9,646,979	N/A
Actual Expenditures (All Funds)	10,213,850	9,643,027	9,646,979	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(2)

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Requires a GR transfer to the MO Job Development Fund.
- (2) FY10 transfer is from Federal Budget Stabilization Funds (2000)

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO JOB DEVELOPMENT FUND-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	9,945,339	0	0	9,945,339	
	<b>Total</b>	<b>0.00</b>	<b>9,945,339</b>	<b>0</b>	<b>0</b>	<b>9,945,339</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	9,945,339	0	0	9,945,339	
	<b>Total</b>	<b>0.00</b>	<b>9,945,339</b>	<b>0</b>	<b>0</b>	<b>9,945,339</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	9,945,339	0	0	9,945,339	
	<b>Total</b>	<b>0.00</b>	<b>9,945,339</b>	<b>0</b>	<b>0</b>	<b>9,945,339</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO JOB DEVELOP FUND-TRANSFER								
CORE								
TRANSFERS OUT	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
TOTAL - TRF	9,646,979	0.00	9,945,339	0.00	9,945,339	0.00	9,945,339	0.00
GRAND TOTAL	\$9,646,979	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$9,945,339	0.00
GENERAL REVENUE	\$9,646,979	0.00	\$9,945,339	0.00	\$9,945,339	0.00	\$9,945,339	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Job Development Fund Transfer**

**Program is found in the following core budget(s): Missouri Job Development Fund Transfer**

**1. What does this program do?**

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.470 - 620.478, RSMo.

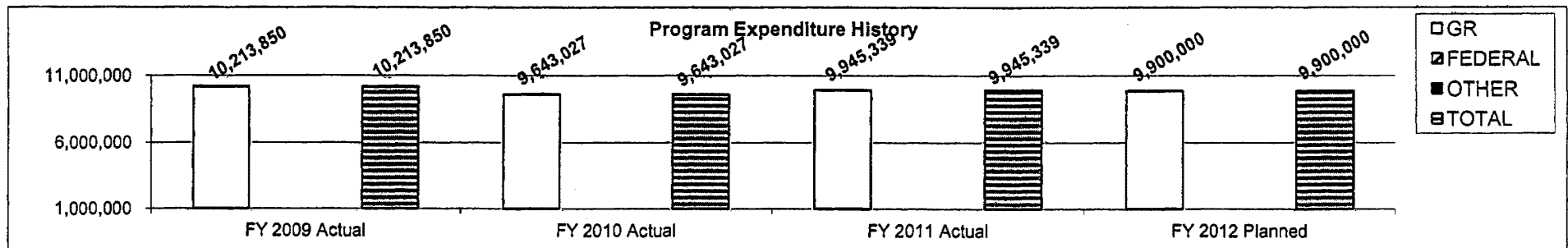
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY10 expenditure restrictions taken out of FY2010 Planned Expenditures

**6. What are the sources of the "Other" funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Job Development Fund Transfer**

**Program is found in the following core budget(s): Missouri Job Development Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for Missouri Job Development Fund.

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMM COLLEGE NEW JOBS TRAININ</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MO COMMUNITY COLLEGE JOB TRAIN	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
<b>TOTAL</b>	<b>3,175,559</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>	<b>16,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,175,559</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>	<b>\$16,000,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Workforce Development  
**Core:** Community College New Jobs Training

**Budget Unit** 42150C

## **1. CORE FINANCIAL SUMMARY**

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	16,000,000	16,000,000 E
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)  
 Notes: An "E" is requested on \$16,000,000 PSD in Other.

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	16,000,000	16,000,000 E
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)  
 Notes: An "E" is requested on \$16,000,000 PSD in Other.

## **2. CORE DESCRIPTION**

The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The program targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

## **3. PROGRAM LISTING (list programs included in this core funding)**

The Community College New Jobs Training Program

# CORE DECISION ITEM

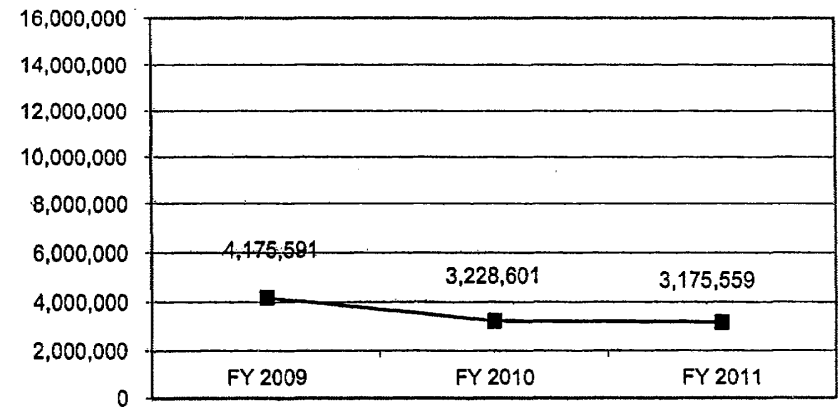
Department: Economic Development  
 Division: Workforce Development  
 Core: Community College New Jobs Training

Budget Unit 42150C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000 E
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A
Actual Expenditures (All Funds)	4,175,591	3,228,601	3,175,559	N/A
Unexpended (All Funds)	11,824,409	12,771,399	12,824,441	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	11,824,409	12,771,399	12,824,441	N/A
	(1)	(2)	(3)	

Actual Expenditures (All Funds)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
  - (2) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.
  - (3) - An "E" is requested on \$16,000,000

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**COMM COLLEGE NEW JOBS TRAINING**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>	PD	0.00	0	0	16,000,000	16,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM DISTRIBUTIONS	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - PD	3,175,559	0.00	16,000,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$3,175,559	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,175,559	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community College New Jobs Training Program**

**Program is found in the following core budget(s): Community College New Jobs Training**

**1. What does this program do?**

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs. Due to the flexibility of the program, it serves as a training tool for the workforce and also serves as an economic development incentive. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

178.892 - 178.896, RSMo.

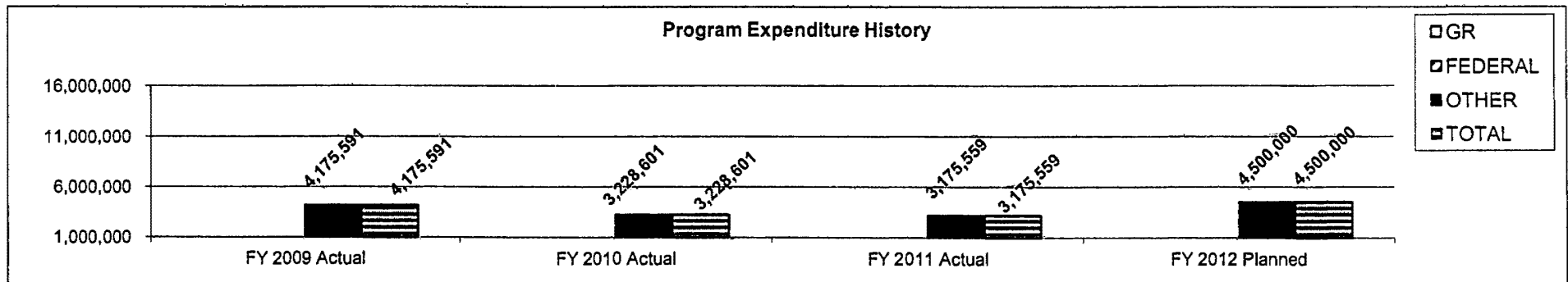
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Community College New Jobs Training Fund (0563)

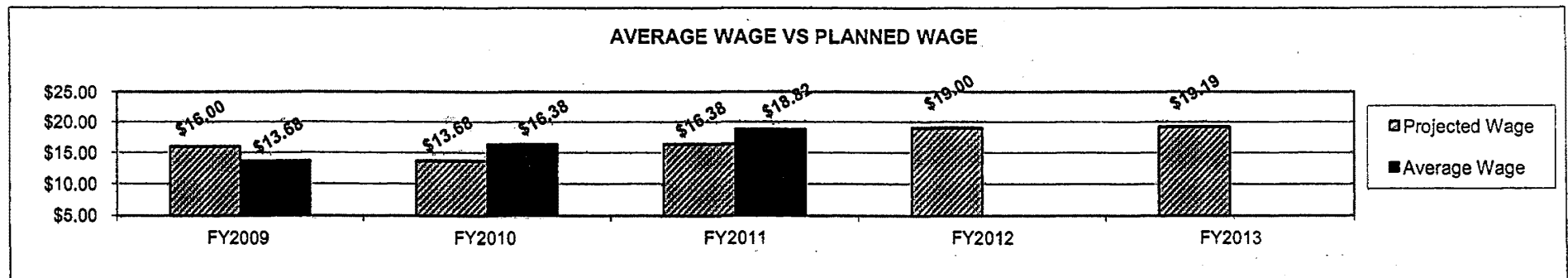
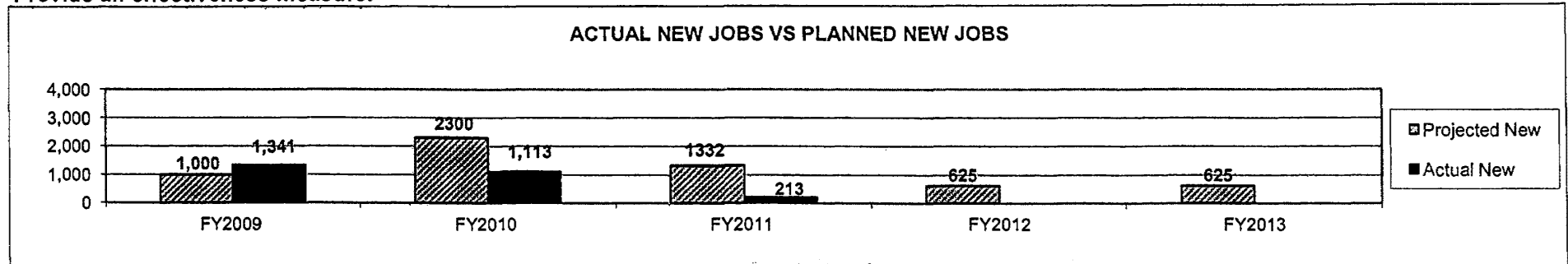
## PROGRAM DESCRIPTION

**Department: Economic Development**

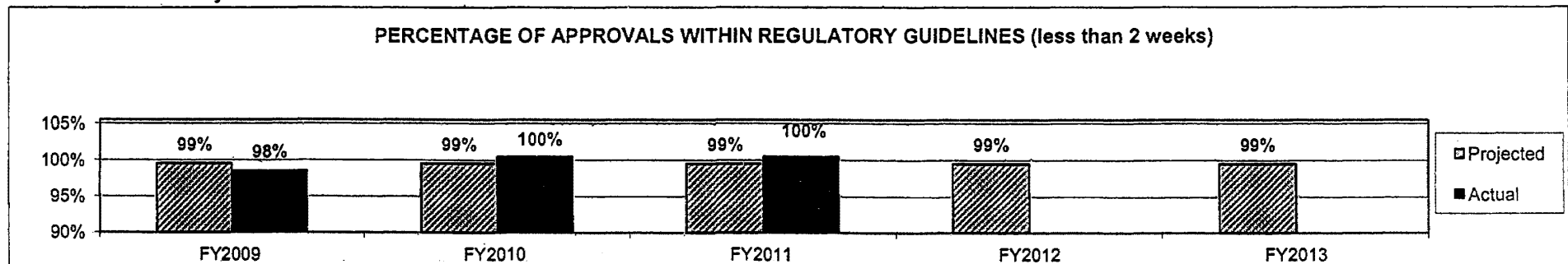
**Program Name: Community College New Jobs Training Program**

**Program is found in the following core budget(s): Community College New Jobs Training**

### 7a. Provide an effectiveness measure.



### 7b. Provide an efficiency measure.



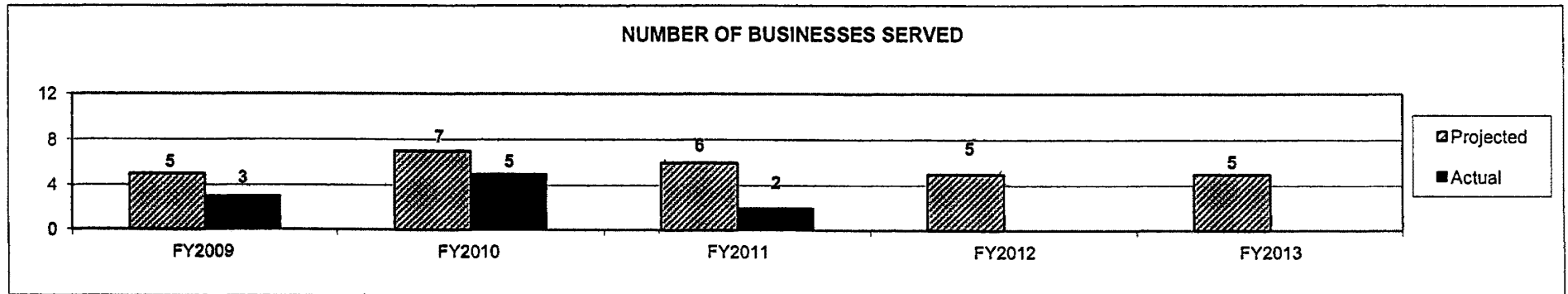
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MO COMMUN COLL JOB RET TRG PRG	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42155C

Division : Workforce Development

Core: Job Retention Training Program

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0
Total	0	0	10,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0
Total	0	0	10,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

## 2. CORE DESCRIPTION

The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs. DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)

## 3. PROGRAM LISTING (list programs included in this core funding)

Job Retention Training Program

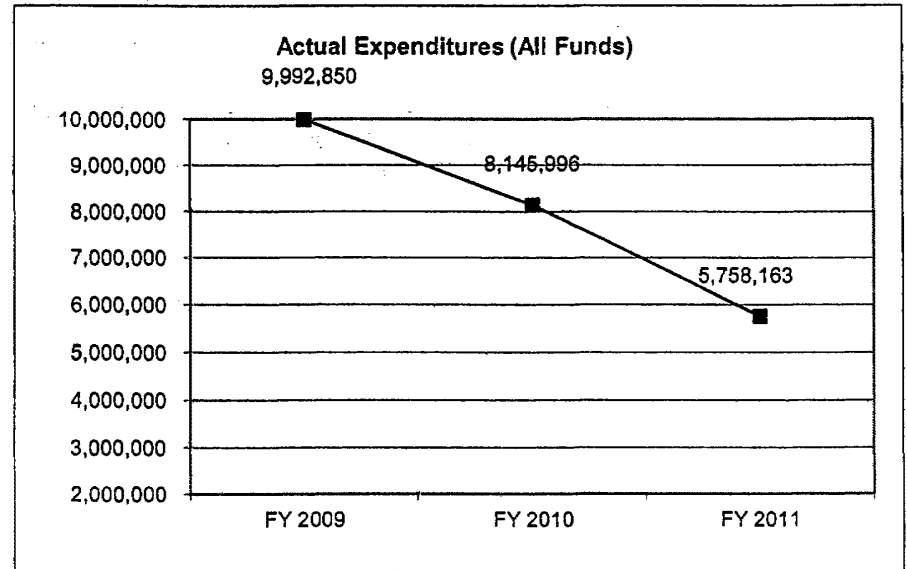
# CORE DECISION ITEM

Department: Economic Development  
Division : Workforce Development  
Core: Job Retention Training Program

Budget Unit 42155C

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	10,000,000	10,000,000	10,000,000	N/A
Actual Expenditures (All Funds)	9,992,850	8,145,996	5,758,163	N/A
Unexpended (All Funds)	7,150	1,854,004	4,241,837	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	7,150	1,854,004	4,241,837	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**Notes:** (1-3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of retained jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
JOBS RETENTION TRAINING PRG**

---

**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM DISTRIBUTIONS	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	5,758,163	0.00	10,000,000	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$5,758,163	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Job Retention Training Program**

**Program is found in the following core budget(s): Job Retention Training Program**

**1. What does this program do?**

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate out of the state due to a need for highly-skilled workers. The program serves as a training program and as an economic development incentive program for retention. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

178.760 - 178.764, RSMo.

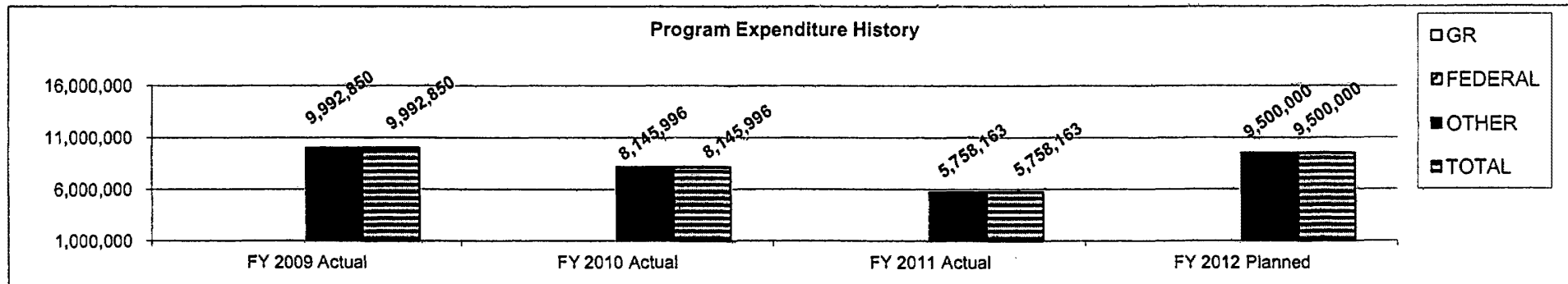
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Job Retention Training Program Fund (0717)

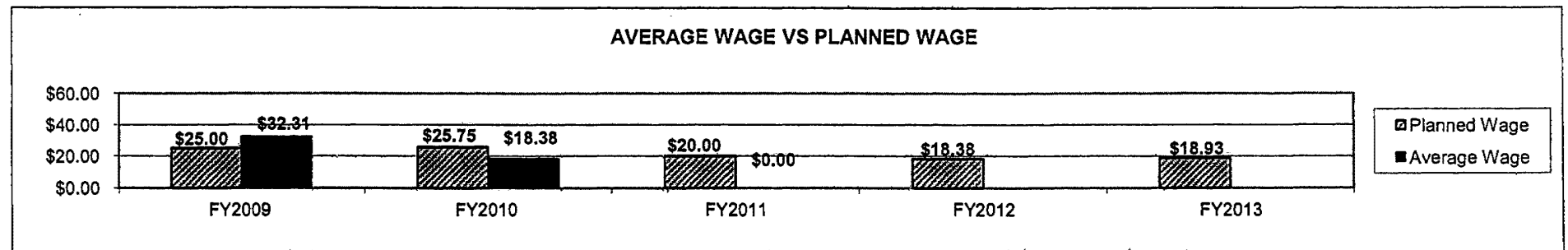
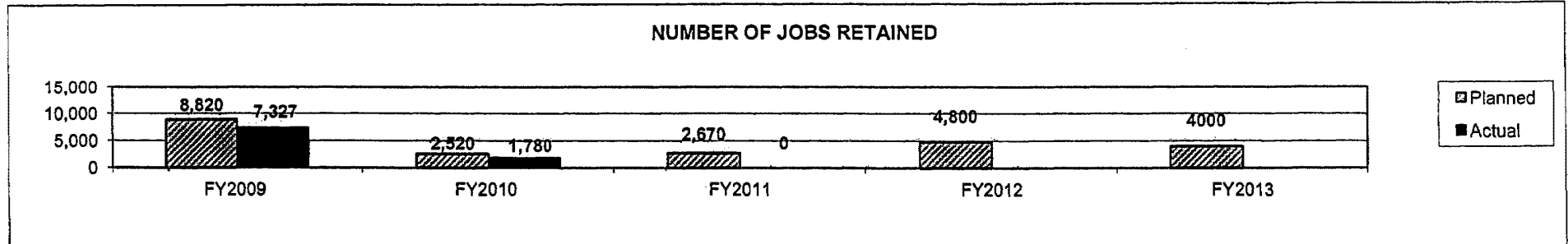
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Job Retention Training Program

**Program is found in the following core budget(s):** Job Retention Training Program

**7a. Provide an effectiveness measure.**

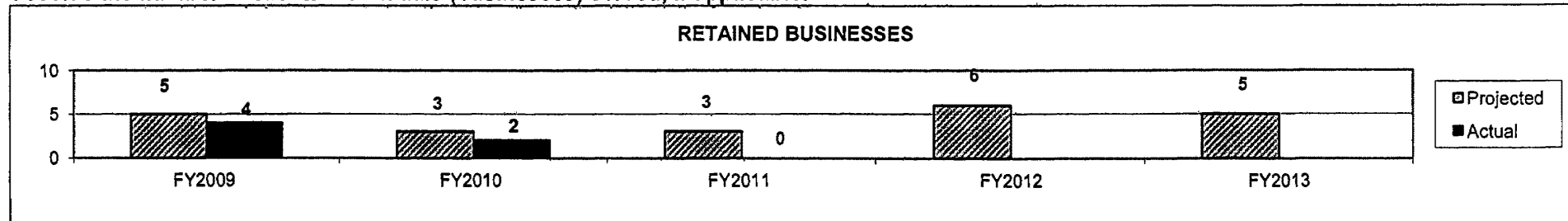


**\*\*It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.**

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals (businesses) served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

## DED REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>WOMEN'S COUNCIL</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	55,167	1.00	55,167	1.00	55,167	1.00	55,167	1.00	
TOTAL - PS	55,167	1.00	55,167	1.00	55,167	1.00	55,167	1.00	
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	16,501	0.00	16,502	0.00	16,502	0.00	16,502	0.00	
TOTAL - EE	16,501	0.00	16,502	0.00	16,502	0.00	16,502	0.00	
<b>TOTAL</b>	<b>71,668</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	<b>71,669</b>	<b>1.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	506	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	506	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>506</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$71,668</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$72,175</b>	<b>1.00</b>	

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

## 1. CORE FINANCIAL SUMMARY

	FY 2013 Budget Request			
	GR	Federal	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,669	0	71,669
FTE	0.00	1.00	0.00	1.00

Est. Fringe	0	27,970	0	27,970
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2013 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,669	0	71,669
FTE	0.00	1.00	0.00	1.00

Est. Fringe	0	27,970	0	27,970
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per Section 186.016, RSMo., the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to participate in already existing federal, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

## 3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

- non-traditional skills training.
- training programs for women in the workforce and women in business

# CORE DECISION ITEM

Department: Economic Development

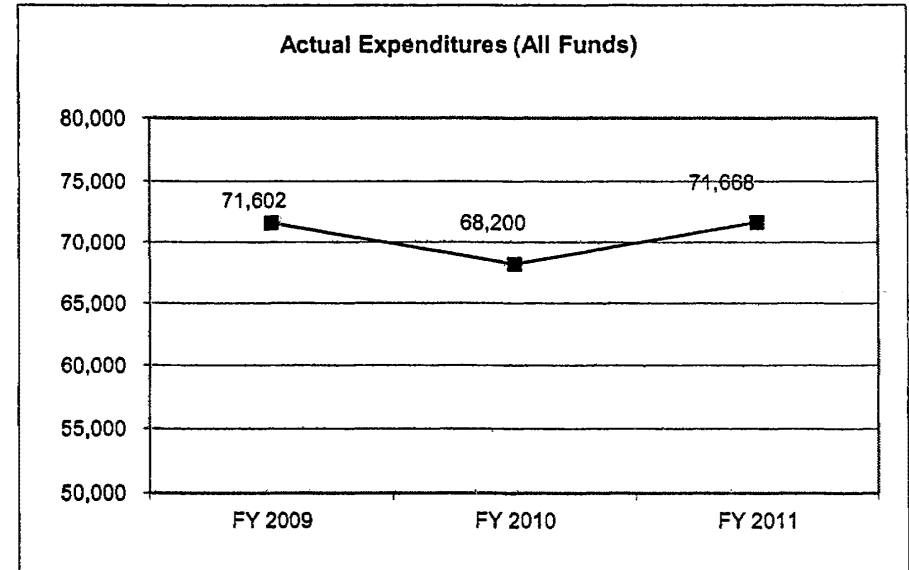
Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

## 4. FINANCIAL HISTORY

	FY 2009 Actual	FY 2010 Actual	FY 2011 Actual	FY 2012 Current Yr.
Appropriation (All Funds)	71,669	71,669	71,669	71,669
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	71,669	71,669	71,669	N/A
Actual Expenditures (All Funds)	71,602	68,200	71,668	N/A
Unexpended (All Funds)	67	3,469	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	67	3,469	1	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Minimal PS and E&E lapse.
- (2) Minimal PS lapse.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
WOMEN'S COUNCIL**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>71,669</b>	<b>0</b>	<b>71,669</b>	

## DED FORM 10

## DECISION ITEM DETAIL

Budget Unit	FY 2011	FY 2011	FY 2012	FY 2012	FY 2013	FY 2013	FY 2013	FY 2013
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>CORE</b>								
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	55,167	1.00	55,167	1.00	55,167	1.00
<b>TOTAL - PS</b>	<b>55,167</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>	<b>55,167</b>	<b>1.00</b>
TRAVEL, IN-STATE	4,319	0.00	5,975	0.00	5,975	0.00	5,975	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	100	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	25	0.00
SUPPLIES	1,917	0.00	3,242	0.00	3,242	0.00	3,242	0.00
PROFESSIONAL DEVELOPMENT	720	0.00	1,150	0.00	1,150	0.00	1,150	0.00
COMMUNICATION SERV & SUPP	1,040	0.00	1,100	0.00	1,100	0.00	1,100	0.00
PROFESSIONAL SERVICES	7,353	0.00	3,352	0.00	3,352	0.00	3,352	0.00
BUILDING LEASE PAYMENTS	750	0.00	1,075	0.00	1,075	0.00	1,075	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	146	0.00	146	0.00	146	0.00
MISCELLANEOUS EXPENSES	402	0.00	292	0.00	292	0.00	292	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	45	0.00
<b>TOTAL - EE</b>	<b>16,501</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>	<b>16,502</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$71,668</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$71,668</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>	<b>\$71,669</b>	<b>1.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Women's Council**

**Program is found in the following core budget(s): Women's Council**

### 1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council help Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council website. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit. The Council also sends an E-newsletter entitled the "Women's Edition" to over 6,000 individuals each month including Missouri Minority Business Enterprise (WBE Program) certified businesses.

In addition, the Women's Council helps women with the certification process in the Minority/Women Business Enterprise (M/WBE Program). This program provides greater opportunities for minority and women owned businesses to be eligible for benefits such as supportive services, technical and nontechnical assistance, and the opportunity to better access State-aid contracting programs.

The Women's Council established the annual "Award of Distinction" to recognize, honor, and celebrate women and organizations that have helped shape Missouri and continue to contribute their talents and skills to improve and enhance the quality of life for women.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

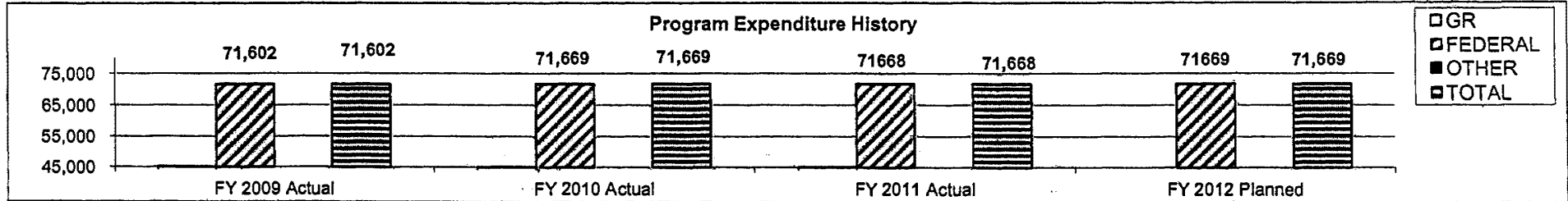
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Women's Council**

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**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

**7a. Provide an effectiveness measure.**

- (1) The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.
- (2) Women who contact the Missouri Women's Council will be able to have detailed information on how to start a business in Missouri as a result of the information we provide.
- (3) More Missouri women will contact our state website than last year.

**7b. Provide an efficiency measure.**

The phone calls, e-mails and women attending conferences have increased.

**7c. Provide the number of clients/individuals served, if applicable.**

	CY09* **		CY10		CY11***	CY12
	Estimated	Actual	Projected	Actual	Projected	Projected
Website hits - Womens Council	300,000	15,711	12,000	20,400	12,700	22,440
Website hits - WOB site	6,500	3,782	3,100	3,900	4,200	5,280
Total Website hits	306,500	19,493	258,169	24,300	258,169	258,169

\* CY07 & CY08 totals are the total e-mails received. CY09 totals are the total website hits.

\*\* CY09 -New tracking system used and data was estimated for the Women's Council January 1 - March 1 and WOB January 1 - May 14.

\*\*\* CY11 - Actual numbers won't be available until 2012.

**7d. Provide a customer satisfaction measure, if available.**

N/A

